

## GENERAL PUBLIC TARIFF

Item	Services description	Unit of charge	USD (\$)	IGV	Total		
<b>SECTION 1</b>							
<b>STANDARD SERVICES (REGULATED)</b>							
<b>Section 1.1</b>		<b>Standard Services for Ship (Regulated)</b>		<b>Unit of charge</b>	<b>USD (\$)</b>	<b>IGV</b>	<b>Total</b>
1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Total LoA (m) x Hours	0.74	Exonerated	0.74		
<small>(n1): Including docking and undocking. The total length of the ship to be confirmed by the "Ship's Particulars". The use of the berth as from the receipt of the first line of the vessel toward the bollard, to the undocking of the last line before vessel departure.</small>							
<b>Section 1.2</b>		<b>Standard Services for Containers</b>		<b>Unit of charge</b>	<b>USD (\$)</b>	<b>IGV</b>	<b>Total</b>
1.2.1	<b>Loading and Unloading Containers - STS Gantry Cranes (n2)</b>						
1.2.1.1	Loading and Unloading Full 20 Foot Container – Dosage Ship	Per move	15.00	Exonerated	15.00		
1.2.1.2	Loading and Unloading Full 20 Foot Container – Dosage Land	Per move	79.75	14.36	94.11		
1.2.1.3	Loading and Unloading Full 40 Foot Container – Dosage Ship	Per move	15.00	Exonerated	15.00		
1.2.1.4	Loading and Unloading Full 40 Foot Container – Dosage Land	Per move	127.13	22.88	150.01		
1.2.1.5	Loading and Unloading Empty 20 Foot Container	Per move	75.81	Exonerated	75.81		
1.2.1.6	Loading and Unloading Empty 40 Foot Container	Per move	113.71	Exonerated	113.71		
1.2.1.7	Complete cycle 20 Foot Transshipment Container (full or empty) within the Terminal (n3)	Per complete cycle	75.81	Exonerated	75.81		
1.2.1.8	Complete cycle 40 Foot Transshipment Container (full or empty) within the Terminal (n3)	Per complete cycle	113.71	Exonerated	113.71		
1.2.2	<b>Loading and Unloading Containers - Without STS Gantry Cranes (n4)</b>						
1.2.2.1	Loading and Unloading Full 20 Foot Container – Dosage Ship	Per move	2.50	Exonerated	2.50		
1.2.2.2	Loading and Unloading Full 20 Foot Container – Dosage Land	Per move	68.57	12.34	80.91		
1.2.2.3	Loading and Unloading Full 40 Foot Container – Dosage Ship	Per move	1.25	Exonerated	1.25		
1.2.2.4	Loading and Unloading Full 40 Foot Container – Dosage Land	Per move	105.35	18.96	124.31		
1.2.2.5	Loading and Unloading Empty 20 Foot Container	Per move	56.85	Exonerated	56.85		
1.2.2.6	Loading and Unloading Empty 40 Foot Container	Per move	85.28	Exonerated	85.28		
1.2.2.7	Complete cycle 20 Foot Transshipment Container (full or empty) within the Terminal (n3)	Per complete cycle	56.85	Exonerated	56.85		
1.2.2.8	Complete cycle 40 Foot Transshipment Container (full or empty) within the Terminal (n3)	Per complete cycle	85.28	Exonerated	85.28		
<small>(n2): This tariff is applicable to berths with STS gantry cranes. In these berths, loading/unloading operations of containers will be carried out with STS gantry cranes only.</small>							
<small>(n3): Transshipment containers are those which arrive and are shipped in vessels that operate in the North Terminal. The tariff includes loading/unloading in both ships (complete transshipment cycle). It includes two days of operative area use. Inter-terminals Transshipment containers are also invoiced according to described tariff in this section (1.2.1.7, 1.2.1.8, 1.2.2.7 y 1.2.2.8), in which tariff applies per move rather than per complete cycle. It also includes cabotage containers that arrive in one ship and departures onboard another. Containers unloaded in berths with STS gantry cranes and then are loaded in berths without STS gantry cranes (or viceversa) will be charged with section 1.2.1 tariff.</small>							
<small>(n4): This is applicable only in those berths which do not have STS gantry cranes.</small>							
<b>Section 1.3</b>		<b>Standard Services Break Bulk</b>		<b>Unit of charge</b>	<b>USD (\$)</b>	<b>IGV</b>	<b>Total</b>
1.3.1	<b>Loading and Unloading of Break Bulk</b>						
1.3.1.1	Loading and Unloading of Break Bulk - Dosage Ship (n5)	Per ton	2.50	Exonerated	2.50		
1.3.1.2	Loading and Unloading of Break Bulk - Dosage Land	Per ton	5.39	0.97	6.36		
<small>(n5): This tariff includes transference of the container from vessel to quay, lashing/unlashing and tally. Payment will be applicable to the shipping line or cargo consignee, upon conditions established in maritime shipping contract. If this tariff is charged to cargo consignee, then IGV (IVA) shall be applicable to this tariff.</small>							
<b>Section 1.4</b>		<b>Standard Services Ro-Ro Cargo</b>		<b>Unit of charge</b>	<b>USD (\$)</b>	<b>IGV</b>	<b>Total</b>
1.4.1	<b>Loading and Unloading of Ro-Ro Cargo</b>						
1.4.1.1	Loading or Unloading of Ro-Ro cargo - Dosage Ship (n6)	Per ton	3.50	Exonerated	3.50		
1.4.1.2	Loading or Unloading of Ro-Ro Cargo - Dosage Land	Per ton	26.50	4.77	31.27		
<small>(n6): This tariff will be charged to shipping line (or representative), unless maritime shipping contract indicates otherwise.</small>							
<b>Section 1.5</b>		<b>Standard Services Solid Bulk - Cargo Services</b>		<b>Unit of charge</b>	<b>USD (\$)</b>	<b>IGV</b>	<b>Total</b>
1.5.1	<b>Loading and Unloading of Solid Bulk</b>						
1.5.1.1	Loading or Unloading of Solid Bulk	Per ton	3.94	0.71	4.65		
<b>Section 1.6</b>		<b>Standard Services Liquid Bulk - Cargo Services</b>		<b>Unit of charge</b>	<b>USD (\$)</b>	<b>IGV</b>	<b>Total</b>
1.6.1	<b>Loading and Unloading of Liquid Bulk</b>						
1.6.1.1	Loading and Unloading of Liquid Bulk	Per ton	1.18	0.21	1.39		
<b>Section 1.7</b>		<b>Standard Services for Passenger</b>		<b>Unit of charge</b>	<b>USD (\$)</b>	<b>IGV</b>	<b>Total</b>
1.7.1	<b>Standard Services for Passenger</b>						
1.7.1.1	Standard Services for Passenger (n7)	Passenger	8.43	1.52	9.95		
<small>(n7) Children under 12 years old and crew members are not subject to charge.</small>							
<b>SECTION 2</b>							
<b>SPECIAL SERVICES (REGULATED)</b>							
<b>Section 2.1</b>		<b>Special Services for Ship - Vessel Services</b>		<b>Unit of charge</b>	<b>USD (\$)</b>	<b>IGV</b>	<b>Total</b>
2.1.1	<b>Hatches or Hold Lids (n8)</b>						
2.1.1.1	Movement of ISO hatches	Per move	0.00	Exonerated	0.00		
2.1.2	<b>Restow of containers (n8)</b>						
2.1.2.1	Restow same hold 20 foot standard container	Per container	0.00	Exonerated	0.00		
2.1.2.2	Restow same hold 40 foot standard container	Per container	0.00	Exonerated	0.00		
2.1.2.3	Restow via quay 20 foot standard container	Per container	0.00	Exonerated	0.00		
2.1.2.4	Restow via quay 40 foot standard container	Per container	0.00	Exonerated	0.00		
2.1.3	<b>Use of Operational Area (Storage) - All Traffic Empty Containers (except Transshipment)</b>						
2.1.3.1	48 hours (Free time Standard Service included) (n9)			Free			
2.1.3.2	Day: 3 – 6 (Tariff per day or fraction day)	Per TEU/day	1.58	Exonerated	1.58		
2.1.4	<b>Use of Operational Area (Storage) - Transshipment Full Containers</b>						
2.1.4.1	48 hours (Free time Standard Service included) (n9)			Free			
2.1.4.2	Day: 3 – 10 (Tariff per day or fraction day)	Per TEU/day	3.16	Exonerated	3.16		
2.1.5	<b>Use of Operational Area (Storage) - Transshipment Empty Containers</b>						
2.1.5.1	48 hours (Free time Standard Service included) (n9)			Free			
2.1.5.2	Day: 3 – 10 (Tariff per day or fraction day)	Per TEU/day	1.58	Exonerated	1.58		
2.1.6	<b>Transshipment Reefer Containers (n8)</b>						
2.1.6.1	Energy - container 20 and 40 foot (n10)	Per container/hour	0.00	Exonerated	0.00		
2.1.6.2	Inspection and monitoring - container 20 and 40 foot (n10)	Per container/day	0.00	Exonerated	0.00		
2.1.7	<b>Other special services for containers</b>						
2.1.7.1	Loading/unloading and delivery non ISO/OOG (Additional) Container 20 and 40 foot	Per container	0.00	Exonerated	0.00		
2.1.8	<b>Restow of Break Bulk</b>						
2.1.8.1	Restow via Ship	Per ton	3.26	Exonerated	3.26		
2.1.8.2	Restow via Quay (n11)	Per ton	4.18	Exonerated	4.18		

