

GENERAL PUBLIC TARIFF OF APM TERMINALS CALLAO S.A.

v 9.10

Item	Services description	Nature	Unit of charge	Tariff (USD)	Special tariff (USD)	
SECTION I						
CONTAINERS						
Section 1.1 Standard Services						
1.1.1	Standard Service to the Vessel - Services to the Vessel					
1.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LoA (m) x Hours	1.24	0% Rate	
1.1.2	Loading and Unloading Containers - STS Gantry Cranes (n2 and n3)					
1.1.2.1	Loading and Unloading Full 20 Foot Container with dry cargo		Per move	9.50	0% Rate	123.00
1.1.2.2	Loading and Unloading Full 40 Foot Container with dry cargo		Per move	9.50	0% Rate	188.00
1.1.2.3	Loading and Unloading Full 20 Foot Container with refrigerated cargo		Per move	9.50	0% Rate	
1.1.2.4	Loading and Unloading Full 40 Foot Container with refrigerated cargo		Per move	9.50	0% Rate	
1.1.2.5	Loading and Unloading Empty 20 Foot Container		Per move	125.00	0% Rate	
1.1.2.6	Loading and Unloading Empty 40 Foot Container		Per move	155.00	0% Rate	
1.1.2.7	Complete cycle 20 Foot Transshipment Container (full or empty) within the Terminal (n4)		Per complete cycle	139.00	0% Rate	
1.1.2.8	Complete cycle 40 Foot Transshipment Container (full or empty) within the Terminal (n4)		Per complete cycle	210.00	0% Rate	
1.1.3	Loading and Unloading Containers - Without STS Gantry Cranes (n3 and n5)					
1.1.3.1	Loading and Unloading Full 20 Foot Container with dry cargo		Per move	5.30	0% Rate	104.70
1.1.3.2	Loading and Unloading Full 40 Foot Container with dry cargo		Per move	5.30	0% Rate	159.70
1.1.3.3	Loading and Unloading Full 20 Foot Container with refrigerated cargo		Per move	5.30	0% Rate	
1.1.3.4	Loading and Unloading Full 40 Foot Container with refrigerated cargo		Per move	5.30	0% Rate	
1.1.3.5	Loading and Unloading Empty 20 Foot Container		Per move	103.00	0% Rate	
1.1.3.6	Loading and Unloading Empty 40 Foot Container		Per move	134.00	0% Rate	
1.1.3.7	Complete cycle 20 Foot Transshipment Container (full or empty) within the Terminal (n4)		Per complete cycle	111.00	0% Rate	
1.1.3.8	Complete cycle 40 Foot Transshipment Container (full or empty) within the Terminal (n4)		Per complete cycle	166.00	0% Rate	
(n1): Including docking and undocking. The total length of the ship to be confirmed by the "Ship's Particulars". The use of the berth as from the receipt of the first line of the vessel toward the bollard, to the undocking of the last line before vessel departure.						
(n2): This tariff is applicable to berths with STS gantry cranes.						
(n3): The containers whose dimensions are less than 20-foot containers will be charged with 20-foot container tariff. The containers whose dimensions are higher than 20-foot containers will be charged with 40-foot container tariff.						
(n4): Transshipment containers are those which arrive and are shipped in vessels that operate in the North Terminal. The tariff includes loading/unloading in both ships (complete transshipment cycle). It includes two days of operative area use. Inter-terminal Transshipment containers are also invoiced according to described tariffs in this section (1.1.2.5, 1.1.2.6, 1.1.3.5 y 1.1.3.6), in which tariff applies per move rather than per complete cycle. It includes loading/unloading in both ships (complete transshipment cycle). It includes two days of operative area use. Inter-terminal Transshipment containers are also invoiced according to described tariffs in this section (1.1.2.5, 1.1.2.6, 1.1.3.5 y 1.1.3.6), in which tariff applies per move rather than per complete cycle. This is applicable only in those berths which do not have STS gantry cranes and in those cases when loading/unloading operations of containers will be carried out without STS gantry cranes.						
(n5): This is applicable only in those berths which do not have STS gantry cranes and in those cases when loading/unloading operations of containers will be carried out without STS gantry cranes.						
Section 1.2 Special Services to the Vessel (n6)						
1.2.1	Hatches or Hold Lids (n7)					
1.2.1.1	Movement of ISO hatches	Regulated	Per move	0.00	0% Rate	
1.2.2	Restow of containers (n8)					
1.2.2.1	Restow same hold 20 foot standard container		Per container	0.00	0% Rate	
1.2.2.2	Restow same hold 40 foot standard container		Per container	0.00	0% Rate	
1.2.2.3	Restow via quay 20 foot standard container		Per container	0.00	0% Rate	
1.2.2.4	Restow via quay 40 foot standard container		Per container	0.00	0% Rate	
1.2.3	Increase of container productivity with Mobile Harbor Cranes (MHC)					
1.2.3.1	Supply of MHC to increase productivity during loading/unloading container operations (price per shift or shift fraction) (n8)	Non Regulated	Per Crane/Shift	2,500.00	0% Rate	
1.2.4	Use of Operational Area - Import Empty Containers (except Transshipment)					
1.2.4.1	48 hours (Free time included in Standard Service) (n9)	Regulated			Free	
1.2.4.2	Day 3 - 6 (Tariff per day)		Per TEU/day	35.00	0% Rate	
1.2.4.3	Day 7 (Price per day)	Non Regulated	Per TEU/day	35.00	0% Rate	
1.2.4.4	Day 8 onwards (Price per day)		Per TEU/day	15.00	0% Rate	
1.2.5	Use of Operational Area - Export Empty Containers (except Transshipment)					
1.2.5.1	72 hours (Free time) (n10)	Regulated			Free	
1.2.5.2	Days 4 - 6 (Tariff per day)		Per TEU/day	10.00	0% Rate	
1.2.5.3	Day 7 (Price per day)	Non Regulated	Per TEU/day	35.00	0% Rate	
1.2.5.4	Day 8 onwards (Price per day)		Per TEU/day	15.00	0% Rate	
1.2.6	Use of Operational Area - Transshipment Full Containers					
1.2.6.1	48 hours (Free time included in Standard Service) (n11)	Regulated			Free	
1.2.6.2	Day 3 - 4 (Price per day)		Per TEU/day	16.00	0% Rate	
1.2.6.3	Day 5 - 6 (Price per day)	Non Regulated	Per TEU/day	25.00	0% Rate	
1.2.6.4	Day 7 onwards (Price per day)		Per TEU/day	33.00	0% Rate	
1.2.7	Use of Operational Area - Transshipment Empty Containers					
