GENERAL PUBLIC TARIFF OF APM TERMINALS CALLAO S.A.

v 13.11

Item	Services description	Nature	Unit of charge	Tariff (USD)				Special tariff (USD)			
SECTION 1	**CONTAINERS**										
Section 1.1	**Standard Services**	**Nature**	**Unit of charge**	**Vessel (Tariff)**	**Vessel (IGV)**	**Cargo (Tariff)**	**Cargo (IGV)**	**Vessel (Tariff)**	**Vessel (IGV)**	**Cargo (Tariff)**	**Cargo (IGV)**
1.1.1	**Standard Service to the Vessel - Services to the Vessel**										
1.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LoA (m) x Hours	1.84	0% Rate			1.47	0% Rate		
1.1.2	**Loading and Unloading Containers - STS Gantry Cranes (n2 and n3)**										
1.1.2.1	Unloading Full 20 Foot Container with dry cargo	Regulated	Per move	11.85	0% Rate	196.15	35.31	11.18	0% Rate	190.10	34.22
1.1.2.2	Unloading Full 40 Foot Container with dry cargo		Per move	11.85	0% Rate	371.35	66.84	11.18	0% Rate	319.40	57.49
1.1.2.3	Loading Full 20 Foot Container with dry cargo		Per move	11.85	0% Rate	196.15	35.31	11.18		156.20	28.12
1.1.2.4	Loading Full 40 Foot Container with dry cargo		Per move	11.85	0% Rate	371.35	66.84	11.18		277.10	49.88
1.1.2.5	Unloading Full 20 Foot Container with refrigerated cargo		Per move	11.85		196.15	35.31	11.18		196.00	35.28
1.1.2.6	Unloading Full 40 Foot Container with refrigerated cargo		Per move	11.85		371.35	66.84	11.18		371.30	66.83
1.1.2.7	Loading Full 20 Foot Container with refrigerated cargo		Per move	11.85		196.15	35.31	11.18		196.00	35.28
1.1.2.8	Loading Full 40 Foot Container with refrigerated cargo		Per move	11.85		371.35	66.84	11.18		371.30	66.83
1.1.2.9	Loading and Unloading Empty 20 Foot Container		Per move	185.60	0% Rate			143.90	0% Rate		
1.1.2.10	Loading and Unloading Empty 40 Foot Container		Per move	289.60	0% Rate			212.50	0% Rate		
1.1.2.11	Complete cycle 20 Foot Transhipment Container (full or empty) within the Terminal (n4)		Per complete cycle	214.00	0% Rate			123.20	0% Rate		
1.1.2.12	Complete cycle 40 Foot Transhipment Container (full or empty) within the Terminal (n4)		Per complete cycle	326.00	0% Rate			184.20	0% Rate		
1.1.3	**Loading and Unloading Containers - Without STS Gantry Cranes (n3 and n5)**										
1.1.3.1	Loading and Unloading Full 20 Foot Container with dry cargo	Regulated	Per move	6.30	0% Rate	177.20	31.90	6.00	0% Rate	140.50	25.29
1.1.3.2	Loading and Unloading Full 40 Foot Container with dry cargo		Per move	6.30	0% Rate	307.40	55.33	6.00	0% Rate	244.60	44.03
1.1.3.3	Loading and Unloading Full 20 Foot Container with refrigerated cargo		Per move	6.30	0% Rate	177.20	31.90	6.00	0% Rate		
1.1.3.4	Loading and Unloading Full 40 Foot Container with refrigerated cargo		Per move	6.30	0% Rate	307.40	55.33	6.00	0% Rate		
1.1.3.5	Loading and Unloading Empty 20 Foot Container		Per move	149.00	0% Rate			118.40	0% Rate		
1.1.3.6	Loading and Unloading Empty 40 Foot Container		Per move	232.50	0% Rate			176.20	0% Rate		
1.1.3.7	Complete cycle 20 Foot Transhipment Container (full or empty) within the Terminal (n4)		Per complete cycle	170.00	0% Rate			109.00	0% Rate		
1.1.3.8	Complete cycle 40 Foot Transhipment Container (full or empty) within the Terminal (n4)		Per complete cycle	254.00	0% Rate			163.00	0% Rate		

(n1): Including docking and undocking. The total length of the ship to be confirmed by the "Ship's Particulars". The use of the berth as from the receipt of the first line of the vessel toward the bollard, to the undocking of the last line before vessel departure.

(n2): This tariff is applicable to berths with STS gantry cranes.

(n3): The containers whose dimensions are less than 20-foot containers' will be charged with 20-foot container tariff. The containers whose dimensions are higher than 20-foot containers' will be charged with 40-foot container tariff.

(n4): Transhipment containers are those which arrive and are shipped in vessels that operate in the North Terminal. The tariff includes loading/unloading in both ships (complete transshipment cycle). It includes two days of operative area use, with the exception of containers with oversized cargo that are billed for use of operational area from day one, as it is a special service. Inter-terminals Transshipment containers are also invoiced according to described tariffs in this section (1.1.2.11, 1.1.2.12, 1.1.3.7 y 1.1.3.8), in which tariff applies per move rather than per complete cycle. It also includes cabotage containers that are discharged in one ship and are loaded onboard another vessel calling at the North Terminal. Containers discharged in berths with STS gantry cranes and are then loaded in vessels at berths without STS gantry cranes (or viceversa) will be charged with section 1.1.2 tariff.

(n5): This is applicable only in those berths which do not have STS gantry cranes and in those cases when loading/unloading operations of containers will be carried out without STS gantry cranes.

Section 1.2	Special Services to the Vessel (n6)	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
1.2.1	**Hatches or Hold Lids (n7)**										
1.2.1.1	Movement of ISO hatches	Regulated	Per move	0.00	0% Rate						
1.2.2	**Restow of containers (n6)**										
1.2.2.1	Restow same hold 20 foot standard container	Regulated	Per container	0.00	0% Rate						
1.2.2.2	Restow same hold 40 foot standard container		Per container	0.00	0% Rate						
1.2.2.3	Restow via quay 20 foot standard container		Per container	0.00	0% Rate						
1.2.2.4	Restow via quay 40 foot standard container		Per container	0.00	0% Rate						
1.2.3	**Increase of container productivity with Mobile Harbor Cranes (MHC)**										
1.2.3.1	Supply of MHC to increase productivity during loading/unloading container operations (price per shift or shift fraction) (n8)	Non Regulated	Per Crane/Shift	2,500.00	0% Rate						
1.2.4	**Use of Operational Area - Import Empty Containers (except Transhipment)**										
1.2.4.1	48 hours (Free time included in Standard Service) (n9)	Regulated		Free							
1.2.4.2	Day: 3 – 6 (Tariff per day)	Non Regulated	Per TEU/day	10.70	0% Rate						
1.2.4.3	Day 7 (Price per day)		Per TEU/day	37.50	0% Rate						
1.2.4.4	Day: 8 onwards (Price per day)		Per TEU/day	16.10	0% Rate						
1.2.5	**Use of Operational Area - Export Empty Containers (except Transhipment)**										
1.2.5.1	72 hours (Free time) (n10)	Regulated		Free							
1.2.5.2	Days: 4 – 6 (Tariff per day)	Non Regulated	Per TEU/day	10.70	0% Rate						
1.2.5.3	Day 7 (Price per day)		Per TEU/day	37.50	0% Rate						
1.2.5.4	Day: 8 onwards (Price per day)		Per TEU/day	16.10	0% Rate						
1.2.6	**Use of Operational Area - Transhipment Full Containers**										
1.2.6.1	48 hours (Free time included in Standard Service) (n11)	Regulated		Free							
1.2.6.2	Day: 3 – 4 (Price per day)	Non Regulated	Per TEU/day	17.10	0% Rate						
1.2.6.3	Day: 5 – 6 (Price per day)		Per TEU/day	26.80	0% Rate						
1.2.6.4	Day 7 onwards (Price per day)		Per TEU/day	33.00	0% Rate						
1.2.7	**Use of Operational Area - Transhipment Empty Containers**										
1.2.7.1	48 hours (Free time included in Standard Service) (n11)	Regulated		Free							
1.2.7.2	Day: 3 – 4 (Price per day)	Non Regulated	Per TEU/day	17.10	0% Rate						
1.2.7.3	Day: 5 – 6 (Price per day)		Per TEU/day	26.80	0% Rate						
1.2.7.4	Day 7 onwards (Price per day)		Per TEU/day	33.00	0% Rate						
1.2.8	**Use of Operational Area for Empty pool - Empty containers (except Transhipment)**										
1.2.8.1	Use of operational area for empty containers from empty pool (n12)	Non Regulated	Per TEU	Per agreement							
1.2.9	**Special Container - empty and transhipment**										
1.2.9.1	Loading/unloading and delivery of non ISO/OOG (Additional) Container 20 and 40 foot (n7)	Regulated	Per container	0.00	0% Rate						
1.2.9.2	Treatment of Hazardous cargo containers IMO class 1 (n13)	Non Regulated	Per TEU	260.00	0% Rate						
1.2.9.3	Treatment of Hazardous cargo containers IMO class 5.2, class 6.2 and class 7 (n13)		Per TEU	260.00	0% Rate						
1.2.9.4	Treatment of Hazardous cargo IMO 9 (n13)		Per TEU	120.00	0% Rate						
1.2.9.5	Treatment of Hazardous cargo other IMO classes (n13)		Per TEU	150.00	0% Rate						
1.2.9.6	Supply of special equipment for handling 20' containers with oversized cargo in the container yard		Container-Move	169.00	0% Rate						
1.2.9.7	Supply of special equipment for handling 40' containers with oversized cargo in the container yard		Container-Move	330.00	0% Rate						
1.2.9.8	Containers with oversized cargo - use of operational area (n14)		Per container/day	25.00	0% Rate						
1.2.9.9	High Cube Containers 9'6" (n14)		Per container	20.60	0% Rate						
1.2.10	**Complementary Services to stevedoring/unstevedoring**										
1.2.10.1	Connection and disconnection service for reefer containers on-board vessels (n15)	Non Regulated	Per container-operation	9.00	0% Rate						
1.2.11	**Transhipment Reefer Containers**										
1.2.11.1	Energy - container 20 and 40 foot (n6 y n16)	Regulated	Per Container/hour	0.00	0% Rate						
1.2.11.2	Inspection and monitoring - container 20 and 40 foot (n7 and n16)		Per Container/day	0.00	0% Rate						
1.2.11.3	Energy - container 20 and 40 foot (n17)	Non Regulated	Per Container/day	75.00	0% Rate						
1.2.11.4	Inspection and monitoring - container 20 and 40 foot (n17)		Per event	27.20	0% Rate						
1.2.12	**Re-stow Reefer Containers (n18)**										
1.2.12.1	Energy supply for re-stow reefer containers	Non Regulated	Per container	77.10	0% Rate						
1.2.13	**Gasification of a full container reefer - all traffics (n19)**										
1.2.13.1	Supply of gases N2 y CO2	Regulated	Per container	419.00	75.42						
1.2.13.2	Supply of gases N2		Per container	374.00	67.32						
1.2.13.3	Supply of gases CO2		Per container	160.00	28.80						
1.2.14	**Reefer container data download**										
1.2.14.1	Download and sending information of reefer container parameters	Regulated	Per container	25.00	4.50						
1.2.15	**Additional inspection of seals**										
1.2.15.1	Additional inspection or revision of seals (n20)	Non Regulated	Per seal	60.00	0% Rate						
1.2.16	**Traction Service for Inter-terminal Transhipment Containers**										
1.2.16.1	Inter-terminal Transport of Transhipment Containers (n21)	Non Regulated	Per container	40.00	0% Rate						

(n6): Al the other services applying to all types of vessels are available in section 7 of this Tariff Schedule.

(n7): Applicable to all users that necessarily require the service(s), according to conditions established in the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A.

(n8): Charge of this price is applicable whenever service is required by users and is aimed to increase productivity of loading/unloading container operations above productivity levels set forth in the Concession Agreement. This price is additional to standard service without gantry crane. In case productivity is increased by initiative of APM Terminals Callao S.A. and with no user request, productivity increase cost is under responsability of APM Terminals Callao.

(n9): Free time to run as from the end of complete discharge operation of the ship.

(n10): 72 Free hours to run as from the period cargo is located in the Terminal yard for shipment. Storage time ends with vessel ETB sent to the users. For purposes of computation of storage free time storage and billable storage, it should be taken in consideration is the so-called "Billable ETB" that is published in the "Container Ship Programme" option on our website and defined in the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A.

(n11): Free time to run as from the end of complete discharge operation of the vessel or from the moment the container is located in the Terminal yard for shipment. Free time does not apply to full transshipment containers with oversized cargo; that is, for this type of container, the use of operating area is billed from the first day.

(n12): This is applicable to those containers from empty pool granted to shipping lines in accordance to corresponding agreement with APM Terminals Callao S.A. Price is independent from the number of storage days.

(n13): In the event that a container carries several classes of IMO cargo, the higher price amount of IMO classes will be applicable as one sole charge. Price of subsection 1.2.9.5 does not apply for ammonium nitrate IMO Class 5.1, unless the user requires the service. Price of subsection 1.2.9.4 does not apply for containers of Fishmeal IMO Class 9.

(n14): This service covers additional capacity of containers yard or stacks of empty containers (all traffic) and full transhipment containers, although in the case of containers with oversized cargo, the price applies only to full transshipment containers and the use of the area is billed from the first day (does not include free hours). In the case of high-cube containers the price is independant from the number of storage days at the Terminal.

(n15): This price is applicable to all discharged or shipped containers through the Terminal including restow containers (via quay and in the same hold), that require such service. This is applicable for this operation, whether it is connection or disconnection.

(n16): Tariff applicable until day 10th of storage (inclusive).

(n17): Price applicable as from 11th day onward.

(n18): This is applicable to re-stow containers via quay, including inspection and monitoring if necessary. This is an one time payment to be applicable for total energy supply period provided to re-stow reefer containers.

(n19): Includes activities necessary for the supply of nitrogen gas (N2) and/or carbon dioxide (CO2). It also includes, if necessary, the verification of possible leakage of air or gas from the container prior to the supply of gases.

(n20): This is applicable to those cases whenever there is a difference between seal information provided by APM Terminals Callao S.A. and information from the user, for additional services requested by the user. In the event APM Terminals Callao S.A. originates seal discrepancy no charge will be applicable. This shall also apply in those cases where a second seal verification is required upon re-entry of the container into the Terminal. Not applicable as well for loading controls.

(n21): Service that involves moving the container between port terminals from the North Terminal to the South Terminal whenever a container is unloaded via the North Terminal and it is required to be shipped via the South Terminal and/or viceversa.

Section 1.3	Special Service of Use of Operational Area (Port Terminal) - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
1.3.1	**Use of Operational Area - Import Full Containers (except Transhipment) (n22)**										
1.3.1.1	48 hours to import and/or discharge container (Free time included in Standard Service) (n23)	Regulated				Free					
1.3.1.2	Day: 3 – 6 (Tariff per day)	Non Regulated	Per TEU/day			65.00	11.70				
1.3.1.3	Day 7 (Price per day) container 20 and 40 foot		Per TEU/day			90.00	16.20				
1.3.1.4	Days: 8 – 10 (Price per day)		Per TEU/day			90.00	16.20				
1.3.1.5	Days: 11 – 20 (Price per day)		Per TEU/day			90.00	16.20				
1.3.1.6	Days: 21 – 28 (Price per day)		Per TEU/day			90.00	16.20				
1.3.1.7	Day: 29 onwards (Price per day)		Per TEU/day			90.00	16.20				
1.3.2	**Use of Operational Area - Export Full Containers (except Transhipment) (n22)**										
1.3.2.1	72 hours to export and/or loading container (Free time) (n24)	Regulated				Free					
1.3.2.2	Days: 4 – 6 (Tariff per day)	Non Regulated	Per TEU/day			39.80	7.16				
1.3.2.3	Day 7 (Price per day) container 20 and 40 foot		Por TEU			90.10	16.22				
1.3.2.4	Days: 8 – 10 (Price per day)		Per TEU/day			44.50	8.01				
1.3.2.5	Days: 11 – 20 (Price per day)		Per TEU/day			44.50	8.01				
1.3.2.6	Days: 21 – 28 (Price per day)		Per TEU/day			44.50	8.01				
1.3.2.7	Day: 29 onwards (Price per day)		Per TEU/day			44.50	8.01				

(n22): Tariffs and prices set forth in sub-section 1.3.1 and 1.3.2 are applicable to those containers that have been discharged/loaded via the North Terminal as per conditions established in the Concession Contract.

(n23): Free time to run as from the end of complete cargo discharge operation of the vessel. Calculation of use of operational area starts from the date and hour of complete cargo discharge from vessel and finishes when container is withdrawn from the yard. Free time does not apply to full transshipment containers with oversized cargo; that is, for this type of container, the use of operating area is billed from the first day.

(n24): Free time period is 72 hours which is calculated from the date the container is placed in the container yard for shipment. Calculation of use of operational area (storage) ends with vessel's Estimated Time of Berthing (ETB) to be communicated to users. For purposes of computation of storage free time storage and billable storage, it should be taken in consideration is the so-called "Billable ETB" that is published in the "Container Ship Programme" option on our website and defined in the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A. Free time does not apply to full transshipment containers with oversized cargo; that is, for this type of container, the use of operating area is billed from the first day.