<b>2.1.9</b>	<b>Restow of Ro-Ro Cargo</b>				
2.1.9.1	Restow via Ship	Per ton	3.00	Exonerated	3.00
2.1.9.2	Restow via Quay (n11)	Per ton	5.25	Exonerated	5.25
<b>2.1.10</b>	<b>Use of Contention Barriers</b>				
2.1.10.1	Use of Contention Barriers (Tariff per day or fraction day) (n12)	Per ton	429.09	77.24	506.33

(n8): Applicable to all users that necessarily require the service(s), according to conditions established in the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A.  
(n9): Free time to run as from the end of complete unloading operation of the ship or from the moment Cargo is in the Terminal yard to be shipped.  
(n10): Tariff applicable until day 10th of storage (inclusive).  
(n11): This is applicable to cargo restowed in same hold (level) or in another hold (level) of the ship, requiring in both cases its temporary transfer to the quay.  
(n12): This is applicable for contention barriers use service during loading and unloading operations of hazardous substances and/or goods such as hydrocarbons and other liquid bulk, which includes placing and unplacing contention barriers as well as cleaning and drying service. During fuel supply operations, tariff for contention barriers shall be applicable to the shipping line or its representative; in the case of loading/unloading hazardous liquid bulk tariff shall be charged to the user detailed in the maritime shipping contract.