1.2.7.1	48 hours (Free time included in Standard Service) (n11)	Regulated			Free	
1.2.7.2	Day 3 - 4 (Price per day)		Per TEU/day	16.00	0% Rate	
1.2.7.3	Day 5 - 6 (Price per day)	Non Regulated	Per TEU/day	25.00	0% Rate	
1.2.7.4	Day 7 onwards (Price per day)		Per TEU/day	33.00	0% Rate	
1.2.8	Use of Operational Area for Empty pool - Empty containers (except Transshipment)					
1.2.8.1	Use of operational area for empty containers from empty pool (n12)	Non Regulated	Per TEU		Per agreement	
1.2.9	Special Container - empty and transshipment					
1.2.9.1	Loading/unloading and delivery of non ISO/OOG (Additional) Container 20 and 40 foot (n7)	Regulated	Per container	0.00	0% Rate	
1.2.9.2	Treatment of Hazardous cargo containers IMO class 1 (n13)		Per TEU	260.00	0% Rate	
1.2.9.3	Treatment of Hazardous cargo containers IMO class 5.2, class 6.2 and class 7 (n13)		Per TEU	260.00	0% Rate	
1.2.9.4	Treatment of Hazardous cargo IMO 9 (n13)		Per TEU	120.00	0% Rate	
1.2.9.5	Treatment of Hazardous cargo other IMO classes (n13)	Non Regulated	Per TEU	150.00	0% Rate	
1.2.9.6	Supply of special equipment for handling 20' containers with oversized cargo in the container yard		Container-Move	169.00	0% Rate	
1.2.9.7	Supply of special equipment for handling 40' containers with oversized cargo in the container yard		Container-Move	330.00	0% Rate	
1.2.9.8	High Cube Containers 96" (n14)		Per container	19.00	0% Rate	
1.2.10	Complementary Services to stevedoring/unstevedoring					
1.2.10.1	Connection and disconnection service for reefer containers on-board vessels (n15)	Non Regulated	Per container	9.00	0% Rate	
1.2.11	Transshipment Reefer Containers					
1.2.11.1	Energy - container 20 and 40 foot (n6 y n16)	Regulated	Per Container/hour	0.00	0% Rate	
1.2.11.2	Inspection and monitoring - container 20 and 40 foot (n7 and n16)		Per Container/day	0.00	0% Rate	
1.2.11.3	Energy - container 20 and 40 foot (n17)	Non Regulated	Per Container/day	69.00	0% Rate	
1.2.11.4	Inspection and monitoring - container 20 and 40 foot (n17)		Per event	25.00	0% Rate	
1.2.12	Re-stow Reefer Containers (n18)					
1.2.12.1	Energy supply for re-stow reefer containers	Non Regulated	Per container	71.00	0% Rate	
1.2.13	Additional inspection of seals					
1.2.13.1	Additional inspection or revision of seals (n19)	Non Regulated	Per seal	12.00	0% Rate	
1.2.14	Traction Service for Inter-terminal Transshipment Containers					
1.2.14.1	Inter-terminal Transport of Transshipment Containers (n20)	Non Regulated	Per container	40.00	0% Rate	
(n6): At the other services applying to all types of vessels are available in section 7 of this Tariff Schedule.						
(n7): Applicable to all users that necessarily require the service(s), according to conditions established in the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A.						
(n8): Change of the price is applicable whenever service is required by users and is aimed to increase productivity of loading/unloading container operations above productivity levels set forth in the Concession Agreement. This price is additional to standard service without gantry crane. In case productivity is increased by initiative of APM Terminals Callao S.A. and with no user request, productivity increase cost is under responsibility of APM Terminals Callao.						
(n9): Free time to run as from the end of complete discharge operation of the ship.						
(n10): 72 Free hours to run as from the period cargo is located in the Terminal yard for shipment. Storage time ends with vessel ETB sent to the users. For purposes of computation of storage free time storage and bilable storage, it should be taken in consideration is the so-called "Bilable ETB" that is published in the "Container Ship Programme" option on our website and defined in the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A.						
(n11): Free time to run as from the end of complete discharge operation of the vessel or from the moment the container is located in the Terminal yard for shipment.						
(n12): This is applicable to those containers from empty pool granted to shipping lines in accordance to corresponding agreement with APM Terminals Callao S.A. Price is independent from the number of storage days.						
(n13): In the event that a container carries several classes of IMO cargo, the higher price amount of IMO classes will be applicable as one sole charge. Price of subsection 1.2.9.5 does not apply for containers of Flammable IMO Class 9.						
(n14): This service covers additional capacity of containers and/or stacks of empty containers (at traffic) and full transshipment containers. Price is independent from the number of storage days at the Terminal.						
(n15): This price is applicable to all discharged or shipped containers through the Terminal including reefer containers (via quay and in the same hold), that require such service. This is applicable for this operation, whether it is connection or disconnection.						
(n16): Tariff applicable until day 10th of storage (inclusive).						
(n17): Price applicable as from 11th day onward.						
(n18): This is applicable to re-stow containers via quay, including inspection and monitoring if necessary. This is an one time payment to be applicable for total energy supply period provided to re-stow reefer containers.						
(n19): This is applicable to those cases whenever there is a difference between seal information provided by APM Terminals Callao S.A. and information from the user, for additional services requested by the user. In the event APM Terminals Callao S.A. originates seal discrepancy no charge will be applicable. Not applicable as well for loading controls.						
(n20): Service that involves moving the container between port terminals from the North Terminal to the South Terminal whenever a container is unloaded via the North Terminal and it is required to be shipped via the South Terminal and/or vessels.						