Section 1.4	Temporary Depot Special Service - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
1.4.1	**Temporary Depot Integrated Service for dry import containers (n25)**										
1.4.1.1	20' Container - Includes use of area until the 10th day		Per container			323.60	58.25				
1.4.1.2	40' Container - Includes use of area until the 10th day		Per container			468.40	84.31				
1.4.1.3	Use of area during days 11 – 20 (Price per day) (n26)	Non Regulated	Per TEU/day			20.00	3.60				
1.4.1.4	Use of area during days 21 – 28 (Price per day) (n26)		Per TEU/day			25.00	4.50				
1.4.1.5	Use of area from 29th day onwards and other services (n26)		See section 1.3.1.7 and others from section 1.5								
1.4.2	**Temporary Depot Integrated Service for dry export containers (n27)**										
1.4.2.1	20' Container - Includes use of area until the 7th day		Per container			243.10	43.76				
1.4.2.2	40' Container - Includes use of area until the 7th day		Per container			375.70	67.63				
1.4.2.3	Use of area days 8 – 10 (Price per day) (n28)	Non Regulated	Per TEU/day			10.00	1.80				
1.4.2.4	Use of area days 11 – 20 (Price per day) (n28)		Per TEU/day			14.00	2.52				
1.4.2.5	Use of area during days 21 – 28 (Price per day) (n28)		Per TEU/day			20.00	3.60				
1.4.2.6	Use of area from 29th day onwards and other services (n28)		See section 1.3.2.7 and others from section 1.5								
1.4.3	**Temporary Depot integrated service for reefer import containers (n29)**										
1.4.3.1	20' Container - Includes use of area until the 7th		Per container			376.50	67.77				
1.4.3.2	40' Container - Includes use of area until the 7th	Non Regulated	Per container			540.70	97.33				
1.4.3.3	Use of area during days 8 – 10 (Price per day) (n30)		Per TEU/day			15.00	2.70				
1.4.3.4	Use of area from day 11 onwards and other services (n30)		See section 1.4.1.3, 1.4.1.4 and 1.3.1.7 and others from section 1.5								
1.4.4	**Temporary Depot integrated service for reefer export containers (n31)**										
1.4.4.1	20' Container - Includes use of area until the 7th		Per Container			343.50	61.83				
1.4.4.2	40' Container - Includes use of area until the 7th	Non Regulated	Per Container			488.70	87.97				
1.4.4.3	Use of area from day 8 onwards and other services (n32)		See section 1.4.2.3 to 1.4.2.5, 1.3.2.7 and others of section 1.5								

(n25): This shall be applicable whenever APM Terminals Callao S.A. has been nominated as Temporary Depot (3014). Service includes Cargo Portion of Standard Service, use of operational area until the 10th day, documentation revision, temporary depot documentation emission (volante), customs transmission. Calculation of use of operational area is from the date of complete cargo discharge of the vessel and finishes when the container is withdrawn from the container yard. First two days (48 hours) are free of charge and are included within the standard service.

(n26): Price of section 1.4.1.3 is applicable to use of operational area from days 11 to 20 of Temporary Depot; price of section 1.4.1.4 is applicable for days 21 to 28; and price of section 1.3.1.7 is applicable for days 29 onwards. For the other services, the sections 1.5.1, 1.5.3, 1.5.4 and 1.5.5. are applicable independently from the number of storage days.

(n27): This shall be applicable whenever APM Terminals Callao S.A. has been nominated as Temporary Depot (3014). Service includes Cargo Portion of Standard Service, use of operational area until the 7th day, documentation revision, temporary depot documentation emission (volante), customs transmission. Use of operational area is calculated from the date the container is placed in the container yard until the Estimated Time of Berthing (ETB) of the vessel. For purposes of computation of storage free time storage and billable storage, it should be taken in consideration is the so-called "Billable ETB" that is published in the "Container Ship Programme" option on our website and defined in the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A. First two days (48 hours) are free of charge and are included within standard service.

(n28): Price of section 1.4.2.3 is applicable to use of operational area from days 8 to 10 of Temporary Depot; price of section 1.4.2.4 is applicable for days 11 to 20; price of section 1.4.2.5 is applicable for days 21 to 28; and price of section 1.3.2.7 is applicable for days 29 onwards. For the other services, the sections 1.5.1, 1.5.3, 1.5.4 and 1.5.5. are applicable independently from the number of storage days.

(n29): This shall be applicable whenever APM Terminals Callao S.A. has been nominated as Temporary Depot (3014). Service includes Cargo Portion of Standard Service, use of operational area until the 7th day, energy supply to reefer containers until the 7th day, inspection and monitoring until the 7th day, documentation revision, temporary depot documentation emission (volante), customs transmission. Use of operational area is calculated is from the date of complete cargo discharge of the vessel until the container is withdrawn from the container yard. First two days (48 hours) are free of charge and are included within the standard service.

(n30): Price of section 1.4.3.3 is applicable to use of operational area from days 8 to 10 of Temporary Depot; price of section 1.4.1.3 is applicable for days 11 to 20; price of section 1.4.1.4 is applicable for days 21 to 28; and price of section 1.3.1.7 is applicable for days 29 onwards. Price of section 1.5.2.3. is applicable for energy supply for day 8th onwards and price of section 1.5.2.4 is applicable for inspection and monitoring for day 8th onwards as well. For the other services, the sections 1.5.1, 1.5.3, 1.5.4 and 1.5.5. are applicable independently from the number of storage days.

(n31): This shall be applicable whenever APM Terminals Callao S.A. has been nominated as Temporary Depot (3014). Service includes Cargo Portion of Standard Service, use of operational area until the 7th day, energy supply to reefer containers until the 7th day, inspection and monitoring until the 7th day, documentation revision, temporary depot documentation emission (volante), customs transmission. Use of operational area is calculated from the date the container is placed in the container yard until the Estimated Time of Berthing (ETB) of the vessel. For purposes of computation of storage free time storage and billable storage, it should be taken in consideration is the so-called "Billable ETB" that is published in the "Container Ship Programme" option on our website and defined in the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A. First two days (48 hours) are free of charge and are included within the standard service.

(n32): Price of section 1.4.2.3 is applicable to use of operational area from days 8 to 10 of Temporary Depot; price of section 1.4.2.4 is applicable for days 11 to 20; price of section 1.4.2.5 is applicable for days 21 to 28; and price of section 1.3.2.7 is applicable for days 29 onwards. Price of section 1.5.2.3. is applicable for energy supply for day 8th onwards and price of section 1.5.2.4 is applicable for inspection and monitoring for day 8th onwards as well. For the other services, the sections 1.5.1, 1.5.3, 1.5.4 and 1.5.5. are applicable independently from the number of storage days.

Section 1.5	Other Special Services for Containers (Port Terminal & Tempory Depot) - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
1.5.1	**Special Cargo**										
1.5.1.1	Treatment of Hazardous cargo containers IMO class 1 (n33		Per TEU			270.40	48.67				
1.5.1.2	Treatment of Hazardous cargo containers IMO class 5.2, class 6.2 and class 7 (n33)		Per TEU			270.40	48.67				
1.5.1.3	Treatment of Hazardous cargo IMO 9 (n33 and n34)		Per TEU			125.00	22.50				
1.5.1.4	Treatment of Hazardous cargo other IMO classes (n33)	Non Regulated	Per TEU			159.00	28.62				
1.5.1.5	Supply of special equipment for handling 20' containers with oversized cargo in the container yard		Container-Move			169.00	30.42				
1.5.1.6	Supply of special equipment for handling 40' containers with oversized cargo in the container yard		Container-Move			330.00	59.40				
1.5.1.7	Containers with oversized cargo - use of operational area (n35)		Per container/day			25.00	4.50				
1.5.1.8	High Cube Containers 9'6" (n35)		Container			23.00	4.14				
1.5.2	**Reefer Container**										
1.5.2.1	Energy - 20' and 40' container (n36 and n37)	Regulated	Per container/hour			0.00	0.00				
1.5.2.2	Inspection and monitoring - 20' and 40' container (n36 and n37)		Per container/day			0.00	0.00				
1.5.2.3	Energy - 20' and 40' container (Price per day or fraction day) (n38)		Per container/day			78.00	14.04				
1.5.2.4	Inspection and monitoring - 20' and 40' container (n38)	Non Regulated	Per event			28.30	5.09				
1.5.2.5	Pre-cooling empty container (n39)		Per Container			42.00	7.56				
1.5.2.6	Provision of cold antechamber (n40)		Per Unit/day			250.00	45.00				
1.5.2.7	Pre-cooling empty container (n39)	Regulated	Per Container			42.00	7.56				
1.5.2.8	Assembly and disassembly of clip system on reefer Gensets (n36)		Per complete cycle			0.00	0.00				
1.5.3	**Cargo Handling and horizontal movement operations**										
1.5.3.1	Additional Movement to Standard Service in the terminal as per request of the user or authorities (n36)		Per Container			0.00	0.00				
1.5.3.2	Cargo inspection with groups o gangs - 20' and 40' container (n36)	Regulated	Per Container			0.00	0.00				
1.5.3.3	Cargo inspection with forklifts - 20' and 40' container (n36)		Per Container			0.00	0.00				
1.5.3.4	Consolidation/deconsolidation of containers with dry cargo (with forklift) (n36)		Per Container			176.00	31.68				
1.5.3.5	Consolidation/deconsolidation of containers with dry cargo (with crew or crew-forklift) (n36)		Per Container			200.00	36.00				
1.5.3.6	Consolidation/deconsolidation of containers with dry cargo (with coil handling forklift or another type of special forklift) (n36)		Per Container			230.00	41.40				
1.5.3.7	Consolidation/deconsolidation of containers with dry cargo (with forklift) including Gate In/Gate Out of empty container (n36)		Per Container			230.00	41.40				
1.5.3.8	Consolidation/deconsolidation of containers with dry cargo (with crew or crew-forklift) including Gate In/Gate Out of empty container (n36)		Per Container			250.00	45.00				
1.5.3.9	Consolidation/deconsolidation of containers with dry cargo (with coil handling forklift or another type of special forklift) including Gate In/Gate Out of empty container (n36)	Non Regulated	Per Container			280.00	50.40				
1.5.3.10	Consolidation/deconsolidation of containers with refrigerated cargo		Per Container			780.00	140.40				
1.5.3.11	Consolidation/deconsolidation of containers with refrigerated cargo including Gate In/Gate Out of empty containers		Per Container			980.00	176.40				
1.5.3.12	Consolidation/deconsolidation of containers with Mobile Harbour Cranes (Price per shift or fraction shift) (n41)		Per shift			1,250.00	225.00				
1.5.3.13	Partial consolidation/deconsolidation of containers with dry cargo		Per Container			100.00	18.00				
1.5.3.14	Depalletizing/palletizing (removal of straps and/or strapping) (n42)		Per Pallet			10.00	1.80				
1.5.4	**Other Services**										
1.5.4.1	Breakdown as per instructions of freight forward agent (n43)		Per B/L			25.00	4.50				
1.5.4.2	Bill of lading breakdown (n43)		Per breakdown			25.00	4.50				
1.5.4.3	Sweeping of empty container		Per container			7.00	1.26				
1.5.4.4	Simple cleaning of container		Per container			26.00	4.68				
1.5.4.5	Chemical cleaning of container		Per container			52.00	9.36				
1.5.4.6	Container repair	Non Regulated	Per Activity			Per quote					
1.5.4.7	Seal placement services		Per seal			13.00	2.34				
1.5.4.8	Additional inspection or revision of seals (n20)		Per seal			60.00	10.80				
1.5.4.9	Labels Placing or Removal Services (n44)		Per container			10.00	1.80				
1.5.4.10	Additional weighing of containers (n45)		Per container			90.00	16.20				
1.5.4.11	Seal breaking and/or container opening without cargo handling (n40)		Per container			40.00	7.20				
1.5.5	**Depot for Empty Containers**										
1.5.5.1	Gate In (n46)	Non Regulated	Per container			240.00	43.20				
1.5.5.2	Gate Out (n46)		Per container			272.00	48.96				

(n33): In the event that a container carries several classes of IMO cargo, the higher price amount of IMO classes will be applicable as one sole charge. Price of service (subsection 1.5.1.4) does not apply for ammonium nitrate IMO Class 5.1, unless the user requires the service.

(n34): The price of this service (subsection 1.5.1.3) does not apply for Fishmeal - IMO Class 9 previously declared as such in the Container Announcement List (CAL) for shipping as per procedures.

(n35): This service covers additional capacity of container yard or stacks of full containers (except transhipment). In the case of high-cube containers the price is independant from the number of storage days at the Terminal and this is not applicable for containers of Temporary Depot service (section 1.4 services). In the case of containers with oversized cargo, the use of area is billed from the first day (does not include free hours).

(n36): Applicable to all users that necessarily require the service(s), according to conditions established in the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A.

(n37): This is applicable until 6th day of storage also. This tariff is applicable to all containers that are loaded or discharged via the Multipurpose North Terminal, except for transhipment and re-stow containers.

(n38): This tariff is applicable from day 7 onwards for Port Terminal services (when APMTC has not been appointed Temporary Depot). Whenever APMTC is appointed as Temporary Depot, price is applicable from day 8th onwards.

(n39): This service refers to connecting / disconnecting the the empty reefer container and supplying energy to said container, in order to adapt it to the cold temperature required by the customer prior to placing the fresh or refrigerated merchandise inside the empty reefer container; it also includes monitoring and inspection throughout the period in which the merchandise remains in the pre-cooled container. This service is a price (not regulated) when the pre-cooled empty container is assigned to serve all those goods that come from (or will move towards) a full container unloaded or loaded by the Port Terminal (section 1.5.2.5). In those cases that the merchandise was unloaded or loaded as break bulk cargo (frozen fish and others) the regulated service tariff applies (section 1.5.2.7).

(n40): Price applicable to all users (consignee or representative) who demands, directly from APM Terminals Calllao, the service in cases of inspection (by red channel, prior inspection, by BOE or another) or for other needs.

(n41): Service includes the use of Mobile Harbour Cranes por a period of 4 hours. For deconsolidations, service also includes the separation of the cargo that is located inside the container (flat rack or another) and placing the cargo on the truck or unit assigned by the consignee (or representative). In the event of consolidations, it comprises the reception of the cargo from trucks or the transport unit of the consignee (or representative) and the consolidation of the cargo or its placement inside the container (flat rack or another). This is subject to Mobile Harbour Cranes' availability.

(n42): Price applicable to all users who demand the service in cases where the loose break bulk cargo is placed on (or removed from) a pallet that will then be consolidated within (or previously will be deconsolidated from) a container. Includes the provision of straps or similar for the assembly of pallets. In this regard, regardless of the number of pallets served, the minimum price to be charged is USD 40. It does not apply to inspection cases (either prior, by red channel or requested by BOE personnel).

(n43): It is charged to each breakdown B/L mother, B/L son or B/L grandson.

(n44): Respective labels shall be placed according to cargo classification as per IMDG code for export operations. For import operations, placing of label shall take place whenever a discharged container does not have a label or corresponding label, in such case, removal of labels will take place. Label removal shall also take place when containers are returned for their reutilization or in those cases when these do not correspond to IMDG code, for placing the correct label instead.

(n45) Weighing of containers shall be executed at the facilities of the North Terminal as per request of the user (cargo owner or consignee) or the authorities. The charge of this service is applicable for containers that suffered no modification (from physical inspection or other reason), and which additional weighing result does not vary more than 3% of registered weight from standard service weighing.

(n46): This service shall not be applicable for shipping, unloading or transhipment services for empty containers set forth in Section 1.1.2 and 1.1.3 of current Tariff Schedule.

SECTION 2 — BREAK BULK CARGO SERVICES

Section 2.1	Standard Services	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
2.1.1	**Standard Service to the Vessel - Services to the Vessel**										
2.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LoA (m) x Hours	1.84	0% Rate			1.47	Tasa 0%		
2.1.2	**Standard Service to Break Bulk Cargo**										
2.1.2.1	Loading and Unloading of Break Bulk cargo (n47)	Regulated	Per Ton	2.50	0% Rate	16.40	2.95	2.50	0% Rate	16.34	2.94

(n47): Vessel portion of this tariff includes transference of the cargo from vessel to the quay, lashing/unlashing and tally. Payment of Vessel portion will be applicable to the shipping line or cargo consignee, upon conditions set forth in the maritime shipping contract. If Vessel portion of this tariff is charged to the cargo consignee, then IGV (IVA) shall be applicable to this tariff.

Section 2.2	Special Services - Services to the Vessel (n6)	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
2.2.1	**Hatches or Hold Lids (n7)**										
2.2.1.1	Movement of ISO hatches	Regulated	Per move	0.00	0% Rate						
2.2.2	**Re-stow of Break Bulk Cargo**										
2.2.2.1	Re-stow via vessel	Regulated	Per ton	21.40	0% Rate			18.40	Tasa 0%		
2.2.2.2	Re-stow via quay (n48)		Per ton	43.30	0% Rate			36.70	Tasa 0%		
2.2.3	**Transhipment of Break Bulk cargo**										
2.2.3.1	Transhipment of Break Bulk cargo - Complete cycle (n49)	Non Regulated	Per ton	27.80	0% Rate						
2.2.4	**Special Cargo**										
2.2.4.1	Loading/Unloading of project cargo without mobile harbor crane (n50)	Regulado	Por tonelada o m3			38.60	Tasa 0%			34.00	Tasa 0%
2.2.4.2	Loading/Unloading of project cargo with mobile harbor crane (n50)		Por tonelada o m3			53.60	Tasa 0%			46.00	Tasa 0%

(n48): This is applicable to the cargo that is re-stowed in the same hold (level) or in another hold (level) of the vessel which in both cases cargo requires to be temporarily transferred to the quay.