Section 2.2	Special Services for Containers - Cargo Services	Unit of charge	USD (\$)	IGV	Total
<b>2.2.1</b>	<b>Use of Operational Area - Full Containers all traffic (except Transhipment)</b>				
2.2.1.1	48 hours (Free time Standard Service included) (n9)			Free	
2.2.1.2	Day: 3 – 6 (Tariff per day or fraction day)	Per TEU/day	3.16	0.57	3.73
<b>2.2.2</b>	<b>Horizontal movement (n13)</b>				
2.2.2.1	Additional Movement to Standard Service in the terminal as per request of the user or authorities	Per container	0.00		0.00
<b>2.2.3</b>	<b>Cargo Handling operations (n13)</b>				
2.2.3.1	Use of groups o gangs - 20' and 40' container	Per container	0.00		0.00
2.2.3.2	Use of forklifts - 20' and 40' container	Per container	0.00		0.00
<b>2.2.4</b>	<b>Reefer Container (n13)</b>				
2.2.4.1	Energy - 20' and 40' container (n14)	Per container/hour	0.00		0.00
2.2.4.2	Inspection and monitoring - 20' and 40' container (n14)	Per container/day	0.00		0.00
2.2.4.3	Assembly and disassembly of clip system on reefer Gensets	Per complete cycle	0.00		0.00

(n13): Applicable to all users that necessarily require the service(s), according to conditions established in the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A.  
(n14): This is applicable until 6th day of storage also.

Section 2.3	Special Services to Break Bulk Cargo - Cargo Services	Unit of charge	USD (\$)	IGV	Total
<b>2.3.1</b>	<b>Special Cargo</b>				
2.3.1.1	Loading/Unloading of project cargo without mobile harbor crane (n15)	Per ton or m3	13.09	2.36	15.45
2.3.1.2	Loading/Unloading of project cargo with mobile harbor crane (n15)	Per ton or m3	13.90	2.50	16.40
2.3.1.3	Special treatment to hazardous cargo using equipment and additional personnel - direct treatment (n16)	Per ton	11.07	1.99	13.06
2.3.1.4	Special treatment to hazardous cargo using equipment and additional personnel - indirect treatment (n16)	Per ton	18.99	3.42	22.41
<b>2.3.2</b>	<b>Productivity increase for loading and unloading operations (n17)</b>				
2.3.2.1	Productivity higher or equal to 175 ton-hour	Per ton	9.87	1.78	11.65
2.3.2.2	Productivity higher or equal to 200 ton-hour	Per ton	10.66	1.92	12.58

(n15): This is applicable to all cargo that cannot be transferred by its own means, weighing over 35 tons or being over 50 m3 per unit. The unit of charge shall be applicable to the larger measure between tonnage and dimension in m3. Tariff shall be charged to the shipping line or cargo consignee according to the maritime shipping contract.  
(n16): Tariff corresponds to loading and unloading operations of hazardous break bulk cargo (IMO) whenever equipment and/or personnel is provided as per Port Authority regulation or by the user request. Tariffs of sections 2.3.1.3 and 2.3.1.4 include Standard Service tariff to break bulk cargo. If additional equipment and personnel are not to be provided, then Standard Service tariff to break bulk cargo shall be applicable. Under direct treatment, import hazardous cargo is to be delivered to the user in the berth (next to the ship) immediately after being discharged. Under indirect treatment, import hazardous cargo is delivered to the user at the storage area.  
(n17): This service is applicable whenever such service is required by the user and is aimed to increase the productivity for loading and unloading operations of break bulk cargo above the productivity levels set forth in Annex 3 of the Concession Agreement. This includes Standard Service tariff to break bulk cargo and such service shall be charged to the Cargo consignee otherwise detailed in the maritime shipping agreement. If productivity is increased by decision of APM Terminals Callao S.A. without the user request, no charge will be applicable.

Section 2.4	Special Service Liquid Bulk - Cargo Services	Unit of charge	USD (\$)	IGV	Total
<b>2.4.1</b>	<b>Use of Contention Barriers</b>				
2.4.1.1	Use of Contention Barriers (Tariff per day or fraction day) (n12)	Per day	429.09	77.24	506.33