7.1.4.2	Phone service	Non Regulated	Per activity	Per quote
(n73)	Services applicable to all type of vessels.			
(n74)	This is applicable for the use of contention barriers during fuel supply operations to the vessel. Service includes placing and unlatching contention barriers as well as cleaning and drying service. Tariff for contention barriers shall be applicable to the shipping line or its representative.			
(n75)	This service will apply to users named "clients of ordinary service" which refers to loading or discharge operations per vessel call, and in case of discharge and loading operations of incompatible goods of same vessel call, in other words, to discharging cargo not compatible with products to be loaded. This includes vessel hold cleaning service (price of section 7.1.2.1 of Tariff Rates) and unloading of solid waste (price of section 7.1.2.2 and/or 7.1.2.3), as result of cleaning process, and it does not include washing of holds.			
(n76)	This service refers to picking up solid waste onboard the vessel such as materials from lashing/unlashing (wood, cardboard and others) as well as other authorized solid waste (wastage of shipped or unloaded cargo, etc.).			
(n77)	This refers to unloading solid waste onboard the vessel such as materials from lashing/unlashing (wood, cardboard and others) as well as other authorized solid waste (wastage of shipped or unloaded cargo, etc.) not classified as dangerous. Service includes temporary store in the terminal facility if necessary, as well as final waste disposal. Minimum invoice shall be USD 255.			
(n78)	This refers to unloading hazardous solid waste onboard the vessel from the cleaning of the ship's holds and final disposal of wastes from vessel. Minimum invoice shall be USD 400			
(n79)	Price of the service includes collection and final disposal of oily waste from vessel.			
(n80)	This service refers to discharging or collecting from vessels non-recoverable waste from vessels (such as: plastics, plastic or metal cords, wood, cardboard, paper, magazines and any other of the same type), classified as non-dangerous. Price of service applies to those cases where APM Terminals Callao S.A. does not carry out vessel hold cleaning service. Minimum invoice shall be USD 357.			
(n81)	This service refers to discharging or collecting from vessels non-recoverable waste classified as non-dangerous. Service includes temporary store in the terminal facility if necessary, as well as final waste disposal. Price of service applies to those cases where APM Terminals Callao S.A. does not carry out vessel hold cleaning service (section 7.1.2). Minimum invoice shall be USD 357.			
(n82)	This service refers to discharging or collecting from vessels hazardous solid waste. Service includes temporary store in the terminal facility if necessary, as well as final waste disposal. Price of service applies to those cases where APM Terminals Callao S.A. does not carry out vessel hold cleaning service (section 7.1.2). Minimum invoice shall be USD 500.			
(n83)	This shall be provided according to the Terminal's berth/berth availability or capacity and shall be charged to the shipping line or representative.			

SECTION 8 COMMERCIAL POLICIES (n84)

Section 8.1	Cancellation of loading	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
8.1.1	Cancellation of container loading and withdraw of container (n85)										
8.1.1.1	20' Container	Non Regulated	Per container			200.00	36.00				
8.1.1.2	40' Container		Per container			250.00	45.00				
8.1.2	Cancellation of break bulk and ro-ro cargo loading (n86)										

(n84): For further details on the scope and conditions of applicable discounts, offers and promotions, see Charter V of Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A. published on website: www.apmterminals.com.

(n85): This is applicable whenever the user (consignee, representative or shipping line) withdraws a container after cancelling container loading. Price covers resource costs involved in standard service cancellation and container withdraw. In this case standard service tariff shall not be applicable. It applies for full containers. Tariffs of section 1.3 (use of operating area) are applied if the container stays more than 48 hours.

(n86): It is applicable whenever the user (consignee, representative or shipping line) withdraws the cargo that has not been shipped due to overbooking, stack weight, slow limitations, change of vessel, among others. Standard service (cargo portion) shall be charged as well as the use of operating area (Port Terminal). For use of operating area, the tariffs stated in section 2.3.1 and 3.3.1 shall be applicable if break bulk and ro-ro cargo stay longer than the free time granted by the standard service to those of berthing.

Section 8.2	Berthing window reservation	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
8.2.1	Contracting of berth window reservation for vessels										
8.2.1.1	Contracting of guaranteed berth window reservation for regular traffic vessels with ro-ro cargo	Non Regulated	by vessel landfall	10,000.00	1,800.00						

SECTION 9 SURCHARGES (n87)

Section 9.1	General surcharges	Unit of charge	USD (\$)	IGV	Total
9.1.1	Certificates and receipts				
9.1.1.1	New receipt printing	Per receipt	10.00	1.80	11.80
9.1.1.2	Issue of weight certificate	Per document	5.00	0.90	5.90
9.1.1.3	Issue of copy of weighing ticket and/or tally note	Per document	5.00	0.90	5.90
9.1.1.4	Letter of amendment and/or sending new details to SUNAT	Per document or new transmission	20.00	3.60	23.60
9.1.1.5	New collection settlement (n88)	Per document	8.00	1.44	9.44
9.1.2	Returned checks and default (n89)				

(n87): For further information and scope, refer to Charter V, section 5.6 of the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A. published on website: www.apmterminals.com.