(n49): Price of service includes 3 free days of storage which applies after completion of cargo discharge operation of the vessel.

(n50): This is applicable to all cargo that cannot be transferred by its own means, weighing over 35 tons or being over 50 m3 per unit. The unit of charge shall be applicable to the larger measure between tonnage and dimension in m3. Tariff shall be charged to the shipping line or cargo consignee according to the maritime shipping contract. Tariff will be charged to the user who indicates the contract of maritime transport. The tariff includes only one movement (either unloading or loading); if the project cargo has to be unloaded and then loaded (as happens with full cycle transshipment) entirely at the Terminal, which involves two movements, then the tariff for this service will be billed twice.

Section 2.3	Special Service of Use of Operational Area (Port Terminal) - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
2.3.1	**Use of Operational Area - All traffic**										
2.3.1.1	Days: 1 - 3 (Free time - included in Standard Service)	Regulated				Free					
2.3.1.2	Days: 4 – 10 (Tariff for whole period or fraction period)		Per ton			26.00	4.68				
2.3.1.3	Days: 11 - 20 (Tariff per day or fraction day)	Non Regulated	Per ton/day			2.90	0.52				
2.3.1.4	Days: 21 - onwards (Tariff per day or fraction day)		Per ton/day			4.20	0.76				

Section 2.4	Special Service of Temporary Depot - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
2.4.1	**Temporary Depot Integrated Service - All traffic (n51)**										
2.4.1.1	Break Bulk Cargo - Includes use of operational area until day 10		Per ton			30.34	5.46				
2.4.1.2	Use of operational area from days 11 – 20 (Price per day of day fraction)		Per ton/day			1.50	0.27				
2.4.1.3	Use of operational area from day 21 onwards	Non Regulated	Per ton/day			4.20	0.76				
2.4.1.4	Break Bulk Cargo - Includes use of operational area until day 30 (n52)		Per ton			70.00	12.60				
2.4.1.5	Other services (n53)				See section 2.3.1.4 and 2.5.2 to 2.5.4						

(n51): This is applicable whenever APM Terminals Callao S.A. is appointed as Temporary Depot (code 3014) after cargo has been previously coordinated and accepted by APMTC (Subject to space availability). It includes the Standard Service cargo portion, use of operational area until day 10, temporary depot documentation emission (volante) and transmission to Customs. First three calendar days, which are free and are part of the Standard Service, are included within the 10 days (subsection 2.4.1.1) or 30 days (subsection 2.4.1.4) offered by the integrated temporary depot service for break-bulk cargo.

(n52): Price of section 2.4.1.3 is applicable for use of operational area of temporary deposit of subsection 2.4.1.4 from day 31 and onwards.

(n53): For the other services, tariffs and prices of sections from 2.5.2 to 2.5.4 are applicable independently from the number of storage days of break bulk cargo in the Terminal and regardless of the temporary deposit services chosen (either from section 2.4.1.1 or 2.4.1.4).

Section 2.5	Other Special Services to Break Bulk Cargo (Port Terminal & Temporary Depot) - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
2.5.1	**Use of Simple Depot - All traffic** (n54)										
2.5.1.1	Days: 1 - 30 (Price per month or fraction month)	Non Regulated	Per m2			11.00	1.98				
2.5.2	**Special Cargo**										
2.5.2.1	Loading/Unloading of project cargo without mobile harbor crane (n50)		Per ton or m3			38.60	6.95			34.00	6.12
2.5.2.2	Loading/Unloading of project cargo with mobile harbor crane (n50)	Regulated	Per ton or m3			53.60	9.65			46.00	8.28
2.5.2.3	Special treatment to hazardous cargo using equipment and additional personnel - direct treatment (n55)		Per ton			20.90	3.76				
2.5.2.4	Special treatment to hazardous cargo using equipment and additional personnel - indirect treatment (n55)		Per ton			24.90	4.48				
2.5.3	**Cargo Handling and horizontal movement operations**										
2.5.3.1	Additional Movement as per request of the user or competent authority		Per ton			4.00	0.72				
2.5.3.2	Handling for registry of break bulk cargo (n56)		Per ton			4.00	0.72				
2.5.3.3	Deconsolidation/Consolidation of break bulk cargo with MAFIs (n57)	Non Regulated	Per MAFI			281.00	50.58				
2.5.3.4	Desconsolidation/Consolidation of Break Bulk cargo in MAFI´s with Mobile Harbour Cranes (Price per shift or fraction shift) (n58)		Per Shift			1,250.00	225.00				
2.5.3.5	Deconsolidation/Consolidation of MAFIs (n59)		Per MAFI	83.00	14.94						
2.5.3.6	Bagging or racking of goods in sacks or big bags (60)		Per ton			20.00	3.60				
2.5.4	**Other services**										
2.5.4.1	Additional weighing (This does not include extra movement)	Non Regulated	Per truck			21.00	3.78				

(n54): This service refers to receiving Break Bulk cargo, placing it in a designated area and storaging it for a period agreed by the exporter or importer and APM Terminals Callao S.A. This is applicable for Break Bulk cargo that will be finally shipped as another type of cargo (in containers mainly) or for another cargo that has been unloaded in container and is then stored as Break Bulk. Standard service shall not be provided to Break Bulk cargo in this case. Tariff for this service is applicable as Simple Depot only. Space is subject to availability.

(n55): Tariff corresponds to loading and unloading operations of hazardous break bulk cargo (IMO) whenever additional equipment and/or personnel is to be provided as per Port Authority regulation or upon request of the user. Tariffs of sections 2.5.2.3 and 2.5.2.4 include Standard Service to break bulk cargo. If additional equipment and personnel are not to be provided, then Standard Service tariff to break bulk cargo shall be applicable. Under direct treatment, import hazardous cargo is to be delivered to the user in the berth (next to the ship) immediately after being discharged. Under indirect treatment, import hazardous cargo is delivered to the user at the storage area.

(n56): This refers to handling of cargo using forklifts and/or gangs for the registry or inspection of cargo. This service shall be provided upon request of the user (cargo owner or consignee) or the authorities.

(n57): Price is applicable for special treatment to break bulk cargo in the storage yard in order to separate/dispatch/unload or place/load break bulk cargo from metalic platforms (called MAFI trailers). This is invoiced to the cargo consignee.

(n58): Service includes the use of Mobile Harbour Cranes, for special treatment of Break Bulk cargo at the operational area, for the period of four (04) hours in order to separate/withdraw/discharge and place/load break bulk cargo from metallic platforms (Referred to as MAFI trailer). Price is invoiced to the Cargo Consignee, being applicable in those cases where Mobile Harbour Cranes are required for less than four-hour (4) periods. This is subject to Mobile Harbour Cranes' availability.

(n59): This is applicable for assembly/placing or disassembly/separating of MAFIs for its delivery to the shipping line. This is invoiced to shipping lines.

(n60): Price applicable in case of solid bulk cargo racking on sacks or big bags. This price is also applicable when the load is transferred from a bag in poor condition onto a new bag. In both cases (bagging or racking) the service may be provided in the warehouse of the ship, dock or storage area. The minimum price to charge is USD 20.

SECTION 3 — RO-RO CARGO SERVICES

Section 3.1	Standard Service	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
3.1.1	**Standard Service to the Vessel - Services to the Vessel**										
3.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LoA (m) x Hours	1.84	0% Rate			1.47	Tasa 0%		
3.1.2	**Standard Service to Ro-Ro Cargo**										
3.1.2.1	Loading or Unloading of Ro-Ro Cargo (n61)	Regulated	Per ton	3.50	0% Rate	44.10	7.94	3.50	0% Rate	42.80	7.70

(n61): Vessel portion of this tariff will be charged to the Shipping line (or representative), unless maritime shipping contract indicates otherwise. If Vessel portion of this tariff is charged to the cargo consignee, then IGV (IVA) shall be applicable to this tariff.

Section 3.2	Special Services - Services to the Vessel	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
3.2.1	**Re-stow of Ro-Ro cargo**										
3.2.1.1	Re-stow via vessel	Regulated	Per ton	62.22	0% Rate			50.30	Tasa 0%		
3.2.1.2	Re-stow via quay (n62)		Per ton	115.15	0% Rate			99.00	Tasa 0%		
3.2.2	**Transhipment of Ro-Ro cargo**										
3.2.2.1	Transhipment of Ro-Ro cargo - Complete cycle (n63)	Non Regulated	Per ton	74.00	0% Rate						
3.2.3	**Use of Operational Area - Transhipment (n64)**										
3.2.3.1	Días: 1 -3 (Tiempo libre - included in the special service ro-ro cargo transhipment)			Free							
3.2.3.2	Days: 4 – 10 (Price for total period or fraction period)	No Regulado	Per ton	48.80	Tasa 0%						
3.2.3.3	Days: 11 - onwards (Price per day or fraction day)		Per ton/day	20.00	Tasa 0%						

(n62): This is applicable to the cargo that is re-stowed in the same hold (level) or in another hold (level) of the vessel which in both cases cargo requires to be temporarily transferred to the quay.

(n63): Price of service includes 3 free days of storage which applies after completion of cargo discharge operation of the vessel.

(n64): Prices of this section are applicable to all types of vehicle and machinery.

Section 3.3	Special Service of Use of Operational Area (Port Terminal) - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
3.3.1	**Use of Operational Area - All traffic (except transhipment) (n64)**										
3.3.1.1	Days: 1 - 3 (Free time - included in Standard Service)	Regulated				Free					
3.3.1.2	Days: 4 – 10 (Price for total period or fraction period)	Non Regulated	Per ton			90.00	16.20				
3.3.1.3	Days: 11 - onwards (Price per day or fraction day)		Per ton/day			20.00	3.60				

Section 3.4	Special Service of Temporary Depot - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
3.4.1	**Temporary Depot Integrated Service - All traffic (n65)**										
3.4.1.1	Ro-Ro cargo in general - Includes use of operational area until day 10		Per ton			120.00	21.60				
3.4.1.2	Use of operational area from day 11 onwards (Price per day or fraction day)	Non Regulated	Per ton/day			10.00	1.80				
3.4.1.3	Other services (n66)				See section 3.5						

(n65): This is applicable whenever APM Terminals Callao S.A. is appointed as Temporary Depot (code 3014) after cargo has been previously coordinated and accepted by APMTC (Subject to space availability). It includes the Standard Service cargo portion, use of operational area until day 10, temporary depot documentation emission (volante) and transmission to Customs. First three calendar days are free of charge and are part of the Standard Service. Prices of this section are applicable to all types of vehicles and machinery.

(n66): Prices of section 3.5 apply to other services of Temporary Depot, independently from the number of storage days of RoRo cargo.

Section 3.5	Other Special Services to Ro-Ro Cargo (Port Terminal & Temporary Depot) - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
3.5.1	**Handling Services in Storage area**										
3.5.1.1	Handling for registry of Ro-Ro cargo (n67)	Non Regulated	Per ton			11.00	1.98				
3.5.1.2	Extra movement of Ro-Ro cargo (n68)		Per ton			2.50	0.45				
3.5.2	**Deconsolidation/Consolidation**										
3.5.2.1	Deconsolidation/Consolidation of Ro-Ro cargo with MAFIs (n69)		Per MAFI			281.00	50.58				
3.5.2.2	Desconsolidation/Consolidation of Ro-Ro cargo en MAFI´s with Mobile Harbour Cranes (Price per shift or fraction shift) (n70)	Non Regulated	Per Shift			1,250.00	225.00				
3.5.2.3	Deconsolidation/Consolidation of MAFI's (n59)		Per MAFI	83.00	14.94						

(n67) : This refers to handling of cargo using gangs and/or equipment for the registry or inspection of the cargo, as per request of the user, (cargo owner or consignee), or authorities.

(n68): Additional movement of Ro-Ro cargo within the Multipurpose North Terminal not included in the Standard Service, and upon request of the user, (cargo owner or consignee) or competent authority.

(n69): This is applicable for special treatment to Ro-Ro cargo in the storage area in order to separate/dispatch/unload or place/load RoRo cargo from metalic platforms (called MAFI trailers). This is invoiced to the cargo consignee.

(n70): Service includes the use of Mobile Harbour Cranes, for special treatment of Ro-Ro cargo at the operational area, for the period of four (04) hours in order to separate/withdraw/discharge and place/load Ro-Ro cargo from metallic platforms (Referred to as MAFI trailer). Price is invoiced to the Cargo Consignee, being applicable in those cases where Mobile Harbour Cranes are required for less than four-hour (4) periods. This is subject to Mobile Harbour Cranes' availability.

SECTION 4 — SOLID BULK CARGO

Section 4.1	Standard Service	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
4.1.1	**Standard Service to the Vessel - Services to the Vessel**										
4.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LoA (m) x Hours	1.84	0% Rate			1.47	Tasa 0%		
4.1.2	**Standard Service to Solid Bulk Cargo - Services to the Cargo**										
4.1.2.1	Loading or Unloading of Solid Bulk	Regulated	Per ton			10.50	1.89			9.30	1.67

Section 4.2	Special Services - Services to the Vessel	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
4.2.1	**Hatches or Hold Lids(n6)**										
4.2.1.1	Movement of ISO hatches	Regulated	Per move	0.00	0% Rate						

Section 4.3	Special Services - Services to the Cargo		Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
4.3.1	**Remove/place of artificial separation in vessel´s hold**										
4.3.1.1	Remove of artificial separation in vessel´s hold	Regulated	Per operation			2,000.00	360.00				
4.3.2	**Use of Operational Area - All traffic**										
4.3.2.1	Days: 1 - 5 (Free time - included in Standard Service) (n71)	Regulated				Free					
4.3.2.2	Days: 6 – 15 (Price for whole period or fraction period)		Per ton			2.90	0.52				
4.3.2.3	Days: 16 – 30 (Price for whole period or fraction period)	Non Regulated	Per ton			4.00	0.72				
4.3.2.4	Days: 31 - onwards (Price per day or fraction day)		Per ton/day			0.40	0.07				
4.3.3	**Other services**										
4.3.3.1	Additional weighing (Extra movement is not included) (n72)	Non Regulated	Per truck			21.00	3.78				

(n71): Free days are given to goods which use absorbing towers and silos.

(n72): This service shall be provided within facilities of Multipurpose North Terminal as per request of user or authorities. (Extra) movement of solid bulk cargo is requested from its stacking area to the Gates area. Such service does not include extra movement service.

SECTION 5 — LIQUID BULK CARGO

Section 5.1	Standard Service	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
5.1.1	**Standard Service to the Vessel - Services to the Vessel**										
5.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LoA (m) x Hours	1.84	0% Rate			1.47	Tasa 0%		
5.1.2	**Standard Service to Liquid Bulk Cargo - Services to the Cargo**										
5.1.2.1	Loading or Unloading of Liquid Bulk	Regulated	Per ton			6.95	1.25				

Section 5.2	Special Services - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
5.2.1	**Use of Contention Barriers**										
5.2.1.1	Use of Contention Barriers (Tariff per day or fraction day) (n73)	Regulated	Per day			1,933.50	348.03			1,700.00	306.00

(n73): This is applicable for the use of contention barriers during loading and unloading operations of hazardous substances and/or goods such as hydrocarbons and other liquid bulk. Service includes placing and unplacing contention barriers as well as cleaning and drying of contention barriers. Tariff of this service during loading/unloading operations of hazardous liquid bulk shall be applicable to the cargo consignee, unless otherwise detailed in the maritime shipping contract.

SECTION 6 — PASSENGERS

Section 6.1	Standard Service	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
6.1.1	**Standard Service to the Vessel - Services to the Vessel**										
6.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LoA (m) x Hours	1.84	0.33						
6.1.2	**Standard Service per Passenger**										
6.1.2.1	Standard Service per Passenger (n74)	Regulated	Per Passenger			21.84	3.93				

(n74): It applies to every passenger embarked or disembarked; if the same passenger disembarks and disembarks (on the same or different vessel) the tariff is applied each time. Children under 12 years old and crew members are not subject to charge.

SECTION 7 — OTHER COMMON SERVICES TO THE VESSEL (n75)

Section 7.1	Special Services - Services to the Vessel	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
7.1.1	**Use of Contention Barriers**										
7.1.1.1	Use of Contention Barriers (Tariff per hour or fraction hour) (n76)	Regulated	Por día	1,933.50	348.03			1,700.00	306.00		
7.1.2	**Hold Cleaning (n77)**										
7.1.2.1	Vessel Holds cleaning (price per gang-shift or fraction) (n78)	Non Regulated	Per gang/Shift	510.00	91.80						
7.1.2.2	Unloading of non-hazardous solid waste (price per M3 or fraction) (n79)		Per M3	255.00	45.90						
7.1.2.3	Unloading of hazardous solid waste (price per M3 or fraction) (n80)		Per M3	400.00	72.00						
7.1.3	**Sludge Management**										
7.1.3.1	Oily Waste Management (n81)	Non Regulated	Per truck	1,326.00	238.68						
7.1.3.2	Unloading of solid waste (price per M3 or fraction) (n82)		Per M3	357.00	64.26						
7.1.3.3	Management of non-Hazardous solid waste - non recoverables (price per M3 o fracción) (n83)		Per M4	357.00	64.26						
7.1.3.4	Management of Hazardous solid waste (price per M3 or fraction) (n84)		Per M3	500.00	90.00						
7.1.4	**Other services**										
7.1.4.1	Water supply (n85)	Non Regulated	Per ton	12.00	2.16						
7.1.4.2	Phone service	Non Regulated	Per activity	Per quote							

(n75) Services applicable to all type of vessels.