### SECTION 3 SPECIAL SERVICES (NON REGULATED)

Section 3.1	Special Services - Vessel Services	Unit of Charge	USD (\$)	IGV	Total
<b>3.1.1</b>	<b>Use of Operational Area - Empty Containers all traffic (except Transhipment)</b>				
3.1.1.1	48 hours (Free time included in Standard Service)			Free	
3.1.1.2	Day: 3 – 6 (Regulated Special Service, see section 2.1.3 of tariff schedule)	Per TEU/day		Included as regulated service	
3.1.1.3	Day 7 - onwards (Tariff per day or fraction day)	Per TEU/day	10.21	Exonerated	10.21
<b>3.1.2</b>	<b>Use of Operational Area - Transhipment Full Containers</b>				
3.1.2.1	48 hours (Free time included in Standard Service)			Free	
3.1.2.2	Day: 3 – 10 (Regulated Special Service, see section 2.1.4 of tariff schedule)	Per TEU/day		Included as regulated service	
3.1.2.3	Day: 11 - onwards (Tariff per day or fraction day)	Per TEU/day	15.32	Exonerated	15.32
<b>3.1.3</b>	<b>Use of Operational Area - Transhipment Empty Containers</b>				
3.1.3.1	48 hours (Free time included in Standard Service)			Free	
3.1.3.2	Day: 3 – 10 (Regulated Special Service, see section 2.1.5 of tariff schedule)	Per TEU/day		Included as regulated service	
3.1.3.3	Day: 11 - onwards (Tariff per day or fraction day)	Per TEU/day	15.32	Exonerated	15.32
<b>3.1.4</b>	<b>Special Container</b>				
3.1.4.1	High Cube Containers 96" (n18)	Per Container	10.00	1.80	11.80
<b>3.1.4</b>	<b>Reefer Containers for Transhipment</b>				
3.1.4.1	Energy - 20' and 40' container (n19)	Per Container/day	38.81	6.99	45.80
3.1.4.2	Inspection and monitoring - container 20 and 40 feet (n19)	Per Event	15.32	2.76	18.08
<b>3.1.5</b>	<b>Re-stow Reefer Containers (n20)</b>				
3.1.5.1	Energy supply for re-stow reefer containers (Day 1 - price per day or fraction day)	Per Container/day	60.00	10.80	70.80
<b>3.1.6</b>	<b>Traction Service for Inter-terminal Transhipment Containers</b>				
3.1.6.1	Inter-terminal Transport of Transhipment Containers (n21)	Per Container	20.43	3.68	24.11
<b>3.1.7</b>	<b>Increase of container productivity with Mobile Harbor Cranes (MHC)</b>				
3.1.7.1	Supply of MHC to increase productivity during loading/unloading container operations (price per shift or shift fraction) (n22)	Per Crane/Shift	1,787.22	Exonerated	1,787.22
<b>3.1.8</b>	<b>Other services</b>				
3.1.8.1	Water supply	Per ton	6.00	1.08	7.08
3.1.8.2	Phone service	Per activity		Per quote	
3.1.8.3	Unloading of solid waste (n23)	Per M3	80.00	14.40	94.40

(n18): This service covers additional capacity of containers yard or stacks of empty containers (all traffic) and full transhipment containers. Price is independent from the number of storage days at the Terminal.  
(n19): Tariff applicable from 11th day onward.  
(n20): This is applicable to re-stow containers via quay, including inspection and monitoring if necessary.  
(n21): Service that involves moving the container between port terminals from the North Terminal to the South Terminal whenever a container is unloaded in the North Terminal and it is required to be shipped by the South Terminal and viceversa.  
(n22): Charge of this price is applicable whenever the service is required by users and is aimed to increase productivity of loading/unloading container operations above productivity levels set forth in the Concession Agreement. This price is applicable per MHC unit and per shift (or shift fraction) of 8 hours. In case productivity is increased by initiative of APM Terminals Callao S.A. and with no user request, productivity increase cost is under responsibility of APM Terminals Callao.  
(n23): This refers to unloading or receiving recoverable waste from ships, such as: plastics, plastic or metal cords, wood, cardboard, paper, magazines, and any other of the same type. Minimum invoice shall be USD 80.00