(n88): This applies when a collection settlement is generated more than once by the user.

(n89): Surcharge not subject to IGV. See section 5.6 of the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A.

Section 9.2	Surcharges applicable to the Vessel	Unit of charge	USD (\$)	IGV	Total
9.2.1	Surcharges for non-use or non-release				
9.2.1.1	Offset for not used crew (n90)	Per crew/hour	162.00	29.16	191.16
9.2.1.2	No release of berth	Per hour	600.00	Not subject to IGV	600.00
9.2.2	Liquid Spill Management Surcharges				
9.2.2.1	Liquid spill management (n91)	Per case		Subject to price quote	

(n90): The unit of charge applies to every not used crew/hour or crew/lift of an hour.

(n91): This applies when liquids are spilled on the water area or quay of the Multipurpose North Terminal due to user's responsibility. It includes removing and/or collecting and final disposal of the substances, in accordance with current regulations. This surcharge will apply only when APMT carries out the spill remediation.

Section 9.3	Surcharges applicable to the Cargo	Unit of charge	USD (\$)	IGV	Total
9.3.1	Change of status				
9.3.1.1	Change of container status	Per container	45.00	8.10	53.10
9.3.1.2	Change of non-containerized cargo status	Per B/L	100.00	18.00	118.00
9.3.2	Late arrival				
9.3.2.1	Late arrival of containers	Per container	118.00	21.24	139.24
9.3.2.2	Late arrival of break bulk cargo	Per ton	2.40	0.43	2.83
9.3.2.3	Late arrival of Ro-ro cargo	Per unit	150.00	27.00	177.00
9.3.2.4	Late arrival of solid bulk cargo	Per unit	1.50	0.27	1.77
9.3.2.5	Late arrival of liquid bulk cargo (n92)	Per unit	1.00	0.18	1.18
9.3.3	Late submission				
9.3.3.1	Late submission of shipping documents of containers (n93)	Per DAM	80.00	14.40	94.40
9.3.4	Missing, cancelling or rescheduling appointments (n94)				
9.3.4.1	Missing an appointment (n95)	Per appointment	15.00	2.70	17.70
2.3.4.2	Cancelling or rescheduling an appointment (n96)	Per appointment	10.00	1.80	11.80
9.3.5	Rescheduling services				
9.3.5.1	Rescheduling inspections for containers (n97)	Per container	100.00	18.00	118.00
9.3.6	Other surcharges to the Cargo				
9.3.6.1	Bulk cargo re-delivery to truck (n98)	Per truck	225.00	40.50	265.50
9.3.6.2	Liquid spill management (n91)	Per case		Por cotización	

(n92): This applies only to shipping through tanker trucks.

(n93): Appointments will last one (01) hour.

(n94): Missing an appointment means a user does not attend within the period granted by APM TERMINALS CALLAO S.A., and also when the user tries to cancel or reschedule its appointment during the period between one hour and one minute before the appointment.

(n95): The cancellation surcharge applies when the user cancels the appointment within eight and one hours before the start of the appointment. The rescheduling surcharge applies when the user reschedules the appointment within eight and one hours before the start of the first appointment. No cancellation or rescheduling surcharge will be charged if the user does it eight (08) hours before the appointment.

(n97): The surcharge applies when the customer or his representative, after failing to attend or cancelling a scheduled and approved container inspection service, requests the rescheduling of such service. The user requests rescheduling when he does not show up for the service within the scheduled time or when he cancels the service outside the deadlines established in the Operating Regulations. Note that, according to the Operations Regulations, the deadline to cancel a mobilization service is before 6 p. m. on the same day the mobilization request is submitted. Examples of container mobilization services: customs inspection (by red channel), SEMASA, SOE, loading control, inventory, among others.

(n98): This applies when solid cargo falls to the ground while unloading it from skips to truck or from hopper to truck due to driver's or truck's inefficiency (e.g. not closing truck's door properly). It includes slab cleaning and bulk cargo re-delivery to truck. Surcharge will be charged to the user (consignee, customs agent, or others).

COMMERCIAL POLICIES

DISCOUNTS, OFFERS AND PROMOTIONS

Discounts, offers and promotions are commonly accepted practices that answer to compensatory circumstances which shall be determined by APM TERMINALS CALLAO S.A. in compliance with the principle of non-discrimination, equality, neutrality, prohibition of price preference and free election. In this regard, APM TERMINALS CALLAO S.A. shall generally establish the following commercial practices of discounts, offers and promotions:

Discounts

Discounts shall be effective during the period established by APM TERMINALS CALLAO S.A. User shall consider the possibility that discounts may not be renewed.

Promotions and/or temporary offers

APM TERMINALS CALLAO S.A. may temporarily provide, as part of its commercial policy, offers and/or promotions, as long as permanent equivalent conditions remain.

For cases foreseen in Section 5.1.1 and 5.1.2 of Tariff's Regulation and Commercial Policy, APM TERMINALS CALLAO S.A. shall publish on its website the effective term for temporary discounts, promotions and/or offers with details for the acknowledgement of users. APM TERMINALS CALLAO S.A. shall also publish termination date or modification of discounts, promotion and/or offers on its website on time.