(n76): This is applicable for the use of contention barriers during fuel supply operations to the vessel. Service includes placing and unplacing contention barriers as well as cleaning and drying service. Tariff for contention barriers shall be applicable to the shipping line or its representative.

(n77): This service will apply to users named "clients of ordinary service" which refers to loading or discharge operations per vessel call, and in case of discharge and loading operations of compatible goods per vessel call. Service shall not be applicable to discharging and loading operations of incompatible goods of same vessel call, in other words, to discharging cargo not compatible with products to be loaded. This includes vessel hold cleaning service (price of section 7.1.2.1 of Tariff Rates) and unloading of solid waste (price of section 7.1.2.2 and/or 7.1.2.3), as result of cleaning process, and it does not include washing of holds.

(n78): This service refers to picking up solid wastage onboard the vessel such as materials from lashing/unlashing (wood, cardboard and others) as well as other authorized solid wastage (wastage of shipped or unloaded cargo, etc.).

(n79): This refers to unloading solid wastage onboard the vessel such as materials from lashing/unlashing (wood, cardboard and others) as well as other authorized solid wastage (wastage of shipped or unloaded cargo, etc.) not classified as dangerous. Service includes temporary store in the terminal facility if necessary, as well as final waste disposal. Minimum invoice shall be USD 255.

(n80): This refers to unloading hazardous solid wastage onboard the vessel from the cleaning of the ship's holds and final disposal of wastes from vessel. Minimum invoice shall be USD 400

(n81): Price of this service includes collection and final disposal of oily waste from vessel.

(n82): This service refers to discharging or collecting from vessels recoverable waste from vessels (such as: plastics, plastic or metal cords, wood, cardboard, paper, magazines and any other of the same type), classified as non-dangerous. Price of service applies to those cases where APM Terminals Callao S.A. does not carry out vessel hold cleaning service. Minimum invoice shall be USD 357.

(n83): This service refers to discharging or collecting from vessels non-recoverable waste classified as non-dangeorus. Service includes temporary store in the terminal facility if necessary, as well as final waste disposal. Price of service applies to those cases where APM Terminals Callao S.A. does not carry out vessel hold cleaning service (section 7.1.2). Minimum invoice shall be USD 357.

(n84): This service refers to discharging or collecting from vessels hazardous solid wastage. Service includes temporary store in the terminal facility if necessary, as well as final waste disposal. Price of service applies to those cases where APM Terminals Callao S.A. does not carry out vessel hold cleaning service (section 7.1.2). Minimum invoice shall be USD 500.

(n85): This shall be provided according to the Terminal's berth/pier availability or capacity and shall be charged to the shipping line or representative.

SECTION 8 — COMMERCIAL POLICIES (n86)

Section 8.1	Cancellation of loading	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
8.1.1	**Cancellation of container loading and withdraw of container (n87)**										
8.1.1.1	20' Container	Non Regulated	Per container			220.00	39.60				
8.1.1.2	40' Container		Per container			320.00	57.60				
8.1.2	**Cancellation of break bulk and ro-ro cargo loading (n88)**										

Section 8.2	Berthing window reservation	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
8.2.1	**Contracting of berth window reservation for vessels**										
8.2.1.1	Contracting of guaranteed berth window reservation for regular traffic vessels with ro-ro cargo	Non Regulated	by vessel landfall	10,000.00	1,800.00						

(n86): For further details on the scope and conditions of applicable discounts, offers and promotions, see Charter V of Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A. published on website: www.apmterminalscallao.com.pe

(n87): This is applicable whenever the user (consignee, representative or shipping line) withdraws a container (withdrawal through inter-terminal gate applies only for transhipmet) after cancelling container loading. Price covers resource costs involved in standard service cancellation and container withdraw. In this case standard service tariff shall not be applicable. It applies for full and empty containers. In the case of transhipment containers the prices in this section apply only to those containers that enter through the inter-terminal gate but cancel the loading through the North Terminal and leave again through the inter-terminal gate. Tariffs of section 1.2 (for empty) or 1.3 (for full) that refer to the use of the operational area applied if the container stays more than 48 hours.

(n88): his is applicable whenever the user (consignee, representative or shipping line) withdraws the cargo that has not been shipped due to overbooking, stack weight, stow limitations, change of vessel, among others. Standard service (cargo portion) shall be charged as well as the use of operating area (Port Terminal). For use of operating area, the tariffs stated in section 2.3.1 and 3.3.1 shall be applicable if break bulk and ro-ro cargo stay longer than the free time granted by the standard service to these kinds of cargo.

SECTION 9 — SURCHARGES (n89)

Section 9.1	General surcharges	Unit of charge	USD ($)	IGV	Total
9.1.1	**Certificates and receipts**				
9.1.1.1	New receipt printing	Per receipt	20.00	3.60	23.60
9.1.1.2	Issue of weight certificate	Per document	5.00	0.90	5.90
9.1.1.3	Issue of copy of weighing ticket and/or tally note	Per document	5.00	0.90	5.90
9.1.1.4	Letter of amendment and/or sending new details to SUNAT	Per document or new transmission	28.00	5.04	33.04
9.1.1.5	New collection settlement (n90)	Per document	8.00	1.44	9.44
9.1.2	**Returned checks and default (n91)**				

(n89): For further information and scope, refer to Charter V, section 5.6 of the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A. published on website: www.apmterminalscallao.com.pe

(n90): This applies when a collection settlement is generated more than once by the user.

(n91): Surcharge not subject to IGV. See section 5.6 f the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A.

Section 9.2	Surcharges applicable to the Vessel	Unit of charge	USD ($)	IGV	Total
9.2.1	**Surcharges for non-use or non-release**				
9.2.1.1	Offset for not used crew (n92)	Per crew/hour	162.00	29.16	191.16
9.2.1.2	No release of berth	Per hour	600.00	Not subject to IGV	600.00
9.2.2	**Liquid Spill Management Surcharges**				
9.2.2.1	Liquid spill management (n93)	Per case	Subject to price quote		

(n92): The unit of charge applies to every not used crew/hour or crew/fraction of an hour.

(n93): This applies when liquids are spilled on the water area or quay of the Multipurpose North Terminal due to user's responsibility. It includes removing and/or collecting and final disposal of the substances, in accordance with current regulations. This surcharge will apply only when APMT carries out the spill remediation.

Section 9.3	Surcharges applicable to the Cargo	Unit of charge	USD ($)	IGV	Total
9.3.1	**Change of status**				
9.3.1.1	Change of container status	Per container	50.00	9.00	59.00
9.3.1.2	Change of non-containerized cargo status	Per B/L	108.60	19.55	128.15
9.3.2	**Late arrival**				
9.3.2.1	Late arrival of containers	Per container	200.00	36.00	236.00
9.3.2.2	Late arrival of break bulk cargo	Per ton	2.40	0.43	2.83
9.3.2.3	Late arrival of Ro-ro cargo	Per unit	150.00	27.00	177.00
9.3.2.4	Late arrival of solid bulk cargo	Per unit	1.50	0.27	1.77
9.3.2.5	Late arrival of liquid bulk cargo (n94)	Per unit	1.00	0.18	1.18
9.3.3	**Late submission**				
9.3.3.1	Late submission of shipping documents of containers (n95)	Per DAM	85.00	15.30	100.30
9.3.4	**Missing, cancelling or rescheduling appointments (n96)**				
9.3.4.1	Missing an appointment (n97)	Per appointment	16.00	2.88	18.88
2.3.4.2	Cancelling or rescheduling an appointment (n98)	Per appointment	10.50	1.89	12.39
9.3.5	**Rescheduling services**				
9.3.5.1	Rescheduling movement for containers (n99)	Per container	100.00	18.00	118.00
9.3.6	**Other surcharges to the Cargo**				
9.3.6.1	Bulk cargo re-delivery to truck (n100)	Per truck	225.00	40.50	265.50
9.3.6.2	Liquid spill management (n93)	Per case	Por cotización		

(n94): This applies only to shipping through tanker trucks.

(n95): This applies only to the document submission of containers that are taken into the Temporary Depot (3014) out of the cut off set by APM TERMINALS CALLAO S.A.

(n96): Appointments will last one (01) hour.

(n97): Missing an appointment means a user does not attend within the period granted by APM TERMINALS CALLAO S.A., and also when the user tries to cancel or reschedule its appointment during the period between one hour and one minute before the appointment.

(n98): The cancellation surcharge applies when the user cancels the appointment within eight and one hours before the start of the appointment. The rescheduling surcharge applies when the user reschedules the appointment within eight and one hours before the start of the first appointment. No cancellation or rescheduling surcharge will be charged if the user does it eight (08) hours before the appointment.

(n99): The surcharge applies when the customer or its representative, after failing to attend or cancelling a scheduled and approved container movement service (related to an inspection, consolidation/deconsolidation or other service), requests the rescheduling of such service. The user requests rescheduling when he does not show up for the service within the scheduled time or when he cancels the service outside the deadlines established in the Operating Regulations. Note that, according to the Operations Regulations, the deadline to cancel a mobilization service is before 6 p.m. on the same day the mobilization request is submitted. This surcharge applies for each rescheduling requested (if the user request two reschedulings for the same container the user will be charged twice the surcharge). Examples of services that require container mobilization: customs inspection (by red channel), SENASA, BOE, loading control, inventory, consolidation/deconsolidation, among others.

(n100): This applies when solid cargo falls to the ground while uploading it from silos to truck or from hopper to truck due to driver's or truck's inefficiency (e.g. not closing truck's door properly). It includes slab cleaning and bulk cargo re-delivery to truck. Surcharge will be charged to the user (consignee, customs agent, or others)

COMMERCIAL POLICIES

DISCOUNTS, OFFERS AND PROMOTIONS

Discounts, offers and promotions are commonly accepted practices that answer to compensatory circumstances which shall be determined by APM TERMINALS CALLAO S.A. in compliance with the principle of non-discrimination, equality, neutrality, prohibition of price transference and free election.
In this regard, APM TERMINALS CALLAO S.A. shall generally establish the following commercial practices of discounts, offers and promotions:

Discounts
Discounts shall be effective during the period established by APM TERMINALS CALLAO S.A. User shall consider the possibility that discounts may not be renewed.

Promotions and/or temporary offers
APM TERMINALS CALLAO S.A. may temporarily provide, as part of its commercial policy, offers and/or promotions, as long as permanent equivalent conditions remain.

For cases forseen in Section 5.1.1 and 5.1.2 of Tariff's Regulation and Commercial Policy, APM TERMINALS CALLAO S.A. shall publish on its website the effective term for temporary discounts, promotions and/or offers with details for the acknowledgement of users.
APM TERMINALS CALLAO S.A. shall also publish termination date or modification of discounts, promotion and/or offers on its website on time.

CRITERIA POR THE APPLICATION OF DISCOUNTS, OFFERS AND PROMOTIONS
APM TERMINALS CALLAO S.A. shall provide discounts, offers and/or promotions to fees of current Tariffs and/or Prices applicable to the Vessel and/or the Cargo considering the following criteria:

Cost-benefit evaluation
Market competitiveness

Promotion of those services that could not have been provided without the application of discounts and/or promotions.
Generation for more demand of services provided to Vessels, Cargo and others.
Generation of more productivity.

In the case of Services provided to Vessels discounts, offers and/or promotions shall be established according to docking frequency, cargo volume and other criteria that are applicabe by its nature.
In the event of Services provided to the Cargo, discounts, offers/or promotions shall be established according to cargo volume and other criteria that are applicabe by its nature.
Discounts, offers and/or promotions are addressed to all duly incorporated and formally represented User.

SPECIAL SERVICES WITH DISCOUNTS FIXED IN THE CONCESSION AGREEMENT

APM TERMINALS CALLAO S.A. shall provide the following Special Services established in the Concession Contract with a hundred per cent discount (100%), whenever the User requests this as complementary service to the Standard Service.

Hatch movilization (ISO Hatches)
Re-stowage of containers (Hold or via quay)
Shipping/unloading and delivery no ISO/OOG (Additional) - container 20 and 40 foot
Horizontal movement in the Multipurpose North Terminal
Handling of Cargo per registry (with or without forklifts)
Reefer energy
Reefer inspection and monitoring
Assembling and disassembling of clip system on reefer Gensets

These Special Services shall be provided considering principles set forth in the Tariff's Regulation and Commercial Policy, and the Concession Contract, so APM TERMINALS CALLAO S.A. and the User may not bridge rules and practices that may alter competition of Terminal Services, or that implies abusive and inefficient behaviours. For such reason, above detailed port services shall be provided as per regular and reasonable operations that Foreign Trade demands.

Description details of each service are included in Chapter VII of Services Summary of the Tariff's Regulation and Commercial Policy.

RESERVE OF GUARANTEED BERTHING WINDOW

Space may be reserved for Vessel's docking provided that this has been previously arranged between APM TERMINALS CALLAO S.A. and the shipping lines as per terms and conditions set forth in the Operations Regulations and procedures from the Berthing Window Reservation for Regular Service Vessels, established within Clause 8.14 of the Concession Contract.

APPLICATION OF TAX ON GENERAL SALES (IGV)

The rates and prices of standard and special services taxed at zero percent (0%) rate, which by version 4.0 of Tariff Scheme were listed as exempt from VAT, refer to those services according to the VAT Law considered as exports of services. Rate of 0% will apply as long as the User is considered under the category "International Cargo Carrier"; Other than that the current rate of VAT amounting to 18% will apply.

PAYMENT CONDITIONS

Currency of Payment: **T**ariff and prices in American Dolars (US$) may be cancelled in Nuevos Soles (S/.) according to the average sale exchange rate of the financial system indicated by Superintendence of Bank, Insurance and AFP (SBS) at the date of payment.

Form of Payment: Payments may be through bank account transference, deposit or by check in the same bank that for this purpose will be assigned by APM TERMINALS CALLAO S.A.

Date of Payment: Payments shall be done according to the following considerations:

a) Standard Services - Import: Before the cargo is picked up from the Terminal.
b) Standard Services - Export: when the appointed date is requested in order to enter the cargo to the Terminal for its shipment.
c) Special Services - Import: When the appointed date is requested to pick up the cargo from the Terminal.
d) Special Services - Export: At the moment the service is requested.
e) In those services rendered as per specific contracts subscribed between APM TERMINALS CALLAO S.A. and a customer, payment conditions shall be executed according to the terms established in the Contract.

OFFERS AND REDUCTIONS OF TARIFFS AND PRICES

Offers or tariffs and/or prices reductions apply to individual companies, but also to economic groups in general or associations of companies that import reefer containers. In order for the offer or discount to apply to the companies forming an economic group, the following conditions must be met, at least: (i) that the principal or parent company is the one requesting the offer; and (ii) that the principal or parent company has sent the list of companies which entered or will accede to the offer, this list must be submitted by means of a letter in which it is supported, in accordance with national law, that the companies on the said list are part of its economic group; the terms of which company or companies will be invoiced will be coordinated with the main or parent company. For the promotion or discount to apply to the companies that make up an association of reefer container importers, the association must submit detailed information about the companies that make it up.

In all cases of the offers listed below, the tariff or price to be charged for storage a see completed days off of use of the operating area that each promotion grants are not retroactive. For example, item iv) of offer 1.1 grants a total of 30 free days; if the user remains in the storage area until day 35, the price of subsection 1. 3. 1. 7 of the Tariff List will apply for the period from day 31 to day 35. Another example, item ii) of offer 1.2 grants a total of 10 free days; if the user's cargo or container remains in the storage area until day 34, then the user will be charged the price of subsection 1.4.2.4 of the Tariff List for the range from day 11 to day 20, the price of subsection 1.4.2.5 of the Tariff List for the range from day 21 to day 28 and the price of subsection 1.3.2.7 of the Tariff List for the range from day 29 to day 34.