Section 3.2	Special Services for Containers - Cargo Services	Unit of Charge	USD (\$)	IGV	Total
<b>3.2.1</b>	<b>Use of Operational Area - Full Containers all traffic (except Transhipment) (n24)</b>				
3.2.1.1	48 hours (Free time included in Standard Service)			Free	
3.2.1.2	Day: 3 – 6 (Regulated Special Service, see section 2.2.1 of tariff schedule)	Per TEU/day		Included as regulated service	
3.2.1.3	Day 7 (Tariff per day or fraction day) - container 20 and 40 foot	Per TEU	100.00	18.00	118.00
3.2.1.4	Days: 8 – 10 (Tariff per day or fraction day)	Per TEU/day	10.00	1.80	11.80
3.2.1.5	Days: 11 – 20 (Tariff per day or fraction day)	Per TEU/day	15.00	2.70	17.70
3.2.1.6	Days: 21 – 28 (Tariff per day or fraction day)	Per TEU/day	20.00	3.60	23.60
3.2.1.7	Day: 29 - onwards (Tariff per day or fraction day)	Per TEU/day	30.00	5.40	35.40
<b>3.2.2</b>	<b>Temporary Depot integrated service for dry import containers (n25)</b>				
3.2.2.1	20' Container - Includes use of area until the 10th day	Per Container	208.00	37.44	245.44
3.2.2.2	40' Container - Includes use of area until the 10th day	Per Container	275.00	49.50	324.50
3.2.2.3	Use of area from 11th day onwards and other services (n26)				See sections from 3.2.1.5 to 3.2.1.7 and others at section 3.2
<b>3.2.3</b>	<b>Temporary Depot integrated service for dry export containers (n27)</b>				
3.2.3.1	20' Container - Includes use of area until the 7th	Per Container	143.00	25.74	168.74
3.2.3.2	40' Container - Includes use of area until the 7th	Per Container	200.00	36.00	236.00
3.2.3.3	Use of area days 8 – 10 (Price per day) (n28)	Per TEU/day	7.00	1.26	8.26
3.2.3.4	Use of area days 11 – 20 (Price per day) (n28)	Per TEU/day	9.00	1.62	10.62
3.2.3.5	Use of area from day 21 onwards and other services (n28)				See sections from 3.2.1.6 to 3.2.1.7 and others at section 3.2
<b>3.2.4</b>	<b>Temporary Depot integrated service for reefer import containers (n29)</b>				
3.2.4.1	20' Container - Includes use of area until the 7th	Per Container	280.00	50.40	330.40
3.2.4.2	40' Container - Includes use of area until the 7th	Per Container	345.00	62.10	407.10
3.2.4.3	Use of area from day 8 onwards and other services (n30)				See sections from 3.2.1.4 to 3.2.1.7 and others at section 3.2
<b>3.2.5</b>	<b>Temporary Depot integrated service for reefer export containers (n31)</b>				
3.2.5.1	20' Container - Includes use of area until the 7th	Per Container	260.00	46.80	306.80
3.2.5.2	40' Container - Includes use of area until the 7th	Per Container	320.00	57.60	377.60
3.2.5.3	Use of area from day 8 onwards and other services (n32)				See sections from 3.2.1.6 to 3.2.1.7 and others at section 3.2
<b>3.2.6</b>	<b>Special cargo</b>				
3.2.6.1	Treatment of Hazardous cargo	Per TEU	130.00	23.40	153.40
3.2.6.2	Supply of special equipment for handling 20' containers with oversized cargo in the container yard	Container-Movement	150.00	27.00	177.00
3.2.6.3	Supply of special equipment for handling 40' containers with oversized cargo in the container yard	Container-Movement	250.00	45.00	295.00
3.2.6.4	High Cube Containers 9'6" (n33)	Container	10.00	1.80	11.80
<b>3.2.7</b>	<b>Reefer Container</b>				
3.2.7.1	Energy - 20' and 40' container (Tariff per day or fraction day) (n34)	Per container/day	38.81	6.99	45.80
3.2.7.2	Inspection and monitoring - 20' and 40' container (n34)	Per Event	15.32	2.76	18.08
<b>3.2.8</b>	<b>Cargo Handling Service</b>				
3.2.8.1	Consolidation/deconsolidation of dry containers	Per container	153.19	27.57	180.76
3.2.8.2	Partial consolidation/deconsolidation of containers	Per container	102.13	18.38	120.51
3.2.8.3	Consolidation/deconsolidation of reefer containers	Per container	510.64	91.92	602.56
<b>3.2.9</b>	<b>Other services</b>				
3.2.9.1	Breakdown as per instructions of freight forward agent (n35)	Per B/L	22.47	4.04	26.51
3.2.9.2	Bill of lading breakdown (n35)	Per breakdown	22.47	4.04	26.51
3.2.9.3	Sweeping of empty container	Per container	5.11	0.9198	6.03
3.2.9.4	Simple cleaning of container	Per container	22.98	4.14	27.12
3.2.9.5	Chemical cleaning of container	Per container	45.96	8.27	54.23
3.2.9.6	Container repair	Per Activity		Per quote	
3.2.9.7	Seal placement services	Per seal	8.27	1.49	9.76
3.2.9.8	Labels Placing or Removal Services (n36)	Per container	8.17	1.47	9.64
3.2.9.9	Additional weighing of containers (n37)	Per container	20.43	3.68	24.11
<b>3.2.10</b>	<b>Depot for Empty Containers</b>				
3.2.10.1	Gate In (n38)	Per container	120.51	21.69	142.20
3.2.10.2	Gate Out (n38)	Per container	81.70	14.71	96.41

(n24): Tariffs and prices set forth in sub-section 3.2.1 are applicable to those containers that have been unloaded/shipped through the North Terminal as per conditions established in the Concession Contract.

(n25): This shall be applicable whenever APM Terminals Callao S.A. has been nominated as Temporary Depot. Service includes Land Portion of Standard Service, use of operational area until the 10th day, documentation revision, temporary depot documentation emission (volante), customs transmission. First two days (48 hours) are free of charge and included within standard service.

(n26): For the use of operational area at the Temporary Depot from day 11 onwards prices of section 3.2.1.5 to 3.2.1.7 are applicable. For the other services, independently from the number of container storage days prices from sections 3.2.6, 3.2.8 and 3.2.9 are applicable.

(n27): This is applicable only when APMT Callao has been nominated as Temporary Depot. This service includes land portion standard service, use of operational area until day 7, documentation revision, temporary depot documentation emission (volante), customs transmission. First two days (48 hours) are free of charge and included within standard service.

(n28): For the use of operational area at the Temporary Depot from day 8 to day 10 prices of section 3.2.3.3 are applicable, from day 11 to day 20 prices of section 3.2.3.4 are applicable and from day 21 onwards prices of section 3.2.1.6 to 3.2.1.7 apply. For the other services, independently from the number of container storage days prices from sections 3.2.6, 3.2.8 and 3.2.9 are applicable.