CRITERIA FOR THE APPLICATION OF DISCOUNTS, OFFERS AND PROMOTIONS

APM TERMINALS CALLAO S.A. shall provide discounts, offers and/or promotions to fees of current Tariffs and/or Prices applicable to the Vessel and/or the Cargo considering the following criteria:

- Cost-benefit evaluation
- Market competitiveness
- Promotion of those services that could not have been provided without the application of discounts and/or promotions.
- Generation for more demand of services provided to Vessels, Cargo and other.
- Generation of more productivity.

In the case of Services provided to Vessels discounts, offers and/or promotions shall be established according to docking frequency, cargo volume and other criteria that are applicable by its nature. In the event of Services provided to the Cargo, discounts, offers and/or promotions shall be established according to cargo volume and other criteria that are applicable by its nature. Discounts, offers and/or promotions are addressed to all duly incorporated and formally represented User.

SPECIAL SERVICES WITH DISCOUNTS FIXED IN THE CONCESSION AGREEMENT

APM TERMINALS CALLAO S.A. shall provide the following Special Services established in the Concession Contract with a hundred per cent discount (100%), whenever the User requests this as complementary service to the Standard Service.

- Hatch mobilization (ISO Hatches)
- Re-storage of containers (Hold or via quay)
- Shipping/loading and delivery via ISO/COG Additional - container 20 and 40 foot
- Horizontal movement in the Multipurpose North Terminal
- Handling of Cargo per registry (with or without forklifts)
- Reeler energy
- Reeler inspection and monitoring
- Assembling and disassembling of clip system on reeler Generals

These Special Services shall be provided considering principles set forth in the Tariffs Regulation and Commercial Policy, and the Concession Contract, so APM TERMINALS CALLAO S.A. and the User may not bridge rules and practices that may alter competition of Terminal Services, or that implies abusive and inefficient behaviours. For such reason, above detailed port services shall be provided as per regular and reasonable operations that Foreign Trade demands.

Description details of each service are included in Chapter VII of Services Summary of the Tariffs Regulation and Commercial Policy.

RESERVE OF GUARANTEED BERTHING WINDOW

Space may be reserved for Vessels docking provided that this has been previously arranged between APM TERMINALS CALLAO S.A. and the shipping lines as per terms and conditions set forth in the Operations Regulations and procedures from the Berthing Window Reservation for Regular Service Vessels, established within Clause 8.14 of the Concession Contract.

APPLICATION OF TAX ON GENERAL SALES (IGV)

The rates and prices of standard and special services taxed at zero percent (0%) rate, which by version 4.0 of Tariff Scheme were listed as exempt from VAT, refer to those services according to the VAT Law considered as exports of services. Rate of 0% will apply as long as the User is considered under the category "International Cargo Carrier". Other than that the current rate of VAT amounting to 18% will apply.

PAYMENT CONDITIONS

Currency of Payment: Tariff and prices in American Dollars (US\$) may be cancelled in Nuevos Soles (S/.) according to the exchange rate indicated by Superintendencia de Bank, Insurance and AFP (SBS) at the date of payment.

Form of Payment: Payments may be through bank account transference, deposit or by check in the same bank that for this purpose will be assigned by APM TERMINALS CALLAO S.A.

Date of Payment: Payments shall be done according to the following considerations:

- Standard Services - Import: Before the cargo is picked up from the Terminal.
 - Standard Services - Export: When the appointed date is requested in order to enter the cargo to the Terminal for its shipment.
 - Special Services - Import: When the appointed date is requested to pick up the cargo from the Terminal.
 - Special Services - Export: At the moment the service is requested.
- e) In those services rendered as per specific contracts subscribed between APM TERMINALS CALLAO S.A. and a customer, payment conditions shall be executed according to the terms established in the Contract.

OFFERS AND PRICE REDUCTIONS

(1) SPECIAL OFFER FOR DRY CARGO CONTAINERS IN APM TERMINALS CALLAO'S TEMPORARY DEPOT

Dear customers and users,

APM Terminals Callao (APMTC) has set special offers for the containers processed as Temporary Depot (code 3014) that meet the requirements below, according to the type of operation. The first two offers (1.1 and 1.2) include an extension of free storage period and the third promotion (1.3) includes a discount on the price of the integrated temporary deposit service.

1.1 Extension of free days - dry cargo import

- Target group: Importers of dry cargo containers (consignees or its representatives -customs brokers, logistics operators, etc.).

- Segment: Importers who address dry cargo to APMTC's Temporary Depot.

- Temporary offer: Importers of dry cargo (consignees or its representatives -customs brokers, logistics operators, etc.) who guarantee minimum amounts equal to or greater than 250 and 800 containers through the APMTC's Temporary Depot will be granted an extension of the operating area (taking into account the 10 days including in the Integrated Service of Import Temporary Depot sections 1.4.1.1 and 1.4.1.2 of the Tariff List) as below:

(i) ≥ 250 containers = 10 extra free days

(ii) ≥ 800 containers = 20 extra free days

- (i) (≥ 250 containers): Effective from May 6, 2020 to April 30, 2021.

- (ii) (≥ 800 containers): Effective from June 12, 2020 to April 30, 2021.

- Effective: Importers may apply or request this promotion from February 11, 2021 until December 31, 2021.

- Requirements: The minimum volumes of the offer will be accounted for annually. That is, in the 12 months following the date of the agreement (between APMTC and the user) to start accounting for the volumes (for example and as a hypothetical case, if the user's request for offer is accepted and it is agreed to start accounting on March 1, 2021, then the accounting will be made until February 28, 2022). For this purpose, users must submit to the commercial area of APMTC the projections of containers to be imported in the annual period indicated above, in order to determine the availability of space at the terminal. If at the end of the annual period, the minimum amounts required for this offer is not achieved, APMTC will charge the extra days following the ten days including in the service package "Integrated Temporary Storage Service" for dry import containers, according to the tariff list (sections 1.4.1.1 and 1.4.1.2) in force at the moment of verification.