(Group 1) SPECIAL OFFER FOR DRY CARGO CONTAINERS IN APM TERMINALS CALLAO'S TEMPORARY DEPOT

Dear customers and users,

APM Terminals Callao (APMTC) has set special offers for the containers processed as Temporary Depot (code 3014) that meet the requirements below, according to the type of operation. Offers include the extension of days free of use of operational area and/or discounts on the price of the integrated temporary deposit service. Each promotion is independent (not cumulative); for example, if the user chooses promotion 1.1, they would not be able to apply to promotion 1.2, 1.3 or 1.4. Promotions are governed by the following terms:

1.1 Discount on Integrated Service Price and extension of free days – dry cargo import

- Target group: Importers of dry cargo containers (consignees or its representatives –customs brokers, logistics operators, etc.).
- Segment: Importers who address dry cargo to APMTC's Temporary Depot.
- Temporary offer: Importers of dry cargo (consignees or its representatives –customs brokers, logistics operators, etc.) who guarantee minimum amounts equal to or greater than 200, 300, 800, 1.6 thousands and 6 thousand containers through the APMTC's Temporary Depot will be granted discounts and extensions of the operating area (taking into account the 10 days including in the Integrated Service of Import Temporary Depot, sections 1.4.1.1 and 1.4.1.2 of the Tariff List) as below:
  (i) ≥ 200 to 299 containers = 10 extra free days (resulting in a total of 20 free days)
  (ii) ≥ 300 to 799 containers = USD 45 discount from the price set out in sections 1.4.1.1 and 1.4.1.2 of the Tariff List for import containers and 10 extra free days to those already granted in subsections 1.4.1.1 and 1.4.1.2 of the Tariff (reaching a total of 20 free days)
  (iii) ≥ 800 to 1,599 containers = USD 45 discount from the price set out in sections 1.4.1.1 and 1.4.1.2 of the Tariff List for import containers and 20 extra free days to those already granted in subsections 1.4.1.1 and 1.4.1.2 of the Tariff (reaching a total of 30 free days)
  (iv) ≥ 1,600 to 5,999 containers = USD 55 discount from the price set out in sections 1.4.1.1 and 1.4.1.2 of the Tariff List for import containers and 20 extra free days to those already granted in subsections 1.4.1.1 and 1.4.1.2 of the Tariff (reaching a total of 30 free days)
  (v) ≥ 6,000 containers = USD 65 discount from the price set out in sections 1.4.1.1 and 1.4.1.2 of the Tariff List for import containers and 20 extra free days to those already granted in subsections 1.4.1.1 and 1.4.1.2 of the Tariff (reaching a total of 30 free days)
- Effective: Importers may apply or request this promotion from February 26, 2025 to June 30, 2025. Users who had promotional agreements prior to February 26, 2025, will be governed by the minimum volumes (ranges i, ii, iii, iv, and v) and conditions outlined in version 13.9 or earlier of the Tariff List.
- Requirements:

  The minimum volumes of the offer will be accounted for annually. That is, in the 12 months following the date of the agreement (between APMTC and the user) to start accounting for the volumes (for example and as a hypothetical case; if the user's request for offer is accepted and it is agreed to start accounting on February 1, 2024, then the accounting will be made until January 31, 2025). For this purpose, users must submit to the commercial area of APMTC the projections of containers to be imported in the annual period indicated above, in order to determine the availability of space at the terminal.

  APMTC will carry a review every three (03) months of the imported volume. If it is observed that in the first quarter at least 20% of the committed annual volume has not been met, the Offer will be cancelled; if it is observed that in the second quarter at least 45% of the committed annual volume has not been met, the Offer will be cancelled; and if the review of the third quarter finds that at least 70% of the required annual volume has not been met, the Offer will be cancelled. This consideration applies to offers whose movement accounting starts on or after January 1, 2024.

  For offers already agreed before January 1, 2024, the penalties described in version 12.5 or earlier of the Tariff List apply.

  Acceptance to any of the offers ranges (whether i, ii, iii, iv or v) will be subject to an assessment of the projections and/or that the user has mobilized by the Port of Callao, in the year preceding the agreement to start accounting, at least 80% of the volume committed.

  In the event that the offer has been cancelled to a user and the user requests access to a new offer (whether i, ii, iii, iv or v), the new access will be granted if the following condition is met: that during the period of the cancelled offer (due to failure to comply with the volume commitment between the accounting start date and the cancellation date) it is verified that this user has handled/directed by DT 3014 equal to or more than 80% of the total containers that have been directed through a temporary deposit (3014 or extraport) and unloaded/loaded by North Multi-purpose Terminal.

  In case of changes in the prices of the subsections 1.4.1.1 o 1.4.1.2 of the Tariff List, the discounts of USD 45, USD 55 or USD 65 apply to these modified prices in force at the time of invoicing. See invoicing details in the Regulation of Tariffs and Commercial Policy of APM Terminals Callao.
- This offer is subject to availability of space determined by APMTC.

1.2 Discount on Integrated Service Price and extension of free days – dry cargo export

- Target group: General users (exporters, forwarders or its representatives –customs brokers, logistics operators, etc- and other users) of containers with dry export cargo.
- Segment: Exporters who address dry cargo to APMTC's Temporary Depot.
- Temporary offer: Exporters (forwarders or its representatives -customs brokers, logistics operators, etc.) who guarantee minimum amounts of more than 300, 700, 800, and 6000 containers using the APMTC's Temporary Depot will be granted discounts and extensions of the operating area use (taking into account the 7 days including in the Integrated Service of Export Temporary Depot: sections 1.4.2.1 and 1.4.2.2 of the Tariff List), according to the table below:
  (i) ≥ 300 to 699 containers = 3 extra free days (resulting in a total of 10 free days)
  (ii) ≥ 700 hasta 799 contenedores = USD 20 discount from the price set out in sections 1.4.2.1 and 1.4.2.2 of the Tariff List for export containers and 3 extra free days (resulting in a total of 10 free days)
  (iii) ≥ 800 to 5,999 containers = USD 20 discount from the price set out in sections 1.4.2.1 and 1.4.2.2 of the Tariff List for export containers and 8 extra free days (resulting in a total of 15 free days)
  (iv) ≥ 6,000 containers = USD 20 discount from the price set out in sections 1.4.2.1 and 1.4.2.2 of the Tariff List for export containers and 13 extra free days (resulting in a total of 20 free days)
- Effective: Importers may apply or request this promotion from February 26, 2025 to June 30, 2025. Users who had promotional agreements prior to February 26, 2025, will be governed by the minimum volumes (ranges i, ii, iii, iv, and v) and conditions outlined in version 13.9 or earlier of the Tariff List.
- Requirements:

  The minimum volumes of the offer will be accounted for annually. That is, in the 12 months following the date of the agreement (between APMTC and the user) to start accounting for the volumes (for example and as a hypothetical case; if the user's request for offer is accepted and it is agreed to start accounting on February 1, 2024, then the accounting will be made until January 31, 2025). For this purpose, users must submit to the commercial area of APMTC the projections of containers to be imported in the annual period indicated above, in order to determine the availability of space at the terminal.

  APMTC will carry a review every three (03) months of the exported volume. If it is observed that in the first quarter at least 20% of the committed annual volume has not been met, the Offer will be cancelled; if it is observed that in the second quarter at least 45% of the committed annual volume has not been met, the Offer will be cancelled; and if the review of the third quarter finds that at least 70% of the required annual volume has not been met, the Offer will be cancelled. This consideration applies to offers whose movement accounting starts on or after January 1, 2024.

  For offers already agreed before January 1, 2024, the penalties described in version 12.5 or earlier of the Tariff List apply.

  Acceptance to any of the offers ranges (whether i, ii, iii or iv) will be subject to an assessment of the projections and/or that the user has mobilized by the Port of Callao, in the year preceding the agreement to start accounting, at least 80% of the volume committed.

  In the event that the offer has been cancelled to a user and the user requests access to a new offer (whether i, ii, iii, or iv), the new access will be granted if the following condition is met: that during the period of the cancelled offer (due to failure to comply with the volume commitment between the accounting start date and the cancellation date) it is verified that this user has handled/directed by DT 3014 equal to or more than 80% of the total containers that have been directed through a temporary deposit (3014 or extraport) and unloaded/loaded by North Multi-purpose Terminal.

  In case of changes in the prices of the subsections 1.4.2.1 or 1.4.2.2 of the Tariff List, the discounts of USD 20 apply to these modified prices in force at the time of invoicing. See invoicing details in the Regulation of Tariffs and Commercial Policy of APM Terminals Callao.
- This offer is subject to availability of space determined by APMTC.

1.3 Discount on Integrated Service Price and extension of free days – Import/Export of dry cargo

- Target group: General users (importers/consignees and exporters/forwarders or its representatives –customs brokers, logistics operators, etc.- and other users) of containers with import/export dry cargo. If import containers only are mobilized, the discount on item 1.1 will be granted; and if export containers only are mobilized, the discount on item 1.2 will be granted.
- Segment: Users who address dry cargo to APMTC's Temporary Depot.
- Temporary offer: Users who mobilize import and export dry cargo containers together who guarantee minimum amounts equal or more than 300, 700, 800, 1600 and 6,000 containers through the APMTC's Temporary Depot will be granted discounts and extensions in the use of operational area with respect to the prices and days of use of free operating area considering in the Special Integrated Temporary Depot Service for Import and Export Dry Containers (Sections 1.4.1.1, 1.4.1.2, 1.4.2.1 and 1.4.2.2 of the Tariff List), according to the table below:
  (i) ≥ 300 to 699 containers = 10 additional free days with respect to the free days of use of operational area indicated in sections 1.4.1.1 and 1.4.1.2 of the Tariff List for import containers (which results in a total of 20 free days) and 3 additional free days with respect to the free days indicated in sections 1.4.2.1 and 1.4.2.2 of the Tariff List for export containers (resulting in a total of 10 free days)
  (ii) ≥ 700 to 799 containers = USD 45 discount and 10 additional free days with respect to the prices and free days indicated in sections 1.4.1.1 and 1.4.1.2 of the Tariff List for import containers (resulting in a total of 20 free days) and USD 20 discount and 3 additional free days with respect to the prices and days indicated in sections 1.4.2.1 and 1.4.2.2 of the Tariff List for export containers (resulting in a total of 10 free days)
  (iii) ≥ 800 to 1,599 containers = USD 45 discount and 20 additional free days with respect to the prices and free days indicated in sections 1.4.1.1 and 1.4.1.2 of the Tariff List for import containers (resulting in a total of 30 free days) and USD 20 discount and 8 additional free days with respect to the prices and days indicated in sections 1.4.2.1 and 1.4.2.2 of the Tariff List for export containers (resulting in a total of 15 free days)
  (iv) ≥ 1,600 to 5,999 containers = USD 55 discount and 20 additional free days with respect to the prices and free days indicated in sections 1.4.1.1 and 1.4.1.2 of the Tariff List for import containers (resulting in a total of 30 free days) and USD 20 discount and 8 additional free days with respect to the prices and days indicated in sections 1.4.2.1 and 1.4.2.2 of the Tariff List for export containers (resulting in a total of 15 free days)
  (v) ≥ 6,000 containers = USD 65 discount and 20 additional free days with respect to the prices and free days indicated in sections 1.4.1.1 and 1.4.1.2 of the Tariff List for import containers (resulting in a total of 30 free days) and USD 20 discount and 13 additional free days with respect to the prices and days indicated in sections 1.4.2.1 and 1.4.2.2 of the Tariff List for export containers (resulting in a total of 20 free days)
- Effective: Importers may apply or request this promotion from February 26, 2025 to June 30, 2025. Users who had promotional agreements prior to February 26, 2025, will be governed by the minimum volumes (ranges i, ii, iii, iv, and v) and conditions outlined in version 13.9 or earlier of the Tariff List.
- Requirements:

  The minimum volumes of the offers will be accounted for annually; that is to say, in the 12 months following the date of the agreement (between APMTC and the user) to start counting the volumes (for example and as a hypothetical case; if the user's request for promotion is accepted and it is agreed that the posting on February 1, 2024, then the accounting will be made until January 31, 2025). For this purpose, users must submit to the commercial area of APMTC the projections of containers that will be imported and exported in the annual period indicated above, in order to determine the availability of space in the terminal.

  APMTC will carry a review every three (03) months of the imported/exported volume. If it is observed that in the first quarter at least 20% of the committed annual volume has not been met, the Offer will be cancelled; if it is observed that in the second quarter at least 45% of the committed annual volume has not been met, the Offer will be cancelled; and if the review of the third quarter finds that at least 70% of the required annual volume has not been met, the Offer will be cancelled. This consideration applies to offers whose movement accounting starts on or after January 1, 2024.

  For offers already agreed before January 1, 2024, the penalties described in version 12.5 or earlier of the Tariff List apply.

  Acceptance to any of the offers ranges (whether i, ii, iii, iv or v) will be subject to an assessment of the projections and/or that the user has mobilized by the Port of Callao, in the year preceding the agreement to start accounting, at least 80% of the volume committed.

  In the event that the offer has been cancelled to a user and the user requests access to a new offer (whether i, ii, iii, iv or v), the new access will be granted if the following condition is met: that during the period of the cancelled offer (due to failure to comply with the volume commitment between the accounting start date and the cancellation date) it is verified that this user has handled/directed by DT 3014 equal to or more than 80% of the total containers that have been directed through a temporary deposit (3014 or extraport) and unloaded/loaded by North Multi-purpose Terminal.

  In case of changes in the prices of the subsections 1.4.1 or 1.4.2 of the Tariff List, the discounts apply to these modified prices in force at the time of invoicing. See invoicing details in the Regulation of Tariffs and Commercial Policy of APM Terminals Callao.
- This offer is subject to availability of space determined by APMTC.

1.4 Discount on the price of integrated service and extension of free days – Import/Export of dry cargo (only for new customers and without volume commitment)

- Target group: General users (importers/consignees and exporters/forwarders or its representatives –customs brokers, logistics operators, etc.- and other users) of containers with import/export dry cargo. This offer is independent of the offers listed above (1.1 to 1.3); that is, those who are granted this promotion will not be eligible for offers from 1.1 to 1.3. Applies to new users.
- Segment: Users who address dry cargo to APMTC's Temporary Depot.

- Temporary offer: Users who mobilize import and export dry cargo containers who guarantee minimum amounts equal or more than 150, 400, 800 and 1,500 containers through the APMTC's Temporary Depot will be granted a discount on the price of the Special Integrated Temporary Depot Service for Import and Export Dry Containers (Sections 1.4.1.1, 1.4.1.2, 1.4.2.1 and 1.4.2.2 of the Tariff List) and an extension of days free of use of operational area, according to the table below:

(i) ≥ 150 to 399 containers = For import containers a discount of USD 45 on the price indicated in sections 1.4.1.1 and 1.4.1.2 of the Tariff List and 10 free days in addition to those already granted in sections 1.4.1.1 and 1.4.1.2 of the Tariff List (reaching a total of 20 free days); while for export containers a discount of USD 20 on the price indicated in sections 1.4.2.1 and 1.4.2.2 of the Tariff List and 3 free days in addition to those already granted in sections 1.4.2.1 and 1.4.2.2 of the Tariff List (reaching a total of 10 free days).

(ii) ≥ 400 to 799 containers = For import containers a discount of USD 45 on the price indicated in sections 1.4.1.1 and 1.4.1.2 of the Tariff List and 20 free days in addition to those already granted in sections 1.4.1.1 and 1.4.1.2 of the Tariff List (reaching a total of 30 free days); while for export containers a discount of USD 20 on the price indicated in sections 1.4.2.1 and 1.4.2.2 of the Tariff List and 8 free days in addition to those already granted in sections 1.4.2.1 and 1.4.2.2 of the Tariff List (reaching a total of 15 free days).

(iii) ≥ 800 to 1,499 containers = For import containers a discount of USD 55 on the price indicated in sections 1.4.1.1 and 1.4.1.2 of the Tariff List and 20 free days in addition to those already granted in sections 1.4.1.1 and 1.4.1.2 of the Tariff List (reaching a total of 30 free days); while for export containers a discount of USD 20 on the price indicated in sections 1.4.2.1 and 1.4.2.2 of the Tariff List and 8 free days in addition to those already granted in sections 1.4.2.1 and 1.4.2.2 of the Tariff List (reaching a total of 15 free days).

(iv) ≥ 1,500 containers = For import containers a discount of USD 65 on the price indicated in sections 1.4.1.1 and 1.4.1.2 of the Tariff List and 20 free days in addition to those already granted in sections 1.4.1.1 and 1.4.1.2 of the Tariff List (reaching a total of 30 free days); while for export containers a discount of USD 20 on the price indicated in sections 1.4.2.1 and 1.4.2.2 of the Tariff List and 13 free days in addition to those already granted in sections 1.4.2.1 and 1.4.2.2 of the Tariff List (reaching a total of 20 free days).

- Effective: The offer is valid from January 03, 2025 to June 30, 2025.
- Requirements: The volumes of the promotions will be accounted for during the period of validity of the offer, that is, between January 03, 2025 and June 30, 2025. For these offers there is no prior agreement or commitment of movements by the user vis-à-vis APM Terminals Callao.

(Group 2) PROMOTION FOR REFRIGERATED CARGO CONTAINERS IN APM TERMINALS CALLAO

Dear customers and users,

APM Terminals Callao (APMTC) has arranged offers for containers full with refrigerated cargo to be served by APM Terminals Callao (APMTC), either as a Port Terminal or through our Temporary Depot (code 3014), and that meet the considerations indicated lines below, depending on the type of operation.

2.1 For Export containers using APMTC as Temporary Depot

- Target group: Exporters (forwarders or its representatives –customs brokers, logistics operators, etc- and other users) of containers with refrigerated cargo (reefer container).
- Temporary offer: Refrigerated cargo exporters who insure a minimum annual volume of 1,000 reefer containers through APMTC's Temporary Depot will be exempt of the late-delivery container shipping document surcharge (documentary LAR).
- Effective: Users may apply or request this offer from May 02, 2024 until December 31, 2024, and from January 3, 2025, to March 31, 2025.
- Requirements:

The minimum volumes of the offer will be accounted for annually; that is to say, in the 12 months following the date of the agreement (between APMTC and the user) to start counting the volumes (for example and as a hypothetical case; if the user's request for offer is accepted and it is agreed that the posting on June 1, 2024, then the accounting will be made until May 31, 2025). For this purpose, users must submit to the commercial area of APMTC the projections of reefer containers that will be exported in the annual period indicated above, in order to determine the availability of space in the terminal.

