



# CUSTOMER NEWSLETTER

## CMA CGM starts weekly block train from Port Pipavav

The dedicated scheduled import train from Port Pipavav to Garhi Harsaru [NCR region] is operated by Gateway Rail Freight Ltd. (GRFL) for CMA CGM. The scheduled weekly train service will provide reliable, safe and quick transport of commodities to the NCR region. The seamless transport and scheduled deliveries will help the trade to optimize their supply chain.

The import train arrived at Garhi Harsaru on 12<sup>th</sup> June 2019 and was received by **Mr. Ugo Vincent, Managing Director CMA CGM India**, and senior management from CMA CGM, Gateway Rail Freight Ltd. (GRFL) and APM Terminals Pipavav. The Import train which connects Pipavav to Garhi, Ludhiana and Piyala has a capacity of 180TEUs in a single run.



## Operational Excellence



APM Terminals Pipavav created a new milestone in productivity during the call of M.V. Cap San Vincent on 18<sup>th</sup> March 2019. The port safely handled nearly 2600 TEUs in just above 8 hours thereby creating the highest BMPH of 205 moves per hour. This was made possible due to the meticulous planning, execution and seamless coordination among the teams. M.V. Cap San Vincent is a part of FM3 service that connects Port Pipavav with Singapore, China (Dalian, Xingang, Qingdao, Ningbo), South Korea (Kwangyang, Busan), Malaysia (Tanjung Pelepas) and Sri Lanka (Colombo).



## Trade meets

APM Terminal Pipavav organized trade meets at various locations for its customers. The primary objective of the trade meet is to bring together key stakeholders on common platform to promote business networking and provide opportunities for discussions on business related issues.

The Cotton Exporters & Spinners trade meet was organized in April at Amreli. This was a small commodity focused event which was attended by officers from the Cotton- Yarn / Shippers & Spinners / Coastal Forwarders/Warehouse Operators and APM Terminals Personnel.



Mr. Keld Pedersen, exMD APM Terminals Pipavav hosted customers in Mumbai and Delhi in May 2019. The meet was attended by more than 100 senior office bearers from leading shipping lines, Railways, cargo owners and Beneficiary Cargo Owners (BCO). Mr. Pedersen who moved out on an assignment within the group effective 31<sup>st</sup> May 2019, bid farewell to the customers and expressed his gratitude for their trust and collaboration. Meanwhile, Capt. Padmini Kant Mishra, Business Unit Head – Bulk and RORO has been authorized to manage day to day affairs of the Company effective 1<sup>st</sup> June 2019.



## Vayu left minimal impact on our operations

APM Terminals Pipavav suspended its port operations from midnight June 11, 2019 until next 38 hours, based on the directions of the District Administration as well as Gujarat Maritime Board. The suspension of the port operations was done as precautionary measures in view of an advisory of Indian Metrological Department about severe cyclonic storm Vayu which moved along Saurashtra coast on 13<sup>th</sup> & 14<sup>th</sup> June. Although port did encounter stronger winds and swell conditions for a brief period, it had negligible impact on the infrastructure. Despite challenging conditions outside, port operations resumed on 14<sup>th</sup> June to ensure minimum delays to the incoming vessels, and, to those whose operations were impacted by the cyclone. The company stood aligned with the local administration and Government of Gujarat.

## APM Terminals Pipavav [Gujarat Pipavav Port Ltd]

APM Terminals Pipavav is one of India's leading gateway port for Containers, Ro/Ro (passenger cars), Liquid Bulk and Dry Bulk cargoes serving customers in the state of Gujarat with road and rail networks to India's hinterland and northwest. The current annual Cargo Handling Capacity includes 1.35 million TEU Containers, 250,000 Passenger cars, 2 million metric tons of Liquid bulk and 4 million metric tons of Dry bulk. APM Terminals Pipavav is India's first public private partnership (PPP) port in India and is a part of the APM Terminals global terminal network.

We will be happy to receive your feedback and suggestions about this Newsletter or our performance.

**Nurjaha Arora, Communications**