(n29): This is applicable only when APMT Callao has been nominated as Temporary Depot. This service includes land portion standard service, use of operational area until day 7, energy for reefer container until day 7th, inspection and monitoring until day 7, temporary depot documentation emission (volante) and customs transmission. First two days (48 hours) are free of charge and included within standard service.

(n30): From day 8 onwards prices of sections 3.2.1.4 to 3.2.1.7 are applicable to use of operational area service of Temporary Depot, for energy supply prices of section 3.2.7.1 are applicable, for inspection and monitoring service prices of section 3.2.7.2 are applicable. For the other services, independently from the number of container storage days prices from sections 3.2.6, 3.2.8 and 3.2.9 are applicable.

(n31): This is applicable only when APMT Callao has been nominated as Temporary Depot. This service includes land portion standard service, use of operational area until day 7, energy for reefer container until day 7th, inspection and monitoring until day 7, temporary depot documentation emission (volante) and customs transmission. First two days (48 hours) are free of charge and included within standard service.

(n32): For the use of operational area at the Temporary Depot from day 8 to day 10 prices of section 3.2.3.3 are applicable, from day 11 to day 20 prices of section 3.2.3.4 are applicable and from day 21 onwards prices of section 3.2.1.6 to 3.2.1.7 apply. From day 8 onwards for energy supply service prices of section 3.2.7.1 are applicable and for inspection and monitoring prices of section 3.2.7.2 are applicable. For the other services, independently from the number of container storage days prices from sections 3.2.6, 3.2.8 and 3.2.9 are applicable.

(n33): This service covers additional capacity of containers yard or stacks of full containers (except for transhipment). Price is independent from the number of storage days at the Terminal. This is not applicable to Temporary Depot service (Sections 3.2.2, 3.2.3, 3.2.4 and 3.2.5)

(n34): This tariff is applicable from day 7 onwards.

(n35): It is charged to each breakdown B/L mother, B/L son or B/L grandson.

(n36): Respective labels shall be placed according to cargo classification as per IMDG code for export operations. For import operations, placing of label shall take place whenever a discharged container does not have a label or corresponding label, in such case, removal of labels will take place. Label removal shall also take place when containers are returned for their reutilization or in those cases when these do not correspond to IMDG code, for placing the correct label instead.

(n37): Weighing of containers shall be executed at the Multipurpose North Terminal facilities as per request of the user (cargo owner or consignee) or the authorities.

(n38): This service shall not be applicable for shipping, unloading or transhipment services for empty containers set forth in Section 1.2 of current Tariff Schedule.

Section 3.3	Special Services Break Bulk - Cargo Services	Unit of Charge	USD (\$)	IGV	Total
<b>3.3.1</b>	<b>Use of Operational Area (Storage) - All traffic</b>				
3.3.1.1	Days: 1 - 3 (Free time - included in Standard Service)			Free	
3.3.1.2	Days: 4 – 10 (Tariff for whole period or fraction period)	Per ton	18.00	3.24	21.24
3.3.1.3	Days: 11 - 20 (Tariff per day or fraction day)	Per ton/day	1.00	0.18	1.18
3.3.1.4	Days: 21 - onwards (Tariff per day or fraction day)	Per ton/day	4.00	0.72	4.72
<b>3.3.2</b>	<b>Temporary Depot Integrated Service - All traffic (n39)</b>				
3.3.2.1	Break Bulk Cargo - Includes use of operational area until day 10	Per ton	25.00	4.50	29.50
3.3.2.2	Use of operational area from days 11 – 20 (Price per day of day fraction)	Per ton/day	1.50	0.27	1.77
3.3.2.3	Use of operational area from day 21 onwards and other services (n40)				See section 3.3.1.4, 2.3 and from 3.3.3 to 3.3.6
<b>3.3.2</b>	<b>Handling Services in Storage Zones</b>				
3.3.2.1	Extra movement as per request of customer or competent authority	Per ton	3.06	0.55	3.61
3.3.2.2	Handling for registry of break bulk cargo (n41)	Per ton	3.06	0.55	3.61

<b>3.3.3</b>	<b>Use of Simple Depot - All traffic (n42)</b>				
3.3.3.1	Days: 1 - 30 (Tariff per month or fraction month)	Per m2	10.21	1.84	12.05
<b>3.3.4</b>	<b>Deconsolidation/Consolidation</b>				
3.3.4.1	Deconsolidation/Consolidation of break bulk cargo with MAFIs (n43)	Per MAFI	200.00	36.00	236.00
3.3.4.2	Deconsolidation/Consolidation of MAFIs (n44)	Per MAFI	50.00	9.00	59.00
<b>3.3.5</b>	<b>Other services</b>				
3.3.5.1	Additional weighing (This does not include extra movement)	Per truck	20.43	3.68	24.11

(n39): This is applicable whenever APM Terminals Callao S.A. is appointed as Temporary Depot (code 3014) after cargo has been coordinated and accepted by APMTTC (This is subject to space availability). This includes the Standard Service (total or land portion as per maritime contract terms), use of operational area since day 10, temporary depot documentation emission (volante) and customs transmission. First three calendar days are free and are part of the Standard Service.