APMTC will carry a review every three (03) months of the volume of containers mobilized by the user who requested the temporary offer; if it is determined during the review that the user will not be able to meet the required annual volume, then APMTC may cancel the promotion. If at least 20% of the minimum annual volume required is not reached in the first review, the temporary offer will be cancelled; if at least 45% of the minimum annual volume required is not reached in the second review, the temporary offer will be cancelled; if at least 75% of the annual volume required is not reached in the third review, the temporary offer will be cancelled. In the event that, after twelve (12) months of accounting, it is verified that the minimum volume required for the application of this offer has not been reached, APMTC will charge the surcharge of documentary LAR (subsection 9.3..3.1 of the Tariff List) in force at the time of verification.

- This offer is subject to availability of space determined by APMTC.

2.2 For import containers that use APMTC as temporary depot (with a maximum of 8 days of stay)

- Target group: Importers of dry cargo containers (consignees or its representatives –customs brokers, logistics operators, etc.) of containers with refrigerated cargo (reefer containers) that who address cargo to APMTC's Temporary Depot.
- Temporary offer: Importers who guarantee a minimum annual movement of 200 containers (40 feet) of refrigerated cargo will be granted a discount of USD 38.5 on the current prices, at the time of invoicing, for the package of services consisting of the integrated temporary storage service for import reefer containers (subsection 1.4.3.2), day 8 of operational area use (subsection 1.4.3.3), day 8 of reefer power supply (subsection 1.5.2.3) and day 8 of inspection and monitoring (subsection 1.5.2.4).
- Effective: The offer may be requested from August 02, 2023 to December 31, 2024, and from January 3, 2025, to March 31, 2025.
- Requirements:

The minimum volumes will be counted annually; that is to say, in the 12 months following the date of the agreement (between APMTC and the user) to start counting the volumes (for example and as a hypothetical case; if the user's request for offer is accepted and it is agreed that the posting on September 1, 2023, then the accounting will be made until August 30, 2024). For this purpose, users must submit to the commercial area of APMTC the projections of containers with import refrigerated cargo that will enter DT 3014 in the annual period indicated above, in order to determine the availability of space in the terminal.

APMTC will carry a review every three (03) months of the imported volume. If it is observed that in the first quarter at least 20% of the committed annual volume has not been met, the Offer will be cancelled; if it is observed that in the second quarter at least 45% of the committed annual volume has not been met, the Offer will be cancelled; and if the review of the third quarter finds that at least 70% of the required annual volume has not been met, the Offer will be cancelled. This consideration applies to offers whose movement accounting starts on or after January 3, 2024.

For offers already agreed before January 1, 2024, the penalties described in version 12.5 or earlier of the Tariff List apply.

The acceptance of an request for access to the offer will be subject to an evaluation of the projections and/or that the user has mobilized by the Port of Callao, in the year preceding the agreement to start accounting, at least 80% of the volume committed.

In the event that the offer has been cancelled to a user and the user requests access to a new offer, the new access will be granted if the following condition is met: that during the period of the cancelled offer (due to failure to comply with the volume commitment between the accounting start date and the cancellation date) it is verified that this user has handled/directed by DT 3014 equal to or more than 80% of the total containers that have been directed through a temporary deposit (3014 or extraport) and unloaded/loaded by North Multi-purpose Terminal.

- This offer is subject to availability of space determined by APMTC.

2.3 For import containers that use APMTC as temporary depot (with a maximum of 10 days of stay)

- Target group: Importers or associations of importers of refrigerated cargo containers (reefer containers) that who address cargo to APMTC's Temporary Depot.
- Temporary offer: Importers who guarantee an annual movement of 1,000 (40-feet) reefer containers will be granted a price of USD 600 for the set of services composed of the integrated temporary depot service for imported reefer containers (subsection 1.4.3.2), the 8th day of operational area use (subsection 1.4.3.3), the 8th to 10th days of operational area use (subsection 1.4.3.3), the 8th to 10th days of reefer power supply (subsection 1.5.2.3), the 8th to 10th days of inspection and monitoring (subsection 1.5.2.4 of the Tariff) and the services of subsections 1.5.3.1, 1.5.3.2, and 1.5.3.3. If the provision of cold antechamber service is added to the previous set of services, a total price of USD 650 per container will be charged.
- Effective: The offer may be requested from November 5, 2024, to January 31, 2025.
- Requirements:

The minimum volumes will be counted annually; that is to say, in the 12 months following the date of the agreement (between APMTC and the user) to start counting the volumes (for example and as a hypothetical case; if the user's request for offer is accepted and it is agreed that the posting on November 15, 2024, then the accounting will be made until November 14, 2025). For this purpose, users must submit to the commercial area of APMTC the projections of containers with import refrigerated cargo that will enter DT 3014 in the annual period indicated above, in order to determine the availability of space in the terminal.

APMTC will carry a review every three (03) months of the imported volume. If it is observed that in the first quarter at least 20% of the committed annual volume has not been met, the Offer will be cancelled; if it is observed that in the second quarter at least 45% of the committed annual volume has not been met, the Offer will be cancelled; and if the review of the third quarter finds that at least 70% of the required annual volume has not been met, the Offer will be cancelled.

The acceptance of an request for access to the offer will be subject to an evaluation of the projections and/or that the user has mobilized by the Port of Callao, in the year preceding the agreement to start accounting, at least 85% of the volume committed.

In the event that the offer has been cancelled to a user and the user requests access to a new offer, the new access will be granted if the following condition is met: that during the period of the cancelled offer (due to failure to comply with the volume commitment between the accounting start date and the cancellation date) it is verified that this user has handled/directed by DT 3014 equal to or more than 80% of the total containers that have been directed through a temporary deposit (3014 or extraport) and unloaded/loaded by North Multi-purpose Terminal.

- This offer is subject to availability of space determined by APMTC.

2.4 For import containers that use APMTC as temporary depot (with a maximum of 11 days of stay)

- Target group: Importers (consignees or its representatives –customs brokers, logistics operators, etc.) of containers with refrigerated cargo (reefer containers) that who address cargo to APMTC's Temporary Depot.
- Temporary offer: Importers who guarantee a minimum annual movement of 150 containers (40 feet) of refrigerated cargo will be granted a discount of USD 653.6 on the current prices, at the time of invoicing, for the package of services consisting of the integrated temporary storage service for import reefer containers (subsection 1.4.3.2), days 8 to 11 of operational area use (subsection 1.4.3.3), days 8 to 11 of reefer power supply (subsection 1.5.2.3) and days 8 to 11 of inspection and monitoring (subsection 1.5.2.4).
- Effective: The offer may be requested from May 02, 2024 to December 31, 2024, and from January 3, 2025, to March 31, 2025.
- Requirements:

The minimum volumes will be accounted for annually; that is to say, in the 12 months following the date of the agreement (between APMTC and the user) to start counting the volumes (for example and as a hypothetical case; if the user's request for offer is accepted and it is agreed that the posting on June 1, 2024, then the accounting will be made until May 31, 2025). For this purpose, users must submit to the commercial area of APMTC the projections of containers with import refrigerated cargo that will enter DT 3014 in the annual period indicated above, in order to determine the availability of space in the terminal.

APMTC will carry out a review every three (03) months of the imported volume. If it is observed that in the first quarter at least 20% of the committed annual volume has not been met, the offer will be cancelled; if it is observed that in the second quarter at least 45% of the committed annual volume has not been met, the offer will be cancelled; and if the review of the third quarter finds that at least 70% of the required annual volume has not been met, the offer will be cancelled.

The acceptance of an request for access to the offer will be subject to an evaluation of the projections and/or that the user has mobilized by the Port of Callao, in the year preceding the agreement to start accounting, at least 80% of the volume committed.

In the event that the offer has been cancelled to a user and the user requests access to a new offer, the new access will be granted if the following condition is met: that during the period of the cancelled offer (due to failure to comply with the volume commitment between the accounting start date and the cancellation date) it is verified that this user has handled/directed by DT 3014 equal to or more than 80% of the total containers that have been directed through a temporary deposit (3014 or extraport) and unloaded/loaded by North Multi-purpose Terminal.

- This offer is subject to availability of space determined by APMTC.

2.5 For import containers using APMTC as temporary depot (only for new users and no penalty)

- Target group: Importers of dry cargo containers (consignees or its representatives –customs brokers, logistics operators, etc.) of containers with refrigerated cargo (reefer containers) that who address cargo to APMTC's Temporary Depot. Applies for new users.
- Temporary offer: Importers who register a quarterly movement of 60 containers (40 feet) of refrigerated cargo will be granted a discount of USD 38.5 on the current prices, at the time of invoicing, for the package of services consisting of the integrated temporary storage service for import reefer containers (subsection 1.4.3.2), day 8 of operational area use (subsection 1.4.3.3), day 8 of reefer power supply (subsection 1.5.2.3) and day 8 of inspection and monitoring (subsection 1.5.2.4).
- Effective: The offer may be requested from August 02, 2023 to December 31, 2024, and from January 3, 2025, to March 31, 2025.
- Requirements:

The minimum volumes will be counted in the 03 months following the date of the agreement (between APMTC and the user) to start counting the volumes (for example and as a hypothetical case; if the user's request for offer is accepted and it is agreed that the posting on February 1, 2025, then the accounting will be made until April 30, 2025).

This offer is not subject to an agreement or mandatory commitment of movements by the user against APM Terminals Callao, which means that in case of non-compliance there will be no penalty. In the event that within the period of 3 months it is observed that the user does not reach the volume of the offer, then APMTC will cancel the offer to the user.

(Group 3) OFFER FOR PROMOTION FOR CONSOLIDATION/DESCONSOLIDATION OF CONTAINERS AND FOR USERS WHO HAVE ACCESSED THE PROMOTIONS OF GROUP 1 OF DT 3014

Dear customers and users,

APM Terminals Callao (APMTC) has arranged offers for all those users who request a package of services and have requested and accessed the offers provided in Group 1, but referred specifically to the offers related to the use of the Temporary Depot (code 3014); that is, it does not apply to the offers of Group 1 that refer to the use of APMTC as a port terminal. Offers refer to discounts (implying lower prices) on the aggregate price that the user would pay for the package of services consisting of any of the services specified in the Group 1 offer plus the consolidation/deconsolidation service (in any of the forms specified in subsections 1.5.3.4 to 1.5.3.9 and 1.5.3.13 of the Tariff List). The details of the offers for the package requested by the user are as detailed below:

- Target group: Users who have agreements or have accessed offers (set out in group 1) regarding the use of APMTC DT 3014

- Temporary offer:

i) Up to 99 operations: Discount of USD 30 off the global price that would be paid with any of the modalities of the Group 1 or Group 2 offers plus the consolidation/deconsolidation service of subsections 1.5.3.4 to 1.5.3.9 and 1.5.3.13 of the Tariff List. For example, if a user has acceded to numeral ii of offer 1.1 of Group 1 offers (which grants a discount of USD 40 on the prices of subsections 1.4.1.1 or 1.4.1.2 and 20 days free of storage), then he would have to assume a fee of USD 278.6 per 20-foot container and if he additionally request deconsolidation with a forklift of one of their containers, he would have to pay an additional USD 176 (subsection 1.5.3.4 of the Tariff List) for a total of USD 454.6; however, with this offer and rank number of consolidation or deconsolidation operations the user will have to assume a fee of USD 424.6 per 20ft container (in the case of 40ft the fee with this promotion and example given will be USD 569.4)

ii) Between 100 to 299 operations: Discount of USD 50 off the global price that would be paid with any of the modalities of the Group 1 or Group 2 offers plus the consolidation/deconsolidation service of subsections 1.5.3.4 to 1.5.3.9 and 1.5.3.13 of the Tariff List. For example, if a user has acceded to numeral ii of offer 1.1 of Group 1 offers (which grants a discount of USD 40 on the prices of subsections 1.4.1.1 or 1.4.1.2 and 20 days free of storage), then he would have to assume a fee of USD 278.6 per 20-foot container and if he additionally request deconsolidation with a forklift of one of their containers, he would have to pay an additional USD 176 (subsection 1.5.3.4 of the Tariff List) for a total of USD 454.6; however, with this offer and rank number of consolidation or deconsolidation operations the user will have to assume a fee of USD 404.6 per 20ft container (in the case of 40ft the fee with this promotion and example given will be USD 549.4)

iii) Between 300 to 799 operations: Discount of USD 70 off the global price that would be paid with any of the modalities of the Group 1 or Group 2 offers plus the consolidation/deconsolidation service of subsections 1.5.3.4 to 1.5.3.9 and 1.5.3.13 of the Tariff List. For example, if a user has acceded to numeral iv of offer 1.1 of Group 1 offers (which grants a discount of USD 50 on the prices of subsections 1.4.1.1 or 1.4.1.2 and 30 days free of storage), then he would have to assume a fee of USD 268.6 per 20-foot container and if he additionally request deconsolidation with a forklift of one of their containers, he would have to pay an additional USD 176 (subsection 1.5.3.4 of the Tariff List) for a total of USD 444.6; however, with this offer and rank number of consolidation or deconsolidation operations the user will have to assume a payment of USD 374.6 per 20ft container (in the case of 40ft the fee with this promotion and example given will be USD 519.4)

iv) ≥ 800 operations: Discount of USD 110 off the global price that would be paid with any of the modalities of the Group 1 or Group 2 offers plus the consolidation/deconsolidation service of subsections 1.5.3.4 to 1.5.3.9 and 1.5.3.13 of the Tariff List. For example, if a user has acceded to numeral iv of offer 1.1 of Group 1 offers (which grants a discount of USD 50 on the prices of subsections 1.4.1.1 or 1.4.1.2 and 30 days free of storage), then he would have to assume a fee of USD 268.6 per 20-foot container and if he additionally request deconsolidation with a forklift of one of their containers, he would have to pay an additional USD 176 (subsection 1.5.3.4 of the Tariff List) for a total of USD 444.6; however, with this offer and rank number of consolidation or deconsolidation operations the user will have to assume a payment of USD 334.6 per 20ft container (in the case of 40ft the fee with this promotion and example given will be USD 479.4)

- Effective: The offers i), ii) y iii) can be requested from August 2, 2023 to December 31, 2024. Offer iv) can be requested from March 22, 2024 to December 31, 2024. These four promotions will subsequently be eligible for applications from January 3, 2025, to March 31, 2025.

- Requeriments:

Any user who requested the service package (composed of group 1 offers plus the consolidation/deconsolidation service in any of its forms) will be granted an automatic discount of USD 30 regardless of the number of consolidation/deconsolidation operations. In case users want to access the discounts of offers ii and iii, they will have to apply to APMTC and commit to the minimum operations numbers established in these offers.

The number of deconsolidation/consolidation operations of promotions ii, iii y iv will be counted considering the accounting period established in groups 1 and 2 of the offers. For example, if a user has an agreement, in group 1 or 2 of offers, whose accounting is annual and it has started on April 1, 2023 and ends on March 30, 2024, then the number of consolidation/deconsolidation operations will be accounted for within the last period described. Another example, if the agreement for group 1 or 2 of offers was semiannual accounting and has a start date of September 1, 2023 and an end date of February 28, 2024, then the accounting of the number of operations will be carried out within of this last period described.

APMTC will carry out a review every three (03) months of the volume of containers moved by the user who requested temporary offers ii and iii; If it is verified, during the review, that the user will not be able to meet the required annual volume, then APMTC may cancel the offer. In this regard, if at least 15% of the minimum annual volume required is not reached in the first revision, temporary offer ii and/or iii will be cancelled; if at least 40% of the minimum annual volume required is not reached in the second revision, temporary offer ii and/or iii will be cancelled; if at least 65% of the required annual volume is not reached in the third revision, temporary offer ii and/or iii will be cancelled.

APMTC will conduct a review every three (03) months of the volume of containers mobilized by the user requesting the temporary offer iv; if it is verified, during the review, that the User does not meet or will be able to meet the required annual volume, then APMTC may cancel the promotion or indicate to the user that the previous temporary offer (which could be offer iii or ii) will apply. In this regard, if at least 25% of the minimum annual volume required is not reached in the first revision, temporary offer iv will be cancelled or, failing this, the discount from offer iii will be applied to the operations of this first quarter (in case of exceeding 25% of the range of 300 to 799 operations); if at least 50% of the minimum annual volume required is not reached in the second revision, temporary offer iv will be cancelled or, failing this, the discount from offer iii will be applied to the operations of this second quarter (in case of reaching 50% of the range of 300 to 799 operations); if at least 75% of the required annual volume is not reached in the third revision, the temporary offer (iv) will be cancelled or, failing this, the discount from offer (iii) will be applied to the operations of this third quarter (if 75% of the range of 300 to 799 operations is reached). If the fourth revision reaches 100% of the required annual volume of the temporary offer iv, the discount of offer iv will be applied to the operations of these four quarters; if it does not reach 100% of the required annual volume, the discount of offer iii will be applied to the containers of the fourth quarter (if the annual range of 300 to 799 operations is reached).

This offer will be subject to space availability confirmed by APMTC

(Group 4) OFFER FOR APPLICATION OF SERVICE PACKAGES TO CONTAINERS IN APM TERMINALS CALLAO – SECOND MODALITY

Dear customers and users,

APM Terminals Callao (APMTC) has set special offers for all those dry import containers that are served through the Port Terminal or through its Temporary Depot (DT 3014) for which service packages are requested. The offers refer to discounts (which imply lower prices) and apply by package type which are detailed below:

- Target group: Users who do not have agreements or have not accessed DT 3014 offers (Groups 1 or 2)

- Temporary offer i): without the need to reach a certain volume

Group of packets 1 - DT 3014: integrated service for 20 or 40 foot import dry container (subsections 1.4.1.1 and 1.4.1.2 of the Tariff List) and container deconsolidation in any of its forms (subsections 1.5.3.4, 1.5.3.5 and 1.5.3.6 of the Tariff List). For packages that are claimed, a global discount of USD 30 for a 20-foot container or 40-foot container will be granted.