- This offer is subject to availability of space determined by APMTC.

1.2. Extension of free days - Dry cargo export

- Target group: Exporters of dry cargo.

- Segment: Exporters of dry cargo containers (forwarders or its representatives -customs brokers, logistics operators, etc.).

- Temporary offer: Exporters (forwarders or its representatives -customs brokers, logistics operators, etc.) who guarantee minimum amounts of more than 300, 800, and 3000 containers using the APMTC's Temporary Depot will be granted an extension of the operating area use (taking into account the 7 days including in the Integrated Service of Export Temporary Depot sections 1.4.2.1 and 1.4.2.2 of the Tariff List), according to the table below:

(i) > 300 containers = 3 extra free days

(ii) > 800 containers = 8 extra free days

(iii) $> 3,000$ containers = 13 extra free days

- Effective: Exporters may apply or request this promotion from February 11, 2021 until December 31, 2021.

- Requirements: The minimum volumes of the offer will be accounted for annually. That is, in the 12 months following the date of the agreement (between APMTC and the user) to start accounting for the volumes (for example and as a hypothetical case, if the user's request for offer is accepted and it is agreed to start accounting on March 1, 2021, then the accounting will be made until February 28, 2022). For this purpose, users must submit to the commercial area of APMTC the projections of containers to be imported in the annual period indicated above, in order to determine the availability of space at the terminal. If at the end of the annual period, the minimum amounts required for this offer is not achieved, APMTC will charge the extra days following the ten days including in the service package "Integrated Temporary Storage Service" for dry export containers, according to the tariff list (sections 1.4.2.1 and 1.4.2.2) in force at the moment of verification.

- This offer is subject to availability of space determined by APMTC.

1.3 Discount on Integrated Service Price - Dry Cargo Import

- Target group: General users (importers/consignees or its representatives -customs brokers, logistics operators, etc. and other users) of containers with dry import cargo.

- Segment: Users who address dry cargo to APMTC's Temporary Depot.

- Temporary offer: Users of import containers with dry cargo who guarantee minimum amounts equal or more than 600, 1,600 or 3,000 containers using the APMTC's Temporary Depot will be granted a discount on the price of the Integrated Service of Import Temporary Depot (sections 1.4.1.1 and 1.4.1.2 of the Tariff List), according to the table below:

(i) ≥ 600 to 1,599 containers = USD 20 discount from the price indicated in sections 1.4.1.1 and 1.4.1.2 of the Tariff List

(ii) $\geq 1,600$ containers = USD 30 discount from the price indicated in sections 1.4.1.1 and 1.4.1.2 of the Tariff List

(iii) $\geq 3,000$ containers = USD 40 discount from the price indicated in sections 1.4.1.1 and 1.4.1.2 of the Tariff List

- Effective: Users may apply or request this promotion from February 11, 2021 until December 31, 2021.

- Requirements:

The minimum volumes of the offer will be accounted for annually. That is, in the 12 months following the date of the agreement (between APMTC and the user) to start accounting for the volumes (for example and as a hypothetical case, if the user's request for offer is accepted and it is agreed to start accounting on March 1, 2021, then the accounting will be made until February 28, 2022). For this purpose, users must submit to the commercial area of APMTC the projections of containers to be imported in the annual period indicated above, in order to determine the availability of space at the terminal.

In the event that the user fails to comply with entering the committed volume of containers into the DT 3014 within 12 months, an additional period of six months may be granted to comply with the committed volume. This additional period will be granted as long as it has been verified that, in the first 12-month accounting period, the user has entered into the DT (3014) 100% of the containers unloaded by the North Terminal.

If, after the end of the twelve (12) months of accounting (or the 18 months in the cases that apply the extension of term), it is verified that the minimum volumes required for these offers have not been reached, APMTC will apply a penalty (the most favourable) to the user. Two types of penalties will be taken into account, but only one penalty will apply and it will be the one that is most favourable to the user. The penalties to be considered are as follows:

Penalty 1: APMTC will charge the prices set out in the "Temporary Depot" service package for import dry containers, according to the Tariff List (sections 1.4.1.1 and 1.4.1.2) in force at the time of verification. That is, in case of non-compliance, the prices of sections 1.4.1.1 or 1.4.1.2 will be charged on the number of containers that the user has finally entered into the DT 3014.

Penalty 2: The user will pay the amount of the discount on the number of containers missing to reach the target committed to APMTC. For example, if the user accessed the first range of the promotion (from 600 to 1,599 containers) and committed to enter 800 containers - for which he would be entitled to a discount of USD 20 per container - but within the accounting period only manages to enter 700 containers with which he would have a deficit of 100 containers to reach the commitment of 800 containers, then under this scenario the user will have to pay USD 20 for each of the 100 containers that the user fails to enter to reach the promised goal.

For those users who have requested the discount on the previous range of $\geq 1,000$ to 1,599 containers (established up to version 9.9 of the Tariff), they will have to comply with the committed volume; for example, if they committed 1,200 containers they will have to enter those 1,200 containers into DT 3014. However, the above terms of six (6) month extension and penalties (specifically penalty 2), which will be effective from May 21, 2021, will apply retroactively for the benefit of these users.

- This offer is subject to availability of space determined by APMTC.

1.4 Discount on Integrated Service Price - Dry Cargo export

- Target group: General users (exporters, forwarders or its representatives -customs brokers, logistics operators, etc. and other users) of containers with dry export cargo.

- Segment: Users who address dry cargo to APMTC's Temporary Depot.