(n40): This is applicable for use of operational area of Temporary Depot service from day 21 and onwards which is detailed in section 3.3.1.4. For the other services, section 2.3 tariffs and prices of sections from 3.3.3 to 3.3.6. are applicable independent from the number of days break bulk cargo stays in the Terminal.

(n41): This refers to handling of cargo using forklifts and/or gangs for the registry or inspection of cargo. This service shall be provided as per request of the user (cargo owner or consignee) or the authorities.

(n42): This service refers to receiving Break Bulk cargo, placing it in a designated area and storing it for a period agreed by exporter or importer and APM Terminals Callao S.A. This is applicable only for Break Bulk cargo that will be finally shipped as another type of cargo (in containers mainly) or for another cargo that has been unloaded in container and is stored then as Break Bulk. Standard service shall not be provided to this Break Bulk cargo. Tariff for this service is applicable only as Simple Depot. Space is subject to availability.

(n43): This is applicable for special treatment to break bulk cargo at storage area in order to separate/dispatch/unload or place/load break bulk cargo from metallic platforms (called MAFI trailers). This is invoiced to cargo consignee.

(n44): This is applicable for assembly/placing or disassembly/separating MAFIs for delivery to the shipping line. This is invoiced to shipping lines.

Section 3.4	Special Services RoRo - Cargo Services	Unit of Charge	USD (\$)	IGV	Total
<b>3.4.1</b>	<b>Use of Operational Area - All traffic (n45)</b>				
3.4.1.1	Days: 1 - 3 (Free time - included in Standard Service)			Free	
3.4.1.2	Days: 4 - 10 Light vehicle (Tariff for whole period or fraction period)	Per unit	30.00	5.40	35.40
3.4.1.3	Days: 4 - 10 Medium vehicle (Tariff for whole period or fraction period)	Per unit	100.00	18.00	118.00
3.4.1.4	Days: 4 - 10 Machinery (Tariff for whole period or fraction period)	Per ton	20.00	3.60	23.60
3.4.1.5	Days: 11 - onwards - Light vehicle (Tariff per day or fraction day)	Per unit/day	10.00	1.80	11.80
3.4.1.6	Days: 11 - onwards - Medium vehicle (Tariff per day or fraction day)	Per unit/day	30.00	5.40	35.40
3.4.1.7	Days: 11 - onwards - Machinery (Tariff per day or fraction day)	Per ton/day	10.00	1.80	11.80
<b>3.4.2</b>	<b>Handling Services in Storage Area</b>				
3.4.2.1	Handling for registry of RoRo cargo (n46)	Per ton	10.21	1.84	12.05
3.4.2.2	Extra movement of RoRo cargo (n47)	Per ton	2.04	0.37	2.41
<b>3.4.3</b>	<b>Deconsolidation/Consolidation</b>				
3.4.3.1	Deconsolidation/Consolidation of Ro-Ro cargo with MAFIs (n48)	Per MAFI	200.00	36.00	236.00
3.4.3.2	Deconsolidation/Consolidation of MAFIs (n44)	Per MAFI	50.00	9.00	59.00

(n45): Prices of this section are applicable according to the type of vehicle and machinery. For this Tariff Schedule, vehicles are those units used as means of transportation for people. Light vehicles are those of up to 6.0 tons. Medium vehicles are those of more than 6.0 tons. Regarding to machinery, these are units not used for people transportation.

(n46): This refers to handling of cargo using gangs and/or equipment for the registry or inspection of the cargo, as per request of the user, (cargo owner or consignee), or the authorities.

(n47): Additional movement of RoRo cargo between two points within the Multipurpose North Terminal facilities which is not included in the Standard Service, as per request of the user, (cargo owner or consignee) or competent authority.

(n48): This is applicable for special treatment to Ro-Ro cargo at storage area in order to separate/dispatch/unload or place/load break bulk cargo from metallic platforms (called MAFI trailers). This is invoiced to cargo consignee.

Section 3.5	Special Services Solid Bulk - Cargo Services	Unit of Charge	USD (\$)	IGV	Total
<b>3.5.1</b>	<b>Use of Operational Area - All traffic</b>				
3.5.1.1	Days: 1 - 5 (Free time - included in Standard Service) (n49)			Free	
3.5.1.2	Days: 6 - 15 (Tariff for whole period or fraction period)	Per ton	2.75	0.50	3.25
3.5.1.3	Days: 16 - 30 (Tariff for whole period or fraction period)	Per ton	4.00	0.72	4.72
3.5.1.4	Days: 31 - onwards (Tariff per day or fraction day)	Per ton/day	0.40	0.07	0.47
<b>3.5.2</b>	<b>Other Services</b>				
3.5.2.1	Additional weighing (Extra movement is not included) (n50)	Per truck	20.43	3.68	24.11

(n49): Free days are given to goods which use absorbing towers and silos.

(n50): This service shall be provided within facilities of Multipurpose North Terminal as per request of user or authorities. (Extra) movement of solid bulk cargo is requested from its stacking area to the Gates area. Such service does not include extra movement service.

## SECTION 4 COMMERCIAL POLICIES (n51)

(n51): For further details on the scope and conditions of applicable discounts, offers and promotions, see Charter V of Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A. published on website: [www.apmterminalscallao.com.pe](http://www.apmterminalscallao.com.pe)

### COMMERCIAL POLICIES

#### DISCOUNTS, OFFERS AND PROMOTIONS

Discounts, offers and promotions are commonly accepted practices that answer to compensatory circumstances which shall be determined by APM TERMINALS CALLAO S.A. in compliance with the principle of non-discrimination, equality, neutrality, prohibition of price transference and free election.