Group of packets 2 - DT 3014: integrated service for 20 or 40 foot import dry container (subsections 1.4.1.1 and 1.4.1.2 of the Tariff List), container deconsolidation in any of its forms (subsections 1.5.3.4, 1.5.3.5 and 1.5.3.6 of the Tariff List) and use of area from day 11 to day 20 (subsection 1.4.1.3 of the Tariff List). For packages that are claimed, a global discount of USD 183.1 for a 20-foot container and USD 371.7 for a 40-foot container will be granted.

Group of packets 3 - DT 3014: integrated service for 20 or 40 foot import dry container (subsections 1.4.1.1 and 1.4.1.2 of the Tariff List) and partial consolidation/deconsolidation of container with dry cargo (subsection 1.5.3.13 of the Tariff List). For packages that are claimed, a discount of USD 25 for a 20-foot container or 40-foot container will be granted.

Group of packets 4 - as port terminal: cargo portion of Standard Service for 20 or 40 foot import dry container (subsections 1.1.2.1 and 1.1.2.2 of the Tariff List) and container deconsolidation in any of its forms (subsections 1.5.3.4, 1.5.3.5 and 1.5.3.6 of the Tariff List). For packages that are claimed, a global discount of USD 29.6 for a 20-foot container and USD 39.6 for a 40-foot container will be granted.

Group of packets 5 - as port terminal: cargo portion of Standard Service for 20 or 40 foot import dry container (subsections 1.1.2.1 and 1.1.2.2 of the Tariff List) and partial consolidation/deconsolidation of container with dry cargo (subsection 1.5.3.13 of the Tariff List). For packages that are claimed, a global discount of USD 13.6 for a 20 or 40 foot container will be granted.

- Temporary offer ii): based on demand or volume: for users who carry out more than 200 deconsolidation operations in an annual period

Group of packets 2 - DT 3014: integrated service for 20 or 40 foot import dry container (subsections 1.4.1.1 and 1.4.1.2 of the Tariff List), container deconsolidation in any of its forms (subsections 1.5.3.4, 1.5.3.5 and 1.5.3.6 of the Tariff List) and use of area from day 11 to day 20 (subsection 1.4.1.3 of the Tariff List). For this package and based on the minimum number of operations required, an global discount of USD 278.1 for a 20-foot container and USD 475.6 for a 40-foot container will be granted.

- Effective: The offer i) is valid from August 02, 2023 to December 31, 2024, and from January 3, 2025, to March 31, 2025; the offer ii) may be requested from August 02, 2023 to December 31, 2024, and from January 3, 2025, to March 31, 2025.

- Requeriments:

The number of operations of the temporary offer ii will be counted within the annual period agreed between APMTC and the user, the earliest date to start the accounting may be April 1, 2023 (for example and as a first hypothetical case; if the user's offer request is accepted and it is agreed that the accounting will start on 1 July 2023, then the accounting will take place until June 30, 2024. As a second hypothetical example, if the user's offer request is accepted and it is agreed that the accounting will begin on September 1, 2023, then the accounting will be carried out until August 31, 2024).

APMTC will carry out a review every three (03) months of the volume of containers moved by the user who requested temporary offers ii; If it is verified, during the review, that the user will not be able to meet the required annual volume, then APMTC may cancel the offer. In this regard, if at least 15% of the minimum annual volume required is not reached in the first revision, temporary offer ii will be cancelled; if at least 40% of the minimum annual volume required is not reached in the second revision, temporary offer ii will be cancelled; if at least 65% of the required annual volume is not reached in the third revision, temporary offer ii will be cancelled.

In case of changes in the prices of the Tariff List subsections involved in these offers (1.1.2.1, 1.1.2.2, 1.4.1.1, 1.4.1.2, 1.4.1.3, 1.5.3.4, 1.5.3.5, 1.5.3.6 y 1.5.3.13), the discounts described apply to these modified prices in force at the time of invoicing. See invoicing details in the Regulation of Tariffs and Commercial Policy of APM Terminals Callao.

This offer will be subject to space availability confirmed by APMTC

(Group 5) OFFER FOR UN 3077 CARGO CONTAINERS CLASSIFIED AS IMO 9 IN APM TERMINALS CALLAO'S TEMPORARY DEPOT

Dear customers and users,

APM Terminals Callao (APMTC) has set that export containers with dangerous cargo UN 3077 (UN 3077) - such as zinc oxide, abietic acid and others - classified as IMO 9 class, to be serviced through its Temporary Depot (code 3014), the price of the special service "Treatment of dangerous cargo IMO 9" will not be applied; In other words, a 100% discount will be applied to the price of subsection 1.5.1.3. This promotion will be valid from January 1, 2021 to March 31, 2025.

(Group 6) SPECIAL OFFER FOR FISHMEAL IN CONTAINERS

Dear customers and users,

APM Terminals Callao (APMTC) has set offers for containers with fishmeal. These offers are governed under the following terms:

6.1 First promotion - as port terminal: exemption from the price of the special service "high cube containers"

Any user who loading fishmeal in containers will not be charged the price of the special service "high cube containers" of subsection 1.5.1.8. This offer will be valid from July 1, 2021 to March 31, 2025.

6.2 Second promotion - as port terminal: discount on standard service tariff and on special service price of special treatment of Hazardous cargo

- Target group: Exporters (forwarders or its representatives –customs brokers, logistics operators, etc- and other users) of of 40-foot containers with fishmeal

- Temporary offer: Fishmeal exporters shall be granted discounts on the standard cargo-portion service tariffs actually charged (subsection 1.1.2.1 of the Tariff List) and on the price of the special service for special treatment of hazardous cargo IMO 9 (subsection 1.5.1.2 or 1.5.1.3 of the Tariff List}); The details of the discounts are as follows:

  (i) For any user who loading fishmeal: A discount of USD 96.7 will be granted on the general promotion tariff of standard cargo-portion service applicable to full 40-foot containers (subsection 1.1.2.2 of the Tariff List) that is in force at the time to request standard service. Likewise, the payment of the special service for treatment special for hazardous goods (subsection 1.5.1.2 or 1.5.1.3 of the Tariff List) shall be exempted. Includes exemption from payment of the price for the special high-cube service (subsection 1.5.1.8).

- Effective:The offer is valid from November 15, 2023 to April 30, 2024 and from May 2, 2024 to March 31, 2025.

- This offer will be subject to space availability or capacity confirmed by APMTC

6.3 Third promotion - as temporary depot: discount on the price of the integrated temporary depot service and on the special service for treatment of Hazardous cargo containers IMO

- Target group: Exporters (forwarders or its representatives –customs brokers, logistics operators, etc- and other users) of of 40-foot containers with fishmeal that direct their containers to DT 3014.

- Temporary offer:: Fishmeal exporters shall be granted discounts on the prices of the integrated temporary depot service (subsection 1.4.2.2 of the Tariff List), on the price of the special service for special treatment of hazardous cargo (subsection 1.5.1.2 or 1.5.1.3 of the Tariff List) and an extension of days free of use of the operational area. Specifically, a price of USD 295 per 40-foot container will be charged, which includes the integrated temporary depot service for 40-foot dry containers and a total of 14 days of use of the operational area; includes exemption from payment of the special service for special treatment of hazardous cargo (subsection 1.5.1.2 or 1.5.1.3 of the Tariff List). It includes exemption from payment of the price of the special high-cube service (subsection 1.5.1.8 of the Tariff List).

- Effective:The offer is valid from November 15, 2023 to April 30, 2024 and from May 2, 2024 to August 30, 2024.

- This offer will be subject to space availability or capacity confirmed by APMTC

(Group 7) OFFER FOR MINERAL LOADED IN CONTAINERS

Dear customers and users,

APM Terminals Callao (APMTC) has set offers for loading containers with mineral concentrates (bulk) and/or minerals in big bags and minerals with certain added value (such as ingots, bars, jumbos, etc.) for loading.These offers are governed by the following terms:

7.1 First offer - as port terminal: discount on standard 20-foot service and special service of treatment of hazardous cargo

- Target group: Exporters (forwarders or its representatives –customs brokers, logistics operators, etc- and other users) of of 20-foot containers with mineral concentrates and/or minerals in big bags

- Temporary offer: Exporters of mineral concentrates and/or minerals in big bags shall be granted discounts on the standard service portion charge actually charged (subsection 1.1.2.1 of the Tariff List) and on the price of the special special handling service for hazardous cargo IMO 9 (subsection 1.5.1.3 of the Tariff List). On the one hand, the discounts will apply to all exporters of mineral concentrates, but on the other hand, other discounts will apply subject to a certain volume of containers; the details of the discounts are as follows:

  (i) Any user who loading mineral concentrates and/or minerals in big bags: A discount of USD 34.6 will be granted on the general promotional tariff of standard service-land portion applicable to full 20-foot containers (subsection 1.1.2.1 of the Tariff List) in effect at the time of requesting the standard service. Likewise, the payment of the special service for special treatment of dangerous cargo will be exempt (subsection 1.5.1.3 of the Tariff List).

  (ii) Users who loading equal to or more than 5 thousand containers of mineral concentrates and/or minerals in big bags in an annual period: A discount of USD 67.6 will be granted on the general promotional rate of standard service-land portion applicable to full 20-foot containers (subsection 1.1 2.1 of the Tariff List) in effect at the time of requesting the standard service. Likewise, the payment of the special service for special treatment of dangerous cargo will be exempt (subsection 1.5.1.3 of the Tariff List).

- Effective: The offer i) is valid from September 08, 2023 to March 31, 2024, from May 2, 2024 to January 31, 2025, and from February 26, 2025 to June 30, 2025; while, the offer ii) may be requested from September 08, 2023 to March 31, 2024 and from May 2, 2024 to December 31, 2024, and from January 3, 2025, to june 30, 2025. The offer ii) will be valid during the annual period agreed upon by the parties..

- Requeriments:

  The volume of containers of the temporary offer ii will be counted within the annual period agreed by APMTC and the user (for example and as a hypothetical case; if the user's request for offer is accepted and it is agreed that the accounting will start on September 10, 2023, then the accounting will be carried out until September 09, 2024).

  Regarding the temporary offer ii), APMTC will carry out a review every three (03) months of the exported volume. If it is observed that in the first quarter at least 17. 5% of the committed annual volume has not been met, the offer ii will be cancelled; If it is observed that at least 40% of the committed annual volume has not been reached in the second quarter, the offer ii will be cancelled; and, if the review of the third quarter finds that at least 70% of the required annual volume has not been reached, the offer will be cancelled.

- This offer will be subject to space availability confirmed by APMTC

7.2 Second offer - as a port terminal to Asia: discount on standard 40-foot service and on special service of treatment of hazardous cargo

- Target group: Exporters (forwarders or its representatives –customs brokers, logistics operators, etc- and other users) of of 20-foot containers with with mineral concentrates, minerals in big bags and minerals with a certain added value (such as ingots, bars, jumbos, etc.) whose final destination is the Asian continent.

- Temporary offer: Exporters of mineral concentrates and/or minerals in big bags and minerals with certain added value shall be granted a USD 64.6 discount on the standard service-land portion general promotional tariff applicable to full 40-foot containers (subsection 1.1.2.4 of the Tariff List) in effect at the time of requesting the standard service. Additionally, payment for the special service for special treatment of hazardous cargo (subsection 1.5.1.3 of the Tariff List) will be waived. .

- Effective: The offer will be valid from December 03, 2024 to January 31, 2025, and from February 26, 2025 to June 30, 2025.

- Requeriments: If the price of subsection 1.1.2.4 of the Tariff List changes, the discounts described will apply to these modified prices in effect at the time of invoicing. See billing details in APMTC's Tariff Regulations and Commercial Policy.

- This offer will be subject to space availability confirmed by APMTC

7.3 Third offer - as DT 3014: discount on integrated 20-foot service, on special service of treatment of hazardous cargo and 14 days use of operational area

- Target group: Exporters (forwarders or its representatives –customs brokers, logistics operators, etc- and other users) of of 20-foot containers with mineral concentrates and minerals in big bags that direct their containers to DT 3014.

- Temporary offer: Exporters of mineral concentrates and minerals en big bags will be granted discounts on the prices of the integrated service of temporary depot (subsection 1.4.2.1 of the Tariff List), on the price of the special service of special treatment of hazardous cargo IMO 9 (subsection 1.5.1.3 of the Tariff List) and an extension of days free of use of the operating area. Specifically, a price of USD 190 per 20-foot container will be charged which includes the integrated temporary depot service for 20-foot dry containers and a total of 14 days of use of the operating area; it includes the exemption from payment of the IMO 9 Special Hazardous Cargo Special Treatment Service.

- Effective: The offer will be valid from May 2, 2024 to January 31, 2025, and from February 26, 2025 to June 30, 2025.

- This offer will be subject to space availability confirmed by APMTC

7.4 Fourth promotion - as DT 3014 to Asia: discount on integrated 40-foot service, on special service for special handling of hazardous cargo and 14 days of use of operational area

- Target group: Exporters (forwarders or its representatives –customs brokers, logistics operators, etc- and other users) of 20-foot containers with with mineral concentrates, minerals in big bags and minerals with a certain added value (such as ingots, bars, jumbos, etc.) and minerals with a certain added value (such as ingots, bars, jumbos, etc.) who direct their containers to DT 3014 and whose final destination is the Asian continent.

- Temporary offer: Exporters in this target group will be granted discounts on the integrated temporary storage service prices (subsection 1.4.2.2 of the Tariff List) and on the special service price for special treatment of hazardous cargo IMO 9 (subsection 1.5.1.3 of the Tariff List), as well as an extension of the number of days free of use of the operational area. Specifically, a price of USD 320 per 40-foot container will be charged, which includes the integrated temporary storage service for 40-foot dry containers and a total of 14 days of operational area use; it includes exemption from payment of the special service for special treatment of hazardous cargo IMO 9.

- Effective: The offer will be valid from December 03, 2024 to January 31, 2025, and from February 26, 2025 to June 30, 2025.

- This offer will be subject to space availability confirmed by APMTC

(GROUP 8) OFFER FOR TILES, CERAMICS AND SIMILAR PRODUCTS LOADING IN CONTAINERS

Dear customers and users,

APM Terminals Callao (APMTC) has set offers for or containers with tiles, ceramics, and similar products for loading. These offers are governed by the following terms:

8.1 Offer as DT 3014: discount on integrated 20-foot and 40-foot service and 14 days of operational area use

- Target group: Exporters (forwarders or its representatives –customs brokers, logistics operators, etc- and other users) of 20 and 40-foot containers with tiles, ceramics and similar products who direct their containers to DT 3014.

- Temporary offer: Exporters who move 2,500 or more container loading of tiles, ceramics, and similar products in a single year will be granted discounts on the integrated temporary depot service prices (subsections 1.4.2.1 and 1.4.2.2 of the Tariff List) and an extension of free days of use of the operational area. Specifically, a price of USD 190 per 20-foot container will be charged, which includes the integrated temporary depot service for 20-foot dry containers (subsection 1.4.2.1 of the Tariff List) and a total of 14 days of operational area use; for 40-foot dry containers, a price of USD 320 will be charged, which includes the integrated temporary depot service for 40-foot dry containers (subsection 1.4.2.2 of the Tariff) and a total of 14 days of operational area use.

- Effective:The offer may be requested from February 26, 2025 to April 30, 2025.

- Requeriments:

  The minimum volume of the offer will be accounted for annually; that is to say, in the 12 months following the date of the agreement (between APMTC and the user) to start counting the volumes (for example and as a hypothetical case; if the user's request for promotion is accepted and it is agreed that the posting on March 01, 2025, then the accounting will be made until February 28, 2026)

  APMTC will carry out a review every three (03) months of the volume of containers exported by the user. If it is observed that in the first quarter at least 20% of the committed annual volume is not met, the Promotion will be canceled; if at least 45% of the minimum annual volume required is not reached in the second revision, temporary offer will be cancelled; if at least 70% of the required annual volume is not reached in the third revision, temporary offer will be cancelled.

- This offer will be subject to space availability confirmed by APMTC

(Group 9) OFFER FOR TRANSSHIPMENT OF CONTAINERS

Dear customers and users,

APM Terminals Callao (APMTC) has set offers for transshipment containers that are loaded/unloaded by the North Multi-purpose Terminal. These offers are governed by the following terms:

9.1 First offer - 800 containers: discount on standard service, 14 days free of use of operational area (possible extension) and exemption from change of status

- Target group : Users (shipping lines or its representatives) that move transhipment containers through the North Multi-purpose Terminal

- Temporary offer: Users who move transshipment containers equal to or greater than 800 weekly average containers, over a period of one year, will be granted a discount on the standard container transshipment service tariff and an extension of free days, as follows:

  (i) ≥ 800 average containers per week = They will be charged a standard service tariff of USD 90 for 20-foot transshipment containers (subsection 1.1.2.7 of the Tariff List) and a tariff of USD 120 for standard service 40-foot transshipment containers (subsection 1.1.2.8 of the Tariff List). It includes for both sizes of containers (20 and 40 feet) the granting of 14 free days (which represents 12 additional free days to the 48 free hours currently granted).