- Temporary offer: Users of export containers with dry cargo who guarantee minimum amounts equal or more than 1,500 containers using the APMTC's Temporary Depot will be granted a discount on the price of the Integrated Service of Export Temporary Depot (sections 1.4.2.1 and 1.4.2.2 of the Tariff List), according to the table below:

(i) ≥ 700 containers = USD 10 discount from the price indicated in sections 1.4.2.1 and 1.4.2.2 of the Tariff List

- Effective: Users may apply or request this promotion from March 15, 2021 until December 31, 2021.

- Requirements:

The minimum volumes of the offer will be accounted for annually. That is, in the 12 months following the date of the agreement (between APMTC and the user) to start accounting for the volumes (for example and as a hypothetical case, if the user's request for offer is accepted and it is agreed to start accounting on May 1, 2021, then the accounting will be made until April 30, 2022). For this purpose, users must submit to the commercial area of APMTC the projections of containers to be imported in the annual period indicated above, in order to determine the availability of space at the terminal.

In the event that the user fails to comply with entering the committed volume of containers into the DT 3014 within 12 months, an additional period of six months may be granted to comply with the committed volume. This additional period will be granted as long as it has been verified that, in the first 12-month accounting period, the user has entered into the DT (3014) 100% of the containers loaded by the North Terminal.

If, after the end of the twelve (12) months of accounting (or the 18 months in the cases that apply the extension of term), it is verified that the minimum volumes required for this offer have not been reached, APMTC will apply a penalty (the most favourable) to the user. Two types of penalties will be taken into account, but only one penalty will apply and it will be the one that is most favourable to the user. The penalties to be considered are as follows:

Penalty 1: APMTC will charge the prices set out in the "Temporary Depot" service package for import dry containers, according to the Tariff List (sections 1.4.2.1 and 1.4.2.2) in force at the time of verification. That is, in case of non-compliance, the prices of sections 1.4.2.1 or 1.4.2.2 will be charged on the number of containers that the user has finally entered into the DT 3014.

Penalty 2: The user will pay the amount of the discount on the number of containers missing to reach the target committed to APMTC. For example, if the user committed to enter 700 containers - so he would be entitled to a discount of USD 10 per container - but in the accounting period only manages to enter 650 containers, which would have a deficit of 50 containers to reach the commitment of 700 containers, then under this scenario the user will have to pay USD 10 for each of the 50 containers he fails to enter to reach the committed target.

For those users who have requested the discount on the previous range of $\geq 1,500$ containers (established up to version 9.9 of the Tariff), they will have to comply with the volume committed; for example, if they committed 1,600 containers they will have to enter those 1,600 containers into DT 3014. However, the above terms of six (6) month extension and penalties (specifically penalty 2), which will be effective from May 21, 2021, will apply retroactively for the benefit of these users.

- This offer is subject to availability of space determined by APMTC.

(2) PROMOTION FOR UN 3077 CARGO CONTAINERS CLASSIFIED AS IMO 9 IN APM TERMINALS CALLAO'S TEMPORARY DEPOT

Dear customers and users,

APM Terminals Callao (APMTC) has set that export containers with dangerous cargo UN 3077 (UN 3077) - such as zinc oxide, abietic acid and others - classified as IMO 9 class, to be serviced through its Temporary Depot (code 3014), the price of the special service "Treatment of dangerous cargo IMO 9" will not be applied. In other words, a 100% discount will be applied to the price of subsection 1.5.1.3. This promotion will be valid from January 1, 2021 to June 30, 2021.

This promotion replaces and extends the scope of the promotion that was established for zinc oxide with version 9.3 of the Tariff (note 33 of this version of the Tariff List). In other words, the promotion for zinc oxide that was indicated in note 33 of version 9.3 of the Tariff List (and that was maintained with version 9.4) will only be valid until December 31, 2020. As of January 1, 2021, for zinc oxide and other dangerous goods classified with UN No. 3077, the promotion described in the previous paragraph will be applicable.

(3) SPECIAL OFFER FOR FISHMEAL IN HIGH-CUBE CONTAINERS

Dear customers and users,

APM Terminals Callao (APMTC) has set that containers with fishmeal to be shipped will not be charged with the tariff of "high-cube container" special service, subsection 1.5.1.7. This offer will be in force from January 1, 2021 to June 30, 2021.

(4) SPECIAL OFFER FOR BREAK BULK CARGO - LOADING AND UNLOADING OF CONSTRUCTION BARS

Dear customers and users,

APM Terminals Callao (APMTC) has set a special offer for break bulk cargo that meet the requirements below. This offer include a discounted tariff of the operative area use for construction bars.

4.1 Discounted tariff of the operative area use – construction bars to be loaded/unloaded

- Target group: Users (importers/consignees and exporters/forwarders or its representatives – customs brokers, logistics operators, etc.) of construction bars in the form of bundles or another type of packaging destined for or coming from other port terminals nationwide or worldwide.
- Segment: Users of break bulk cargo that load or unload construction bars in large volumes.
- Temporary offer: Users who load or unload construction bars (break bulk cargo) who guarantee minimum amounts equal or more than 20 thousand tons using the Port Terminal will be granted a discount of 100% on the price of the operational area use that are between day 4 and day 20 of storage (100% discount on the prices of sections 2.3.1.2 and 2.3.1.3 of the Tariff List)
- Effective from December 1, 2020 to May 31, 2021.
- Requirements: The minimum volume of 20 thousand tons will be counted from December 1, 2020 to May 31, 2021. The accounting will be done taking the whole previous period even if the user decides to demand the service after December 1, 2020. For this purpose, users must submit to the APMTC commercial area the projections of construction bars (break bulk cargo) that they will mobilize in the period indicated above in order to determine the availability of space in the terminal. If, at the end of the period indicated above, it is verified that the minimum volume required for the application of this offer has not been reached, APMTC shall charge, as appropriate, the prices set forth in sections 2.3.1.2 and 2.3.1.3 of the Tariff List in force at the time of verification.
- This offer will be subject to space availability confirmed by APMTC