In this regard, APM TERMINALS CALLAO S.A. shall generally establish the following commercial practices of discounts, offers and promotions:

#### Discounts

Discounts shall be effective during the period established by APM TERMINALS CALLAO S.A. User shall consider the possibility that discounts may not be renewed.

#### Promotions and/or temporary offers

APM TERMINALS CALLAO S.A. may temporarily provide, as part of its commercial policy, offers and/or promotions, as long as permanent equivalent conditions remain.

For cases foreseen in Section 5.1.1 and 5.1.2 of Tariff's Regulation and Commercial Policy, APM TERMINALS CALLAO S.A. shall publish on its website the effective term for temporary discounts, promotions and/or offers with details for the acknowledgement of users.

APM TERMINALS CALLAO S.A. shall also publish termination date or modification of discounts, promotion and/or offers on its website on time.

#### CRITERIA FOR THE APPLICATION OF DISCOUNTS, OFFERS AND PROMOTIONS

APM TERMINALS CALLAO S.A. shall provide discounts, offers and/or promotions to fees of current Tariffs and/or Prices applicable to the Vessel and/or the Cargo considering the following criteria:

\* Cost-benefit evaluation

\* Market competitiveness

\* Promotion of those services that could not have been provided without the application of discounts and/or promotions.

\* Generation for more demand of services provided to Vessels, Cargo and others.

\* Generation of more productivity.

In the case of Services provided to Vessels discounts, offers and/or promotions shall be established according to docking frequency, cargo volume and other criteria that are applicable by its nature.

In the event of Services provided to the Cargo, discounts, offers or promotions shall be established according to cargo volume and other criteria that are applicable by its nature.

Discounts, offers and/or promotions are addressed to all duly incorporated and formally represented User.

#### SPECIAL SERVICES WITH DISCOUNTS FIXED IN THE CONCESSION CONTRACT

APM TERMINALS CALLAO S.A. shall provide the following Special Services established in the Concession Contract with a hundred per cent discount (100%), whenever the User requests this as complementary service to the Standard Service.

\* Hatch mobilization (ISO Hatches)

\* Re-stowage of containers (Hold or via quay)

\* Shipping/unloading and delivery no ISO/OOG (Additional) - container 20 and 40 foot

\* Horizontal movement in the Multipurpose North Terminal

\* Handling of Cargo per registry (with or without forklifts)

\* Reefer energy

\* Reefer inspection and monitoring

\* Assembling and disassembling of clip system on reefer Gensets

These Special Services shall be provided considering principles set forth in the Tariff's Regulation and Commercial Policy, and the Concession Contract, so APM TERMINALS CALLAO S.A. and the User may not bridge rules and practices that may alter competition of Terminal Services, or that implies abusive and inefficient behaviours. For such reason, above detailed port services shall be provided as per regular and reasonable operations that Foreign Trade demands.

Description details of each service are included in Chapter VII of Services Summary of the Tariff's Regulation and Commercial Policy.

#### **RESERVE OF GUARANTEED BERTHING WINDOW**

Space may be reserved for Vessel's docking provided that this has been previously arranged between APM TERMINALS CALLAO S.A. and the shipping lines as per terms and conditions set forth in the Operations Regulations and procedures from the Berthing Window Reservation for Regular Service Vessels, established within Clause 8.14 of the Concession Contract.

#### **TERMINATION OF SHIPMENT**

Whenever a shipping line, Cargo consignee or *its representative*, after "Cut-Off" term is over, requests termination of a shipment within Standard Service framework, due to reasons such as "overbooking", "stack weight", stowage limitations, change of vessel or similar situations; and afterwards he requests the shipment of his cargo, this shall be considered as a new Standard Service has been requested.

In addition to this, whenever the cargo consignee, his representative or the shipping line requests to pick up a container that had not been shipped, it shall be considered as a new Standard Service to pay.

#### **PAYMENT CONDITIONS**

**Currency of Payment:** Tariff and prices in American Dolars (US\$) may be cancelled in Nuevos Soles (S/.) according to the exchange rate indicated by Superintendence of Bank, Insurance and AFP (SBS) at the date of payment.

**Form of Payment:** Payments may be through bank account transference, deposit or by check in the same bank that for this purpose will be assigned by APM TERMINALS CALLAO S.A.

**Date of Payment:** Payments shall be done according to the following considerations:

- a) Standard Services - Import: Before the cargo is picked up from the Terminal.
- b) Standard Services - Export: when the appointed date is requested in order to enter the cargo to the Terminal for its shipment.
- c) Special Services - Import: When the appointed date is requested to pick up the cargo from the Terminal.
- d) Special Services - Export: At the moment the service is requested.
- e) In those services rendered as per specific contracts subscribed between APM TERMINALS CALLAO S.A. and a customer, payment conditions shall be executed according to the terms established in the Contract.

**Published and updated on November 5th 2014**

**Version 3.2 of Tariff Schedule is applicable as from November 20th 2014**

See our website at [www.apmterminalsallao.com.pe](http://www.apmterminalsallao.com.pe)