  (ii) It includes for both container sizes (20 and 40 feet) the granting of 14 free days (which represents 12 days off in addition to the 48 hours off currently granted). APMTC may extend, but subject to space availability, to 21 days free of use of the operational area.

  (iii) Likewise, users who comply with the weekly average movement of 800 containers, during an annual period, will be exempted from the payment of the container status change surcharge.

- Effective: The offer may be requested from November 15, 2023 to January 31, 2024, and from January 3, 2025, to March 31, 2025.

- Requeriments:

  The average weekly volume shall be counted and calculated within the annual period agreed between APMTC and the user (for example and as a hypothetical case; if the user's request for offer is accepted and it is agreed that the accounting will start on December 1 2023, then the accounting will be carried out until November 30, 2024). All types of transhipment (full cycle or inter-terminal) shall be accounted. Accounting is per container; for example, during this annual period the user could move a weekly average of 750 full cycle containers and 50 inter-terminal containers, which add up to a weekly average of 800 containers (which results in a weekly average of 1,550 movements; 1,500 full cycle movements and 50 inter-terminal movements). The average weekly count is calculated by taking into account the total number of transhipment containers moved during this annual period and is divided by the number of weeks in that period (which is 52 weeks). For this purpose, users should submit to the APMTC commercial area the projections of transhipment containers that they will be mobilize during the annual period indicated above, in order to determine the availability of terminal space. In the event that, after twelve (12) months of accounting, it is verified that the minimum volume required for the application of this offer has not been reached, APMTC will charge the standard container service tariff (Subsections 1.1.2.7 and 1.1.2.8 of the Tariff List) in force at the time of verification and the additional days used after the mandatory 48 free hours offered by the standard transshipment container service and/or the offer will be cancelled.

  APMTC will carry out a review every three (03) months of the weekly average of the transshipment containers mobilized by the user who requested the offer; If it is verified, during the review, that the user has not complied with the required weekly average, then APMTC may cancel the offer.

- This offer will be subject to space availability confirmed by APMTC

9.2 Second offer - 1,800 containers: two types of discounts on standard service, 14 days free of use of operating area, free pool and exemption from change of status

- Target group : Users (shipping lines or its representatives) that move transhipment containers through the North Multi-purpose Terminal

- Temporary offer: Users who move transshipment containers equal to or greater than 1,800 weekly average containers, over a period of one year, will be granted similar discounts or benefits as offer 9.1 but an additional discount is added to the standard service tariff that will be reflected in discount amounts and other additional benefits. The details of the discounts and benefits of this offer are as follows:

    i) Charge of an initial offer tariff of USD 90 for standard 20-foot transhipment container service (Section 1.1.2.7 of the Tariff List) and USD 120 for standard 40-foot transhipment container service (Section 1.1.2.8 of the Tariff List).

    ii) Additional discount of USD 35 per container on the offer tariffs described in item i), but which may be given for a maximum of 17,715 containers in each quarter during the annual period of the offer. This additional discount, which will be applied for a period of one year, will be for one time only; that is, it will not apply in case of renewal of this offer.

    iii) Granting of 14 free days of use of the operational area (which represents 12 additional free days to the 48 free hours currently granted) for both container sizes (20 and 40 feet).

    iv) Granting of a free pool of 300 TEU's (use of operational area of 300 TEU's of transhipment without time limit). This free pool is granted to those containers that have exceeded the 14 days of use of the operational area.

    v) Exemption from payment of container status change surcharge.

- Effective: The offer may be requested from April 11, 2023 to December 31, 2023

- Requeriments:

    The average weekly volume will be counted and calculated within the annual period agreed by APMTC and the user, which may be the earliest date to start counting on April 1, 2023 (for example and as a hypothetical case; if the user's request for offer is accepted and it is agreed that the accounting will start on 1 April 2023, then the accounting will be carried out until March 31, 2024. As a second hypothetical example, if the user's offer request is accepted and it is agreed to start accounting on 1 June 2023, then accounting will be done until 31 May 2024). All types of transhipment (full cycle or inter-terminal) shall be accounted. Accounting is per container; for example, during this annual period the user could move a weekly average of 1,700 full cycle containers and 100 inter-terminal containers, which add up to a weekly average of 1,800 containers (which results in a weekly average of 3,500 movements; 3,400 full cycle movements and 100 inter-terminal movements). The average weekly count is calculated by taking into account the total number of transhipment containers moved during this annual period and is divided by the number of weeks in that period (which is 52 weeks). For this purpose, users should submit to the APMTC commercial area the projections of transhipment containers that they will be mobilize during the annual period indicated above, in order to determine the availability of terminal space.

    APMTC will carry out a review every three (03) months of the weekly average of the transshipment containers mobilized by the user requesting the offer; If it is verified, during the review, that the user has not met the required weekly average, then APMTC may cancel the offer.

    APMTC will carry out a review every three (03) months of the weekly average of the transshipment containers mobilized by the user requesting the offer; if it is verified, during the review, that the user is meeting the required weekly average, then APMTC will apply for that quarterly period and with respect to the item ii discount, the additional discount of USD 35 (on the initial promotional tariffs for standard service of containers of item i) over a maximum of 17,715 transshipment containers. This quarterly discount, which will apply to a maximum of 17,715 containers, will be granted in the form of a credit note or another modality agreed upon by the shipping line and APMTC.

    In case of containers that exceed the 14 days free of use of the operating area and the free pool of 300 TEU, the user will have to assume the payment of the tariff applicable from the 15th day onwards (subsections 1.2.6.4 and 1.2.7.4 of the Tariff List). However, if the user mobilizes more than 1,800 containers per week on average, APMTC may extend, subject to space availability, the days of use of the operational area for those containers that remain more than 14 days and cannot access the free pool. The extension days would be up to seven days at most. If APMTC grants this benefit to a user, it will be applied to other users under similar conditions.

- This offer will be subject to space availability confirmed by APMTC

9.3 Third offer - 1,300 containers: two types of discounts on standard service, 14 days free of use of operating area, free pool and exemption from change of status

- Target group : Users (shipping lines or its representatives) that move transhipment containers through the North Multi-purpose Terminal

- Temporary offer: Users who move transshipment containers equal to or greater than 1,300 weekly average containers, over a period of 2 years and 3 months (09 quarters or 27 months in total), will be granted similar discounts or benefits as offer 9.1 but an additional discount is added to the standard service tariff that will be reflected in discount amounts and other additional benefits. The details of the discounts and benefits of this offer are as follows:

    i) Charge of an initial offer tariff of USD 90 for standard 20-foot transhipment container service (Section 1.1.2.7 of the Tariff List) and USD 120 for standard 40-foot transhipment container service (Section 1.1.2.8 of the Tariff List).

    ii) Additional discount of USD 35 per container on the offer tariffs described in item i), but which may be given for a maximum of 9,143 containers in each quarter during during the 09-quarter (or 27-month) period of the offer. This additional discount, wich will applied during the period of the offer, will be for a one-time only; that is, it will not apply in case of renewal of this offer.

    iii) Granting of 14 free days of use of the operational area (which represents 12 additional free days to the 48 free hours currently granted) for both container sizes (20 and 40 feet).

    iv) Granting of a free pool of 500 TEU's (use of operational area of 500 TEU's of transhipment without time limit). This free pool is granted to those containers that have exceeded the 14 days of use of the operational area.

    v) Exemption from payment of container status change surcharge.

    vi) Additional discount of USD 25 per container on the promotional tariffs described in item (i), but which may be given for a maximum of 3,976 containers and only in the first quarter of the offer. This discount does not apply for the remaining eight (08) quarters and will not apply in the event of renewal of the offer.

- Effective: The offer may be requested from January 03, 2024 to March 31, 2024, and from October 1 to October 30, 2024. For users who have requested the offer before March 31, 2024, the free pool of 500 TEU (item iv of this offer) will be offered from October 1, 2024.

- Requeriments:

    The average weekly volume will be counted and calculated within the period of 2 years and 3 months agreed by APMTC and the user, which may be the earliest date to start counting on October 1, 2023 (for example and as a hypothetical case; if the user's request for offer is accepted and it is agreed that the accounting will start on October 1, 2023, then the accounting will be carried out until December 31, 2025. As a second hypothetical example, if the user's offer request is accepted and it is agreed to start accounting on February 01, 2024, then accounting will be done until April 30, 2026). All types of transhipment (full cycle or inter-terminal) shall be accounted. Accounting is per container; for example, during the accounting period the user could move a weekly average of 1,200 full cycle containers and 100 inter-terminal containers, which add up to a weekly average of 1,300 containers (which results in a weekly average of 2,500 movements; 2,400 full cycle movements and 100 inter-terminal movements). The average weekly count is calculated by taking into account the total number of transhipment containers moved during the count period and divided by the number of weeks in that period (which is 117 weeks). For this purpose, users should submit to the APMTC commercial area the projections of transhipment containers that they will be mobilize during the period indicated above, in order to determine the availability of terminal space.

    APMTC will carry out a review every three (03) months of the weekly average of the transshipment containers mobilized by the user requesting the offer; If it is verified, during the review, that the user has not met the required weekly average, then APMTC may cancel the offer.

    APMTC will carry out a review every three (03) months of the weekly average of the transshipment containers mobilized by the user requesting the offer; if it is verified, during the review, that the user has been complying with, at least 90% of the required weekly average, then APMTC will apply for that quarterly period and with respect to the item ii discount, the additional discount of USD 35 (on the initial promotional tariffs for standard service of containers of item i) over a maximum of 9,143 transshipment containers. This quarterly discount, which will apply to a maximum of 9,143 containers, will be granted in the form of a credit note or another modality agreed upon by the shipping line and APMTC.

    The additional discount of USD 25 per container set out in item vi) will be granted as long as the user has complied, during the first quarter, with the committed weekly average (that is, with 1,300 weekly average containers). This discount will only be granted for the first quarter of the offer.

    In case of containers that exceed the 14 days free of use of the operating area and the free pool of 500 TEU, the user will have to assume the payment of the tariff applicable from the 15th day onwards (subsections 1.2.6.4 and 1.2.7.4 of the Tariff List). However, if the user mobilizes more than 1,300 containers per week on average, APMTC may extend, subject to space availability, the days of use of the operational area for those containers that remain more than 14 days and cannot access the free pool. The extension days would be up to seven days at most. If APMTC grants this benefit to a user, it will be applied to other users under similar conditions.

- This offer will be subject to space availability confirmed by APMTC

(Group 10) OFFER FOR GASIFICATION OF FULL CONTAINERS

Dear customers and users,

APM Terminals Callao (APMTC) has set a offer for volume for those users (shipping lines) that demand the gasification service of full containers that requires the joint supply of N2 and CO2 as a port terminal. This offer is governed by the following terms:

    (i) ≥ 150 containers quarterly = Tariff of USD 495 which will include the following: combined gasification service of N2 and CO2, change of status (in case of occurrence) and the benefit of granting customers (exporters) of shipping lines 2 free days of use of the operating area in addition to the 72 hours granted as part of the standard shipping container service (up to a total of 5 free days of use of the operating area as a Port Terminal).

- Effective: The offer with the new price of USD 495 will be available from July 1, 2024 to December 31, 2024, and from January 3, 2025, to March 31, 2025. For offers that have been agreed up to 30 June 2024, the price set out in version 12.10 of the Tariff applies.

- Requeriments:

    The minimum volumes of promotions will be counted on a quarterly basis; that is, in the 03 months following the date of the agreement (between APMTC and the user) to start counting the volumes (for example and as a hypothetical case; if the user's request for promotion is accepted and it is agreed that the accounting on April 1, 2024, then the accounting will be carried out until June 30, 2024). For this purpose, users must submit to the commercial area of APMTC the projections of containers that will demand the gasification service in the quarterly period indicated above, in order to determine the availability of space in the terminal.

    If, after the three (03) months of accounting, it is verified that the minimum volumes required for the application of these offers have not been reached, APMTC will charge the maximum tariff in subsection 1.2.13.1 in effect at the time of verification and the charge of the change of status surcharge (subsection 9.3.1.1 of the Tariff List) in effect at the time of billing will apply.

- This offer will be subject to space availability confirmed by APMTC

(Group 11) OFFER FOR EMPTY EXPORT CONTAINERS

Dear customers and users,

APM Terminals Callao (APMTC) has set offers for empty loadind (exported) containers; these offers are governed by the following terms:

11.1 Extension of free stay days for users with large volumes

- Target group: Users (shipping lines or their representatives) that move empty export containers through the Multipurpose North Terminal

- Temporary offer: Shipping lines that move, during an annual period, a volume equal to or greater than 25,000 empty export containers will be granted the right to request, for each vessel, an extension of 24 hours of free time that are additional to the hours of use of operating area free set out in subsection 1.2.5.1 of the Tariff List (which are 72 hours of free time), which means that shipping lines that meet the volume of containers indicated above will, in principle, be granted 96 hours of free time of use of the operating area. The detail of the offer is as follows:

    (i) Movement of 500 empty export containers per vessel = Empty containers on this vessel will be granted a total of 96 hours of free operating area use (which represents an extension of 24 hours free from the 72 hours free granted under subsection 1.2.5.1 of the Tariff List).

    (ii) Movement of 1,000 empty export containers per vessel = Empty containers on this vessel will be granted a total of 120 hours of free operating area use (which represents an extension of 48 hours free from the 72 hours free granted under subsection 1.2.5.1 of the Tariff List).

- Effective: The offer is valid from January 03, 2025 to December 31, 2025.

- Requeriments:

    The free time of 96 or 120 hours of operational area use will have to be requested by each vessel that docks. In those cases where the shipping line did not request the application of the offer to a particular vessel, then that vessel will only be granted the free time set out in subsection 1.2.5.1 of the Tariff List (that is, 72 hours free of use of the operating area), charging for use of the operating area from day 4 onwards to the empty containers that are loaded to that particular vessel.

    The minimum volume of 25 thousand containers will be accounted during the period of validity of the offer; that is, between January 03, 2025 until December 31, 2025.

    If, during weekly or monthly reviews of the volume of empty containers exported by shipping lines, it is found that the shipping line will not reach the minimum volume required during the annual period, then the offer to that shipping line will be cancelled.

- This offer will be subject to space availability confirmed by APMTC

11.2 Discount on standard service tariff for empty containers, granting of free pool and extension of free days of stay for users with annual volumes of less than 15,000 empty loading containers

- Target group: Users (shipping lines or their representatives) who loading less than 15 thousand empty containers annually through the North Multipurpose Terminal.

- Temporary offer: Shipping lines that have loaded (exported) fewer than 15,000 empty containers during 2024 will be granted discounts on the standard empty service tariff (i.e., with respect to subsections 1.1.2.9 and 1.1.2.10 of the Tariff List); specifically, the standard empty container service tariff (subsections 1.1.2.9 and 1.1.2.10 of the Tariff List) will be charged at a tariff of USD 60 for 20-foot empty containers and a tariff of USD 116 for 40-foot containers.

- Effective: The offer is valid from February 28, 2025 to June 30, 2025.

- This offer will be subject to space availability confirmed by APMTC

(Group 12) SPECIAL OFFER FOR BREAK BULK CARGO - TEMPORARY DEPOSIT OF APM TERMINALS CALLAO

Dear customers and users,

APM Terminals Callao (APMTC) has set a series of special offers for the special service "Integrated Temporary Depot Service" for break bulk cargo. It should be noted that each of the special offers is independent (it is not cumulative); for example, if the user chooses promotion 12.4 he would not be able to apply to promotion 12.1, 12.2 or 12.3. Special offers are governed by the following terms:

12.1 Extension of free days applicable to break bulk cargo in general and to subsection 2.4.1.1 of the Tariff List

- Target group: Users (importers/consignees amd Exporters/forwarders or its representatives – customs brokers, logistics operators, etc.) of break bulk cargo in general and that demand the integrated service of temporary storage with 10 days of use of the operational area (subsection 2.4.1.1 of the Tariff List)

- Segment: Users entering large volumes break bulk cargo at APM Terminals Callao Temporary Depot (DT 3014)

- Temporary offer: Users who guarantee minimum amounts of more than 2,500 and 3,500 tonnes using the APMTC's Temporary Depot will be granted an extension of the operating area use (taking into account the 10 days including in the Integrated Service of Temporary Depot: sections 2.4.1.1 of the Tariff List), according to the table below:

    (i) ≥ 2,500 to 3,499 tonnes = 5 additional days off (on top of the 10 already granted in subsection 2.4.1.1 of the Tariff List)

    (ii) ≥ 3,500 tonnes = 10 additional days off (on top of the 10 already granted in subsection 2.4.1.1 of the Tariff List)

- Effective: Users may apply or request this promotion from August 02, 2023 until December 31, 2024, and from January 3, 2025, to March 31, 2025.

- Requeriments: The minimum volume of 2,500 or 3,500 tonnes will be accounted for annually; that is within twelve (12) months from the date of the agreement (between APMTC and the user) to commence the accounting of volumes (for example and as a hypothetical case; if the user's promotion request is accepted and it is agreed that the accounting will commence on September 1, 2023, then the accounting will be carried out until August 31, 2024). For this purpose, users should submit to APMTC's commercial area the projections of tonnes they will import during the period indicated above, in order to determine the availability of terminal space. If, after the twelve (12) months of accounting, it is verified that the minimum volumes required for the application of these offers have not been reached, APMTC will charge the list price set out in subsection 2.4.1.2 of the Tariff List (use of area for 11-20 days of the Integrated Temporary Depot Service) in force at the time of verification.

- This offer will be subject to space availability confirmed by APMTC