(5) REDUCTION IN THE PRICE OF THE SERVICE FOR THE USE OF THE OPERATIONAL AREA (PORT TERMINAL) - LOADING EMPTY CONTAINERS

Dear customers and users,

APM Terminals Callao (APMTC) has decided to reduce the price of the special service called "Use of Operative Area (Port Terminal)" applicable to full and empty shipping containers (except transshipments), under the following terms:

- a) To loading empty containers (except transshipments), a 100% reduction will be applied on the price of the special service for the Use of the Operative Area (Port Terminal), of subsection 1.2.5.2, for on "Day 4" only. This price reduction will be effective from April 1, 2021 to May 31, 2021

(6) SPECIAL OFFER FOR BREAK BULK IN SACKS OR BIG BAGS OF THE TEMPORARY DEPOSIT OF APM TERMINALS CALLAO

Dear customers and users,

APM Terminals Callao (APMTC) has set special offers for the special service "Integrated Temporary Depot Service" for break bulk cargo applicable to subsection 2.4.1.4 of the Tariff List (integrated temporary depot service that includes 30 days of use of operative area). This promotion is governed by the following terms:

- Target group: Users (importers/consignees and Exporters/forwarders or its representatives – customs brokers, logistics operators, etc.) of break bulk cargo (sacks or big bags) not dangerous that demand the Temporary Depot Integrated Service with 30 days of use of operative area (subsection 2.4.1.2 of the Tariff List)
- Segment: Users of break bulk cargo that load or unload sacks or big bags with non-dangerous goods in large volumes.
- Temporary offer: Users who load or unload non-hazardous sacks or big bags (break bulk cargo) who guarantee minimum amounts through the Temporary Depot (3014), equal or higher than 10 thousand tons, will be granted a discount of 57.1% on the price of the temporary depot integrated service that includes 30 days of use of the operational area (subsection 2.4.1.4 of the Tariff List), that is, a offer price of USD 30 per ton will be applied.
- Effective: Users may apply or request this promotion from March 2, 2021 until September 1, 2021.
- Requirements: The minimum volume of 10 thousand tons will be accounted for on a semi-annual basis, that is, in the 6 months following the date of the agreement (between APMTC and the user) to start the accounting of the volumes (for example and as a hypothetical case, if the user's request for promotion is accepted and it is agreed that it is agreed to start accounting on May 1, 2021, then the accounting will be made until October 31, 2021). For this purpose, users must submit to the commercial area of APMTC the projections of tons to be imported in the six-month period indicated above, in order to determine the availability of space in the terminal. If after six (06) months of accounting, the minimum amounts required for this offer is not achieved, APMTC will charge the list price established in subsection 2.4.1.4 of the Tariff List (integrated service of temporary storage of break bulk cargo that includes 30 days of use of operative area) in force at the moment of the verification.
- This offer will be subject to space availability confirmed by APMTC

(7) SPECIAL OFFER FOR BREAK BULK CARGO - TEMPORARY DEPOSIT OF APM TERMINALS CALLAO

Dear customers and users,

APM Terminals Callao (APMTC) has set special offer related to days off use of operative area for the special service "Integrated Temporary Depot Service" of break bulk cargo. This promotion is governed by the following terms:

- Target group: Users (importers/consignees and Exporters/forwarders or its representatives – customs brokers, logistics operators, etc.) of break bulk cargo
- Segment: Users entering large volumes break bulk cargo at APM Terminals Callao Temporary Depot (DT 3014)
- Temporary offer: Users who guarantee minimum amounts of more than 5,000 and 7,000 tonnes using the APMTC's Temporary Depot will be granted an extension of the operating area use (taking into account the 10 days including in the Integrated Service of Temporary Depot, sections 2.4.1.1 of the Tariff List), according to the table below:
 - i) > 5,000 tonnes = 5 additional days off (on top of the 10 already granted in subsection 2.4.1.1 of the Tariff)
 - ii) > 7,000 tonnes = 10 additional days off (on top of the 10 already granted in subsection 2.4.1.1 of the Tariff)
- Effective: Users may apply or request this promotion from May 21, 2021 until December 31, 2021.
- Requirements: The minimum volume of 5,000 or 7,000 tonnes will be accounted for annually, that is within twelve (12) months from the date of the agreement (between APMTC and the user) to commence the accounting of volumes (for example and as a hypothetical case, if the user's promotion request is accepted and it is agreed that the accounting will commence on 1 June 2021, then the accounting will be carried out until 31 May 2022). For this purpose, users should submit to APMTC's commercial area the projections of tonnes they will import during the six-month period indicated above, in order to determine the availability of terminal space. If, after the twelve (12) months of accounting, it is verified that the minimum volumes required for the application of these offers have not been reached, APMTC will charge the list price set out in subsection 2.4.1.2 of the Tariff (Use of Area for 11-20 days of the Integrated Temporary Depot Service) in force at the time of verification.
- This offer will be subject to space availability confirmed by APMTC

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Applicable as from 05/21/2021

The new special offers of regulated tariffs of standard services of this Tariff Schedule will be in force from January 1, 2021 to June 30, 2021.

The special offer of the standard service to the ship (specifically subsection 1.1.1.1) of this Tariff Schedule applies to those container ships with regular service.

Please visit our website: www.apmterminalscallao.com.pe